

Local Market Update – March 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



City of Cohoes

+ 31.3%

Change in
New Listings

+ 33.3%

Change in
Closed Sales

+ 5.4%

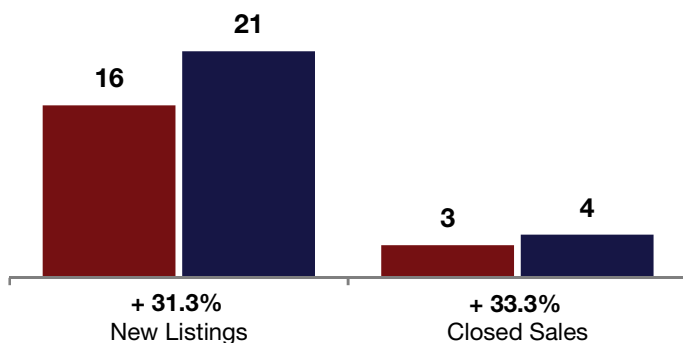
Change in
Median Sales Price

	March			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	16	21	+ 31.3%	37	46	+ 24.3%
Closed Sales	3	4	+ 33.3%	21	7	- 66.7%
Median Sales Price*	\$156,000	\$164,433	+ 5.4%	\$128,500	\$165,000	+ 28.4%
Percent of Original List Price Received*	97.8%	95.0%	- 2.8%	89.3%	95.1%	+ 6.4%
Days on Market Until Sale	87	84	- 3.7%	93	87	- 6.7%
Inventory of Homes for Sale	41	39	- 4.9%	--	--	--
Months Supply of Inventory	4.5	4.0	- 12.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

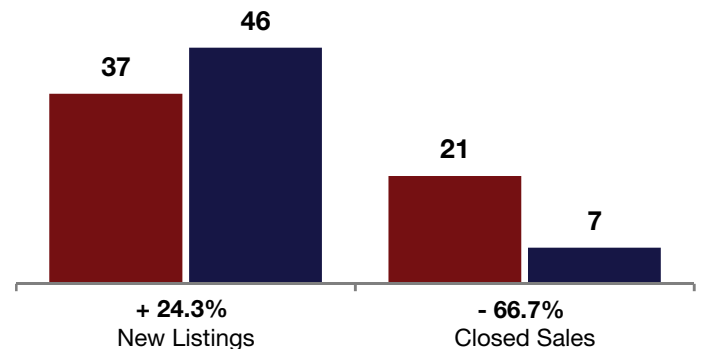
March

■ 2016 ■ 2017

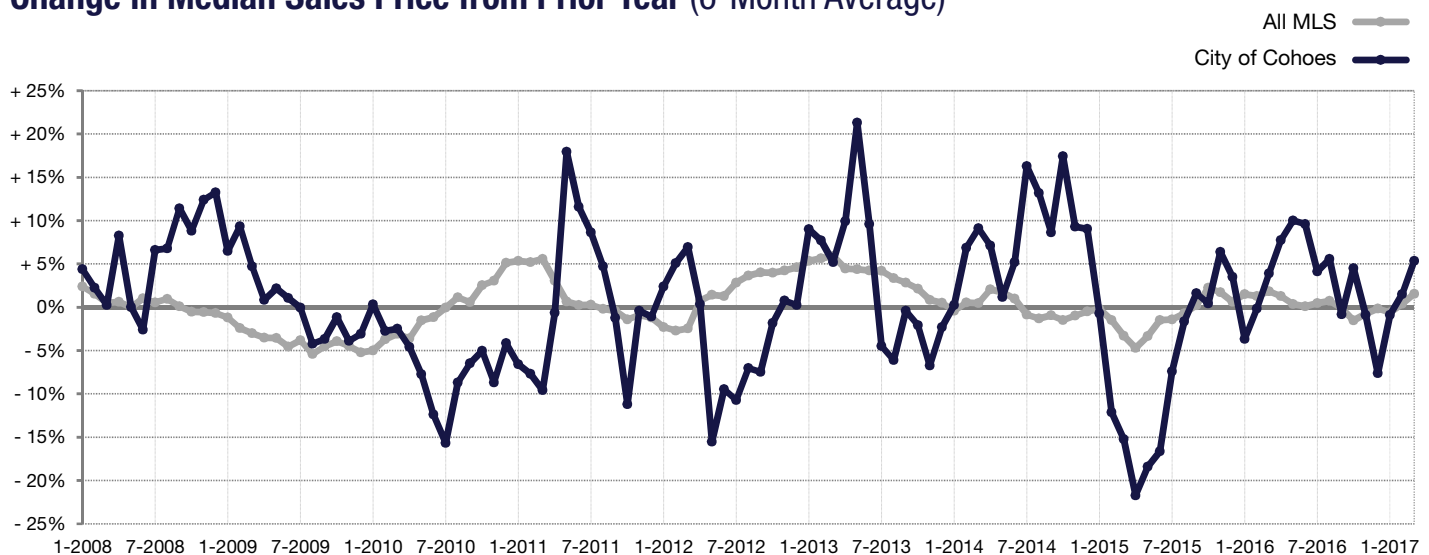


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.