

Local Market Update – March 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of East Greenbush

- 34.3%

Change in
New Listings

- 14.3%

Change in
Closed Sales

+ 4.7%

Change in
Median Sales Price

	March			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	35	23	- 34.3%	82	58	- 29.3%
Closed Sales	14	12	- 14.3%	42	26	- 38.1%
Median Sales Price*	\$190,950	\$200,000	+ 4.7%	\$205,500	\$201,750	- 1.8%
Percent of Original List Price Received*	96.7%	97.3%	+ 0.6%	95.9%	95.7%	- 0.3%
Days on Market Until Sale	41	61	+ 49.1%	60	69	+ 15.4%
Inventory of Homes for Sale	93	70	- 24.7%	--	--	--
Months Supply of Inventory	4.8	3.9	- 18.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

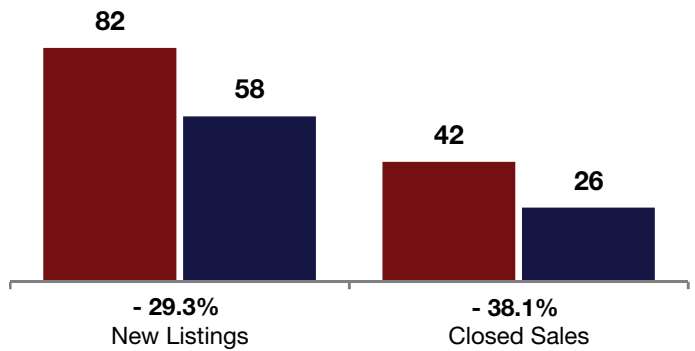
March

■ 2016 ■ 2017

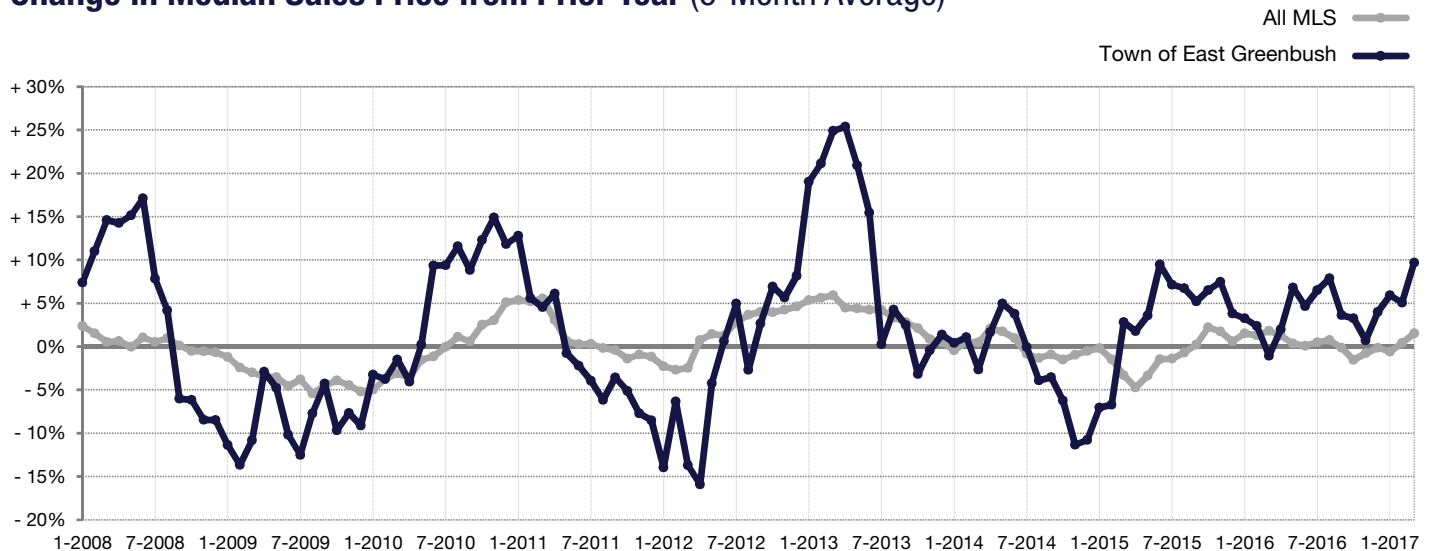


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.