

Local Market Update – March 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 13.2%

Change in
New Listings

- 21.4%

Change in
Closed Sales

+ 57.7%

Change in
Median Sales Price

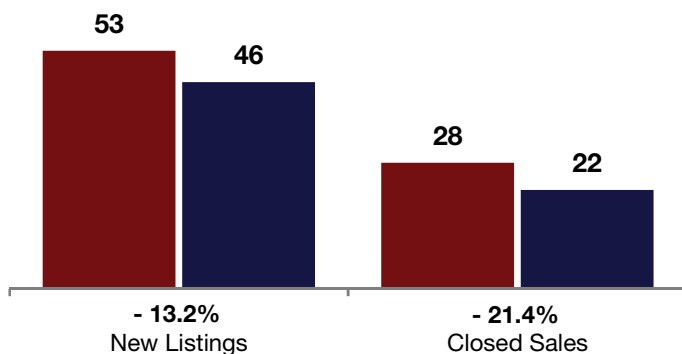
Washington County

	March			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	53	46	- 13.2%	135	125	- 7.4%
Closed Sales	28	22	- 21.4%	74	63	- 14.9%
Median Sales Price*	\$93,500	\$147,450	+ 57.7%	\$125,000	\$143,000	+ 14.4%
Percent of Original List Price Received*	85.1%	87.9%	+ 3.3%	88.4%	89.9%	+ 1.7%
Days on Market Until Sale	128	119	- 7.4%	117	118	+ 1.0%
Inventory of Homes for Sale	314	246	- 21.7%	--	--	--
Months Supply of Inventory	10.3	7.7	- 25.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

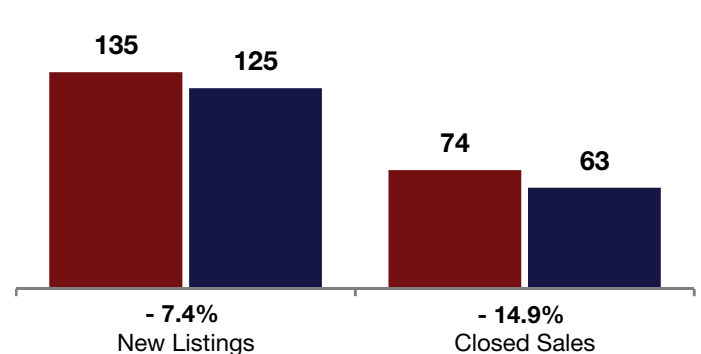
March

■ 2016 ■ 2017

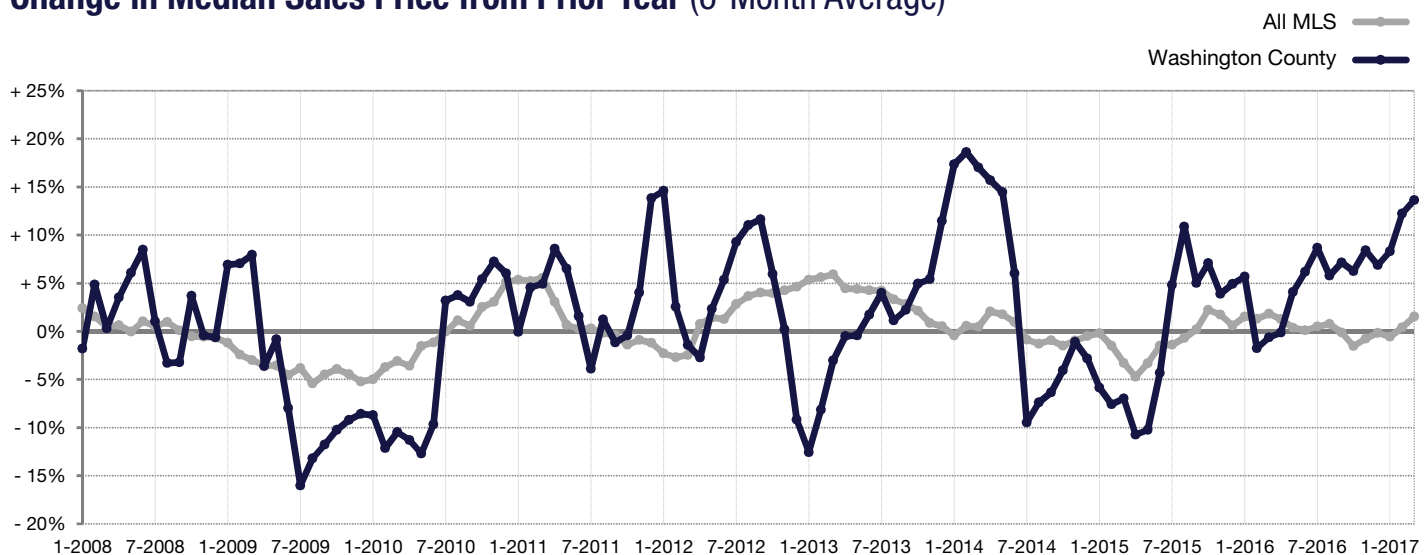


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.