

Local Market Update – March 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 48.1%

- 10.0%

- 2.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

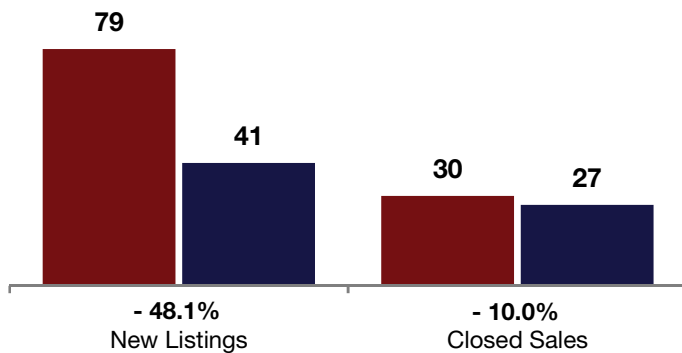
Town of Guilderland

	March			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	79	41	- 48.1%	158	105	- 33.5%
Closed Sales	30	27	- 10.0%	77	78	+ 1.3%
Median Sales Price*	\$231,700	\$225,040	- 2.9%	\$258,000	\$252,500	- 2.1%
Percent of Original List Price Received*	95.0%	92.6%	- 2.5%	95.6%	95.8%	+ 0.2%
Days on Market Until Sale	89	62	- 30.1%	79	52	- 34.8%
Inventory of Homes for Sale	182	129	- 29.1%	--	--	--
Months Supply of Inventory	4.6	3.7	- 20.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

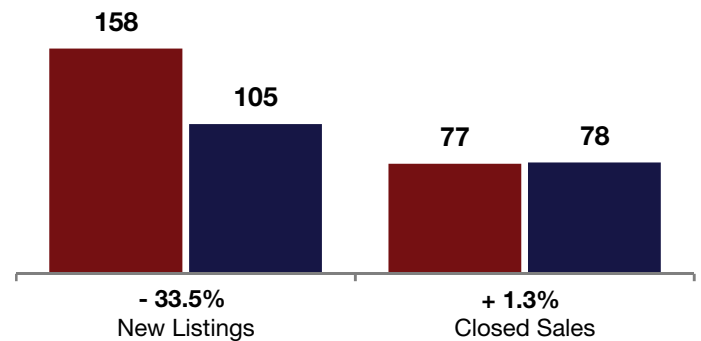
March

■ 2016 ■ 2017

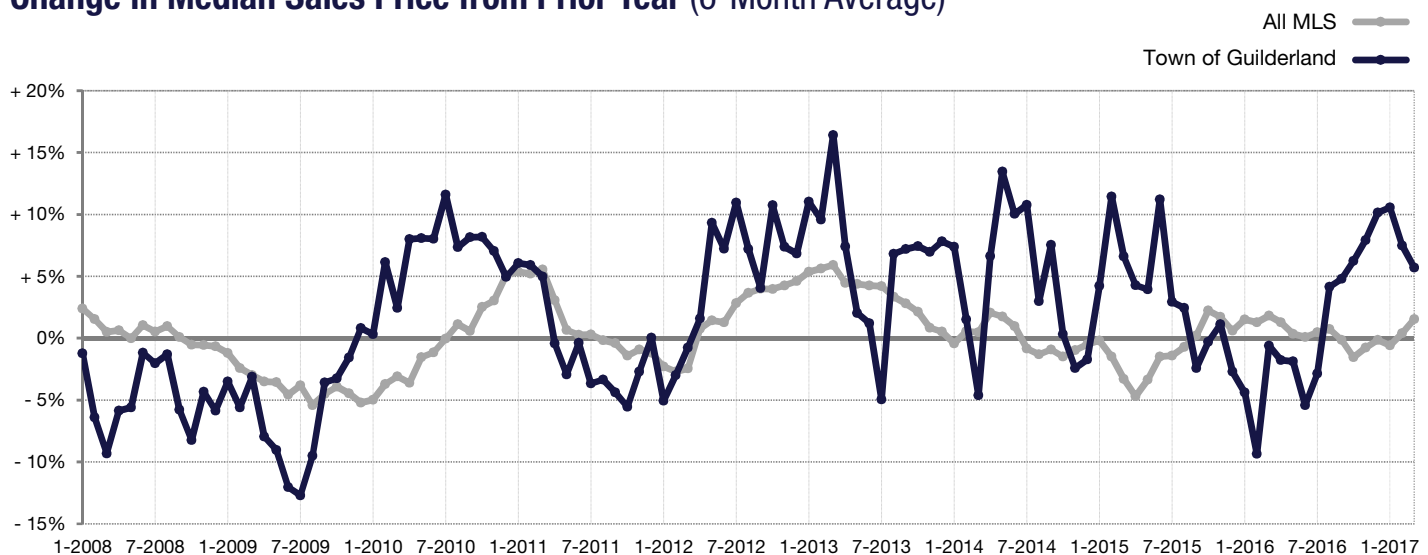


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.