

Local Market Update – March 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



North Colonie

- 11.0%

+ 12.5%

- 4.3%

Change in
New Listings

Change in
Closed Sales

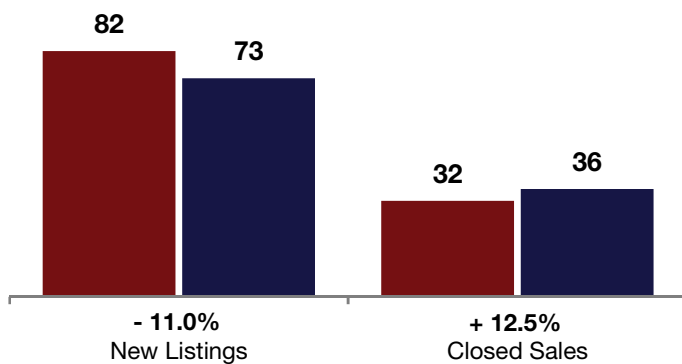
Change in
Median Sales Price

	March			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	82	73	- 11.0%	205	191	- 6.8%
Closed Sales	32	36	+ 12.5%	82	98	+ 19.5%
Median Sales Price*	\$309,175	\$295,900	- 4.3%	\$276,675	\$287,250	+ 3.8%
Percent of Original List Price Received*	96.6%	98.4%	+ 1.8%	95.5%	98.4%	+ 3.0%
Days on Market Until Sale	72	59	- 17.6%	70	48	- 32.0%
Inventory of Homes for Sale	236	159	- 32.6%	--	--	--
Months Supply of Inventory	4.7	3.4	- 28.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

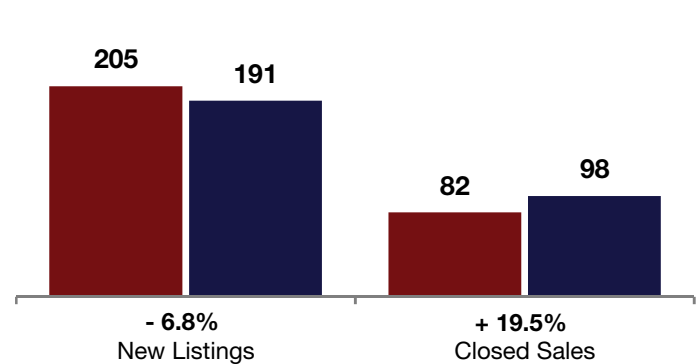
March

■ 2016 ■ 2017

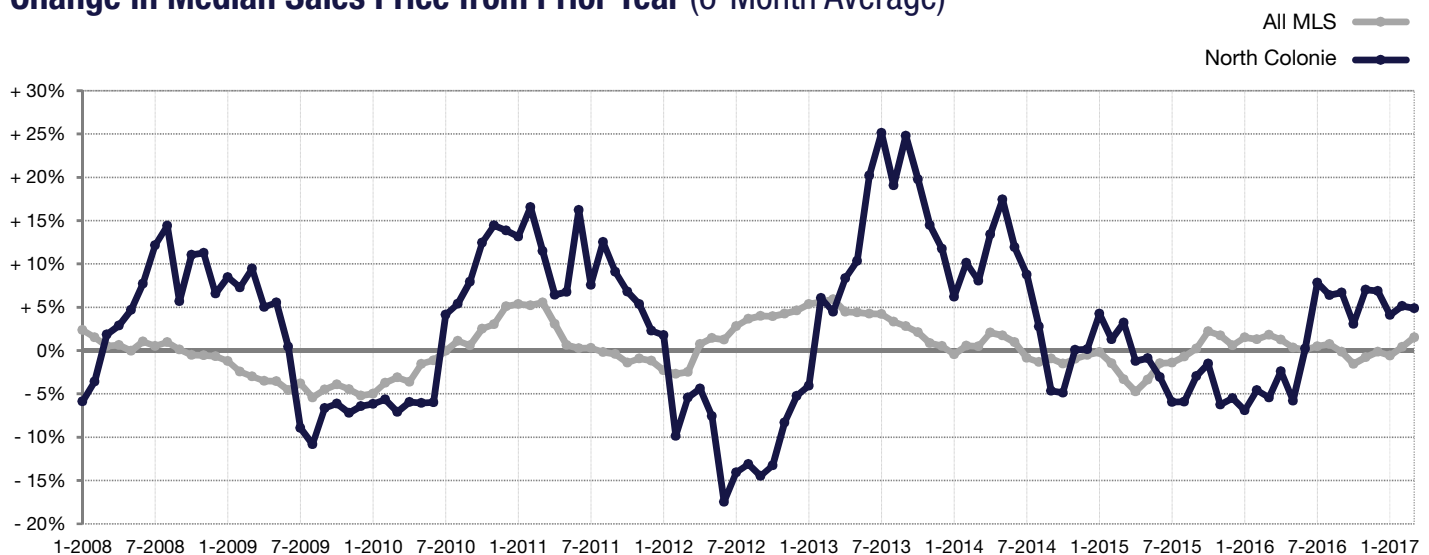


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.