

Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



North Colonie

- 11.5%

Change in
New Listings

- 21.0%

Change in
Closed Sales

+ 14.7%

Change in
Median Sales Price

September

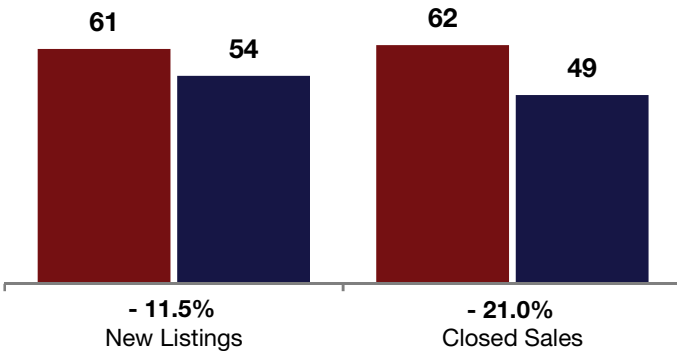
Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	61	54	- 11.5%	634	625	- 1.4%
Closed Sales	62	49	- 21.0%	425	417	- 1.9%
Median Sales Price*	\$244,000	\$279,900	+ 14.7%	\$271,000	\$279,900	+ 3.3%
Percent of Original List Price Received*	98.8%	97.6%	- 1.3%	97.8%	98.5%	+ 0.8%
Days on Market Until Sale	35	30	- 13.2%	45	39	- 12.8%
Inventory of Homes for Sale	193	200	+ 3.6%	--	--	--
Months Supply of Inventory	3.9	4.4	+ 12.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

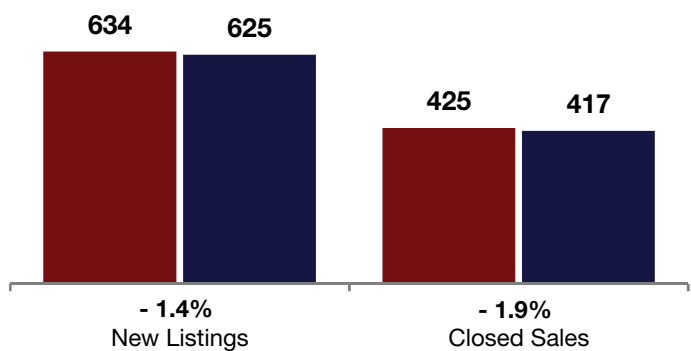
September

■ 2016 ■ 2017

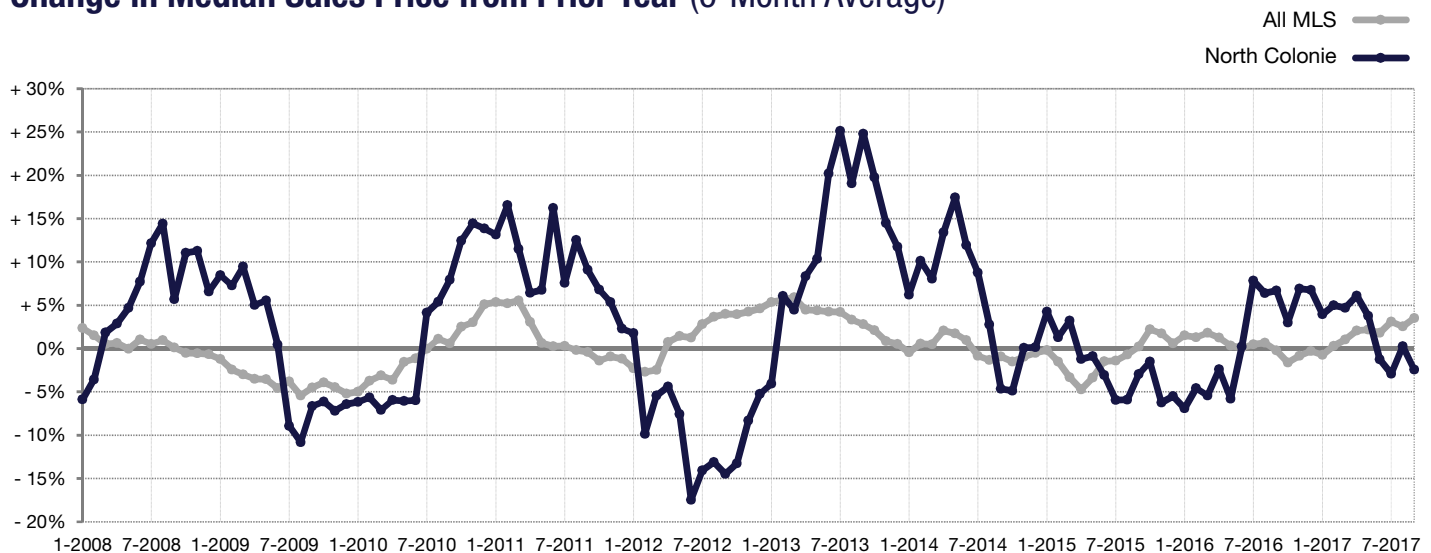


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.