

Local Market Update – August 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 38.1%

Change in
New Listings

- 62.5%

Change in
Closed Sales

+ 11.3%

Change in
Median Sales Price

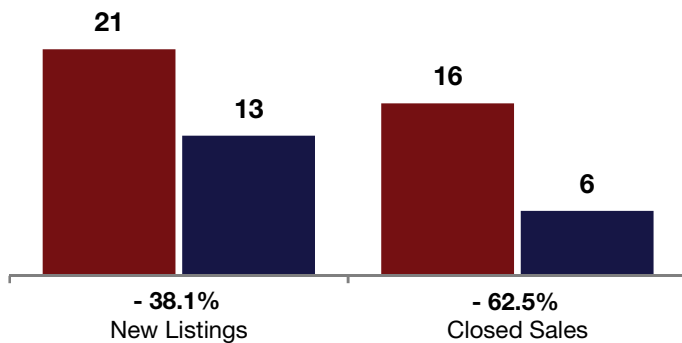
City of Cohoes

	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	21	13	- 38.1%	126	104	- 17.5%
Closed Sales	16	6	- 62.5%	84	66	- 21.4%
Median Sales Price*	\$150,000	\$167,000	+ 11.3%	\$152,000	\$163,355	+ 7.5%
Percent of Original List Price Received*	92.2%	94.3%	+ 2.2%	93.9%	93.5%	- 0.5%
Days on Market Until Sale	41	79	+ 93.3%	64	67	+ 3.5%
Inventory of Homes for Sale	48	29	- 39.6%	--	--	--
Months Supply of Inventory	4.8	3.1	- 36.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

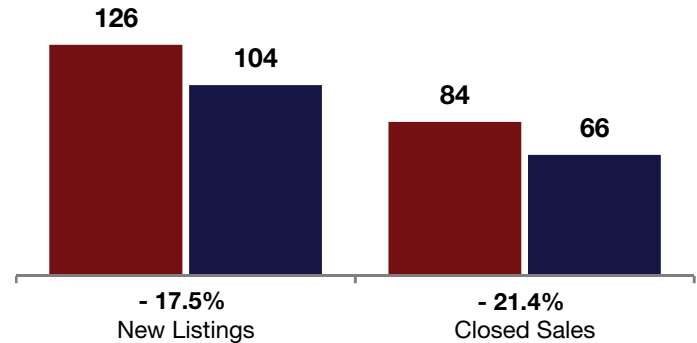
August

■ 2016 ■ 2017

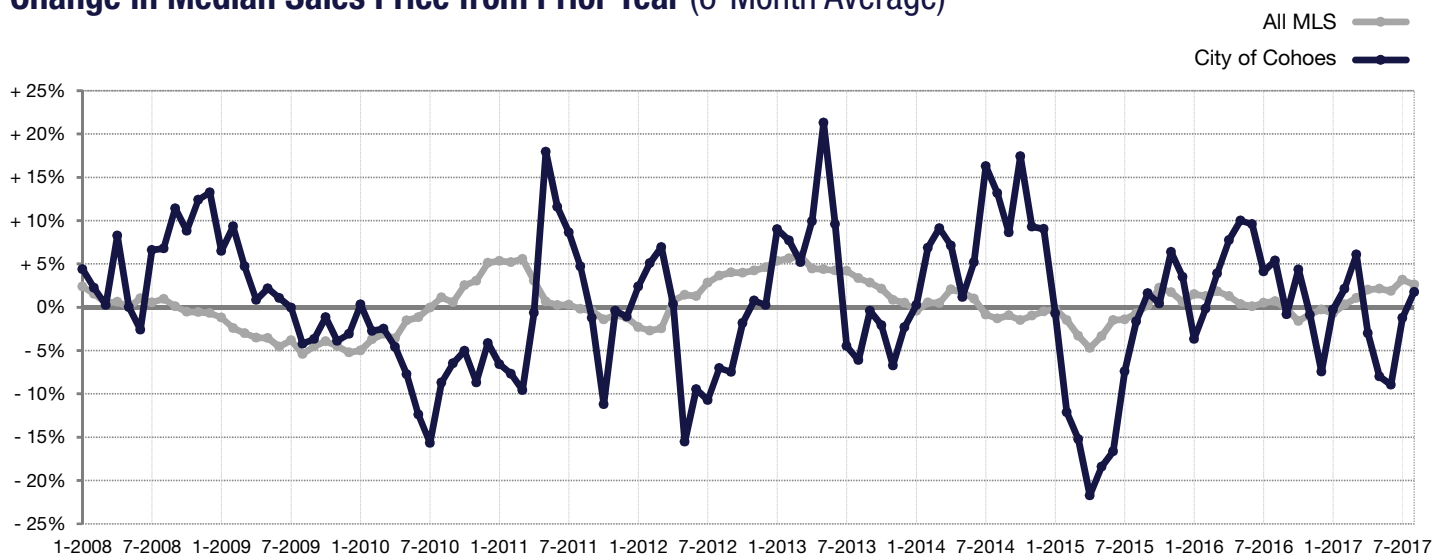


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.