



Course Development Workshop

The only workshop of its kind, designed for those who want to write effective, interactive courses for real estate professionals. From your initial concept to creating a marketing package of your new course, this hands-on session will help you discover how to build an effective learning experience.

You'll learn to:

- Use adult learning principles and styles to foster success.
- Build a course using a proven ten-step process.
- Develop a timed outline with title, description, objectives and key content.
- Incorporate methods and activities to engage participants and strengthen outcomes.
- Create a marketing plan for your new course.

Location: Greater Capital Association of REALTORS®

Facilitator: Roseann Farrow - www.rfseminars.com

Date/Time: November 20-21, 2017, 9 a.m. - 5 p.m.

> PLUS, **pre-class webinar** on November 10 at 10 a.m.

Cost: \$495 members/\$695 non-members

Discount: Take \$100 off your tuition if you're an ITI graduate!

NYSAR faculty members attend for free!

Scholarships: Visit nysreef.org for information. Eligible candidates may receive tuition assistance. Application deadline is July 31, 2017.



Your home for success.

Register today at nysarportal.ramcoams.net.

Or, complete and fax your registration form to NYSAR.

EDUCATION COURSE REGISTRATION FORM



CLASS INFO

Course Name: _____

Location: _____

Course Date: _____



ABOUT YOU

Name: _____

Home Address: _____

Office Name: _____

Phone: _____

Email: _____

License #: _____

Please attach a note identifying any disabilities which require special accommodations, including provisions for auxiliary aids.



PAYMENT

Check (*Payable to NYSAR*) Credit card (*circle one*)

VISA MasterCard AMEX Discover

Card Number: _____

Expiration Date: _____ Security Code: _____

Signature: _____

Yes, I would like to make a \$5 contribution to the New York State Real Estate Education Foundation.

REGISTER TODAY

- Visit nysarportal.ramcoams.net
- Fax to 518.462.5474
- Call 518.463.0300 x219
- Mail to NYSAR, 130 Washington Ave., Albany, NY 12210



Your home for success.

CANCELLATION POLICY: Call at least 10 days in advance and there's no charge. Cancel 10 or fewer days before the class and you can transfer to another class or your registration will be refunded, less a \$25 cancellation fee. No-shows forfeit tuition.

