

Local Market Update – October 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 63.6%

- 25.0%

+ 0.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

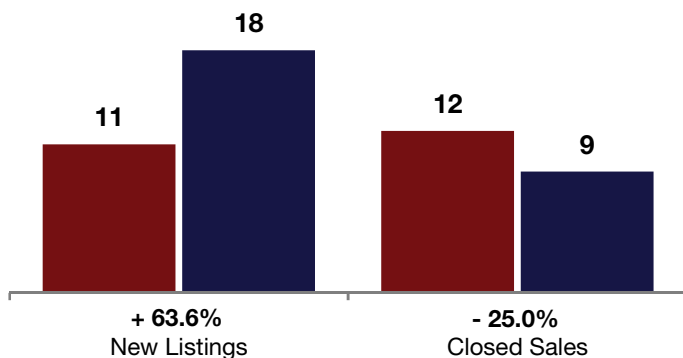
City of Cohoes

	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	11	18	+ 63.6%	150	136	- 9.3%
Closed Sales	12	9	- 25.0%	109	89	- 18.3%
Median Sales Price*	\$165,188	\$166,000	+ 0.5%	\$148,700	\$168,540	+ 13.3%
Percent of Original List Price Received*	95.3%	93.5%	- 1.9%	94.3%	94.4%	+ 0.0%
Days on Market Until Sale	48	30	- 37.0%	62	59	- 4.2%
Inventory of Homes for Sale	43	34	- 20.9%	--	--	--
Months Supply of Inventory	4.0	3.5	- 12.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

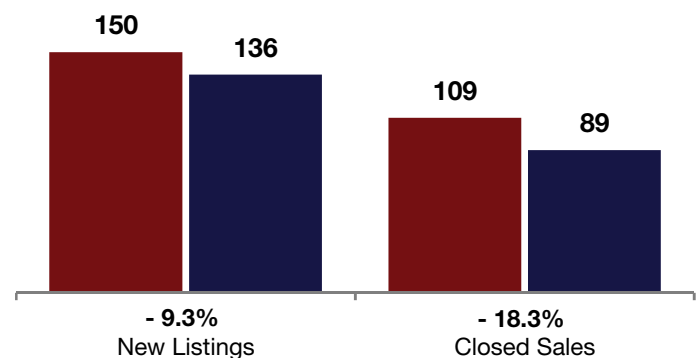
October

■ 2016 ■ 2017

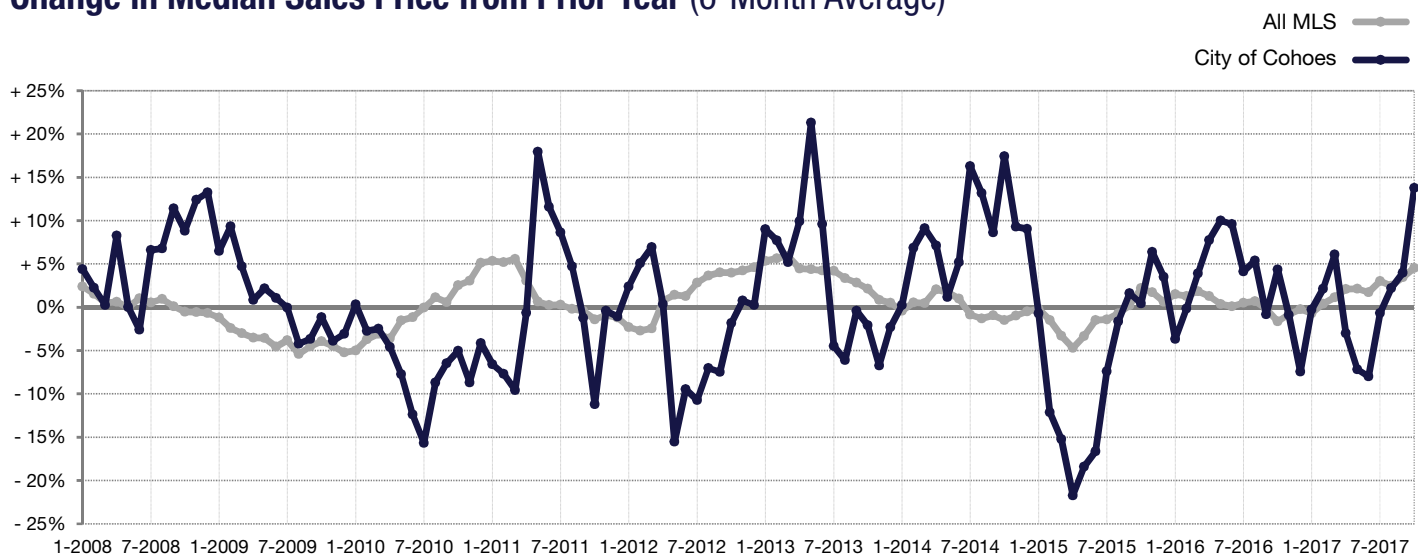


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.