

Local Market Update – October 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Niskayuna

- 15.0%

Change in
New Listings

- 33.3%

Change in
Closed Sales

- 0.7%

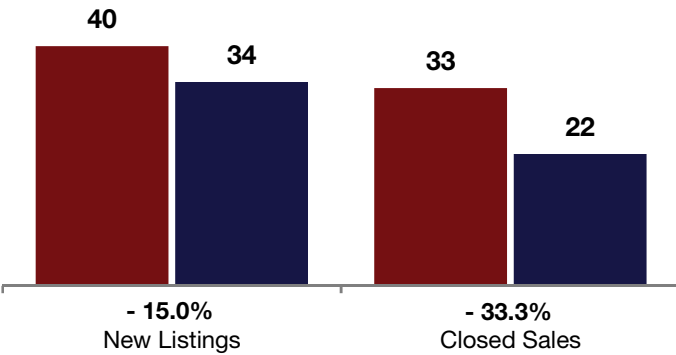
Change in
Median Sales Price

	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	40	34	- 15.0%	492	472	- 4.1%
Closed Sales	33	22	- 33.3%	317	306	- 3.5%
Median Sales Price*	\$246,000	\$244,400	- 0.7%	\$253,500	\$260,950	+ 2.9%
Percent of Original List Price Received*	95.8%	97.1%	+ 1.3%	96.0%	95.2%	- 0.8%
Days on Market Until Sale	46	26	- 42.6%	57	60	+ 4.7%
Inventory of Homes for Sale	152	135	- 11.2%	--	--	--
Months Supply of Inventory	4.9	4.4	- 9.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

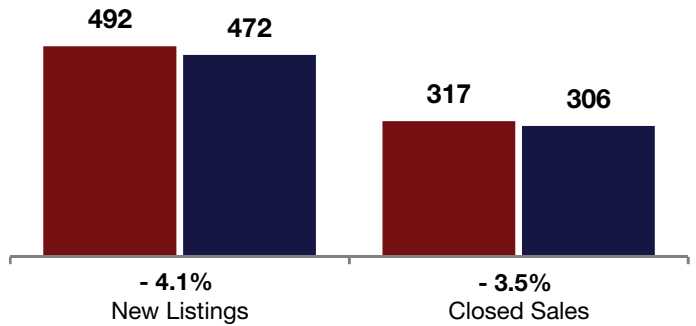
October

■ 2016 ■ 2017

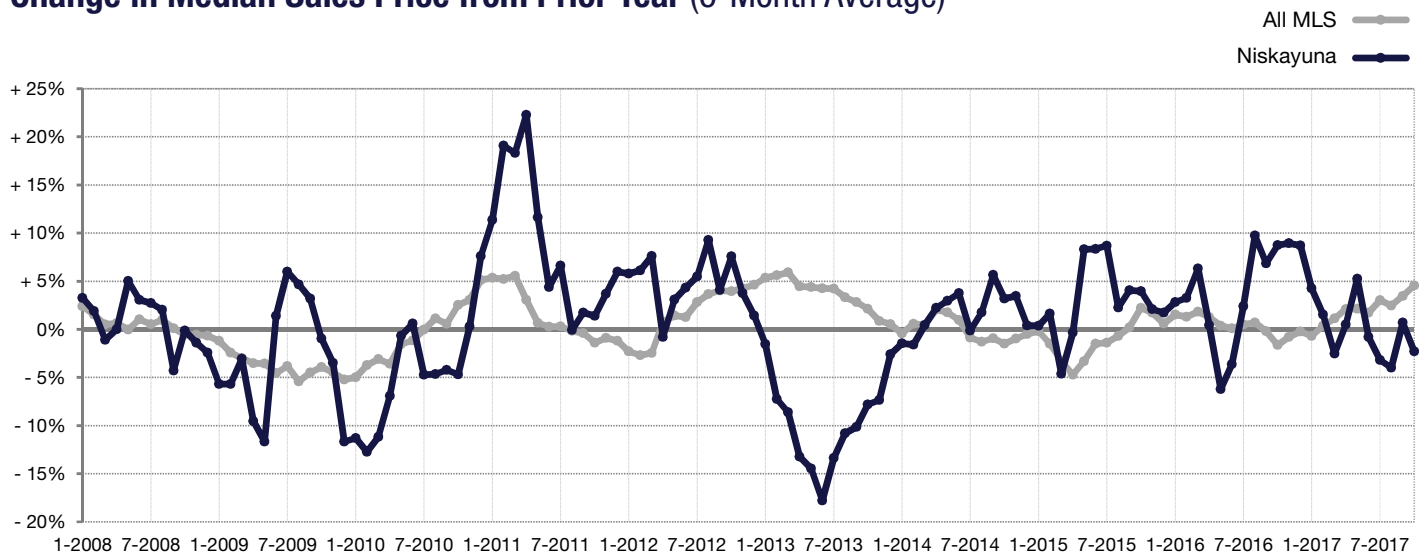


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.