

Local Market Update – March 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 7.7%

Change in
New Listings

- 15.8%

Change in
Closed Sales

+ 16.6%

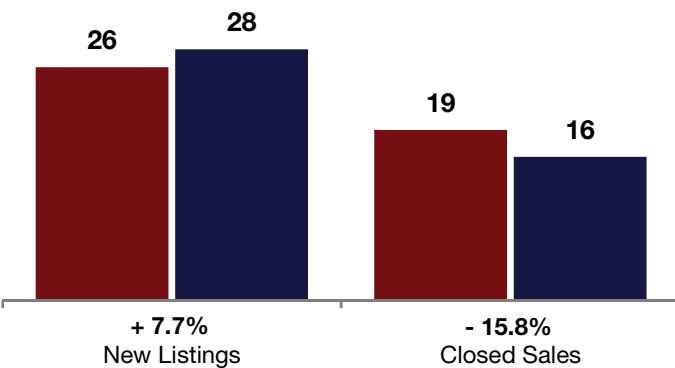
Change in
Median Sales Price

	March			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	26	28	+ 7.7%	75	73	- 2.7%
Closed Sales	19	16	- 15.8%	49	49	0.0%
Median Sales Price*	\$302,000	\$352,163	+ 16.6%	\$302,000	\$325,000	+ 7.6%
Percent of Original List Price Received*	98.9%	98.1%	- 0.9%	97.0%	100.6%	+ 3.8%
Days on Market Until Sale	69	32	- 53.8%	70	47	- 32.9%
Inventory of Homes for Sale	134	108	- 19.4%	--	--	--
Months Supply of Inventory	6.7	5.3	- 20.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

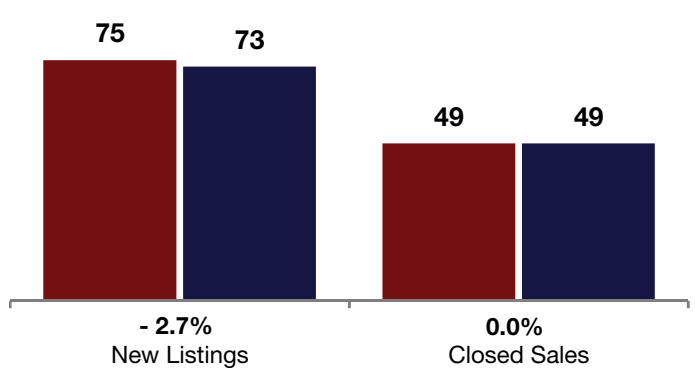
March

■ 2016 ■ 2017

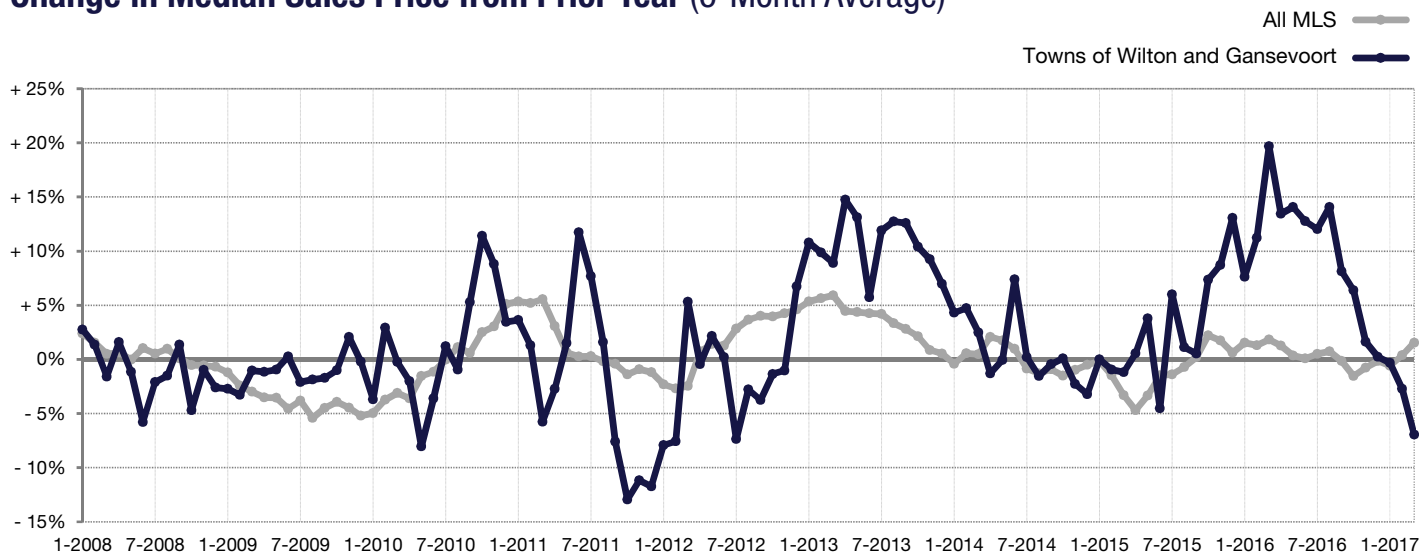


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.