

Local Market Update – October 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 44.4%

Change in
New Listings

- 8.8%

Change in
Closed Sales

+ 0.2%

Change in
Median Sales Price

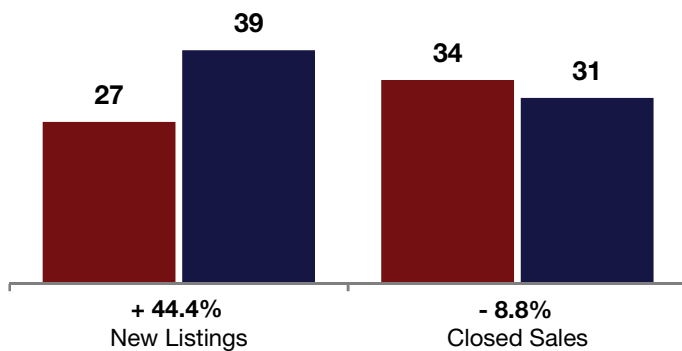
Town of Halfmoon

	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	27	39	+ 44.4%	367	446	+ 21.5%
Closed Sales	34	31	- 8.8%	266	265	- 0.4%
Median Sales Price*	\$348,750	\$349,408	+ 0.2%	\$330,000	\$314,950	- 4.6%
Percent of Original List Price Received*	101.3%	99.9%	- 1.4%	100.2%	99.8%	- 0.4%
Days on Market Until Sale	46	26	- 44.5%	53	48	- 9.3%
Inventory of Homes for Sale	150	173	+ 15.3%	--	--	--
Months Supply of Inventory	5.9	6.0	+ 2.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

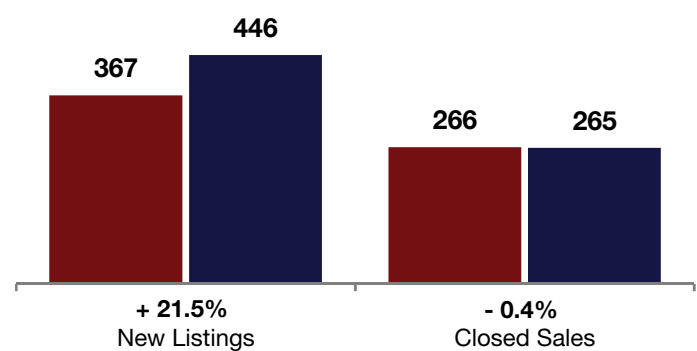
October

■ 2016 ■ 2017

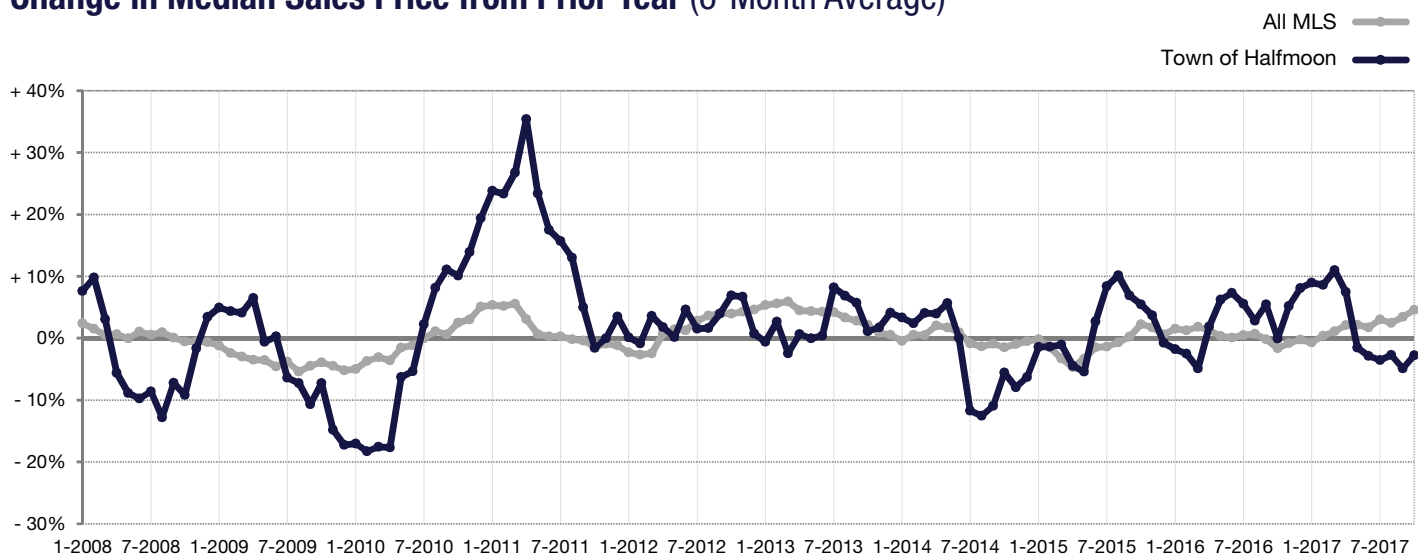


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.