

# Local Market Update – March 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**- 19.2%**

Change in  
New Listings

**- 21.2%**

Change in  
Closed Sales

**- 0.0%**

Change in  
Median Sales Price

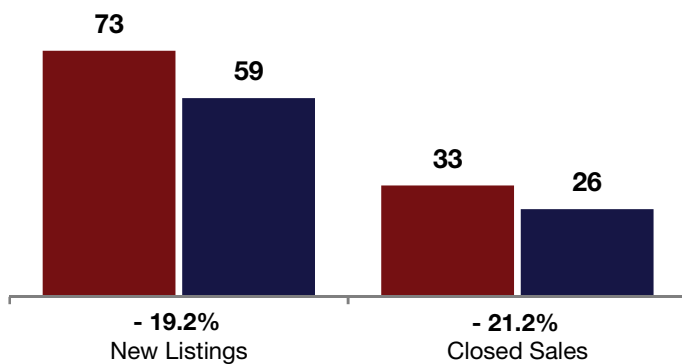
## Town of Bethlehem

	March			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	73	59	- 19.2%	154	157	+ 1.9%
Closed Sales	33	26	- 21.2%	87	81	- 6.9%
Median Sales Price*	\$239,000	<b>\$238,950</b>	- 0.0%	\$240,000	<b>\$239,000</b>	- 0.4%
Percent of Original List Price Received*	92.5%	<b>98.1%</b>	+ 6.0%	93.1%	<b>97.4%</b>	+ 4.6%
Days on Market Until Sale	71	<b>37</b>	- 47.3%	73	<b>54</b>	- 25.2%
Inventory of Homes for Sale	161	<b>140</b>	- 13.0%	--	--	--
Months Supply of Inventory	4.1	<b>3.5</b>	- 15.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

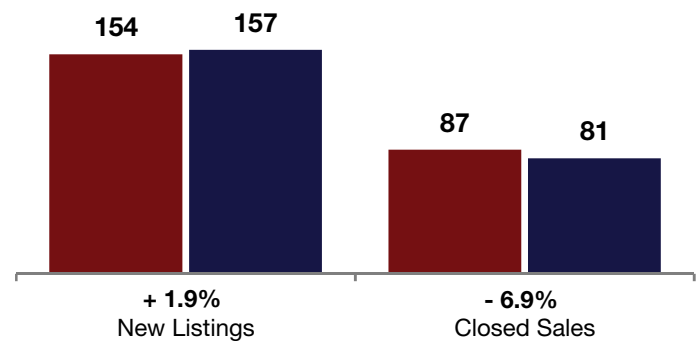
### March

■ 2016 ■ 2017

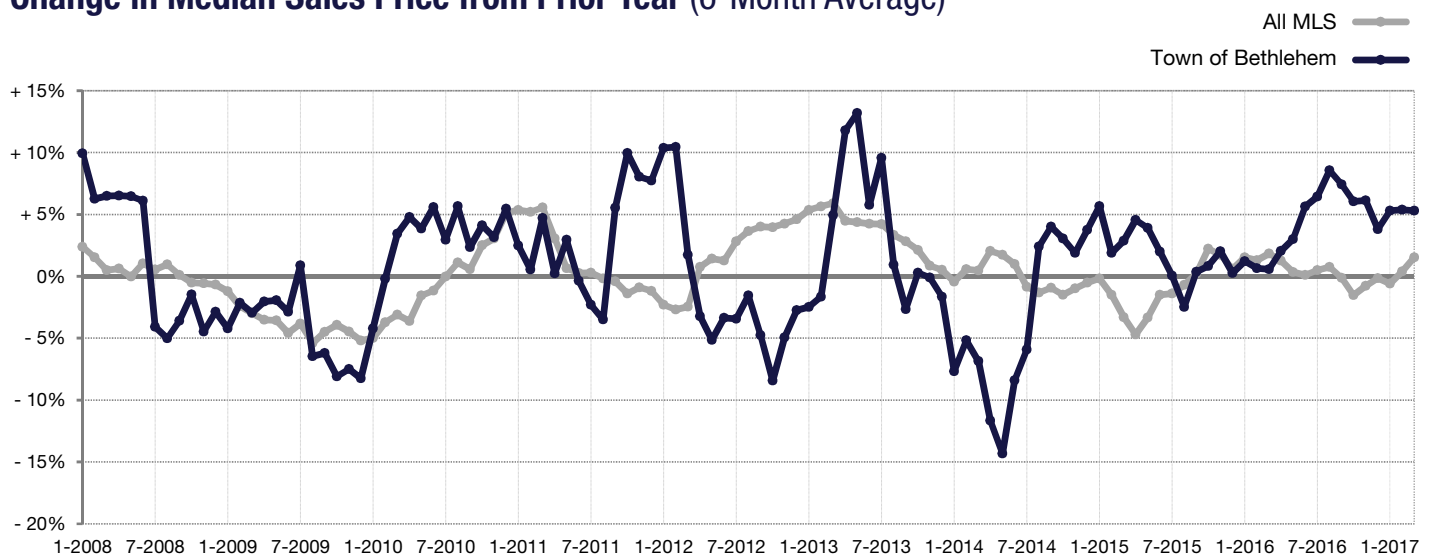


### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.