

# Local Market Update – October 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## North Colonie

**- 33.3%**

Change in  
New Listings

**- 38.1%**

Change in  
Closed Sales

**- 12.9%**

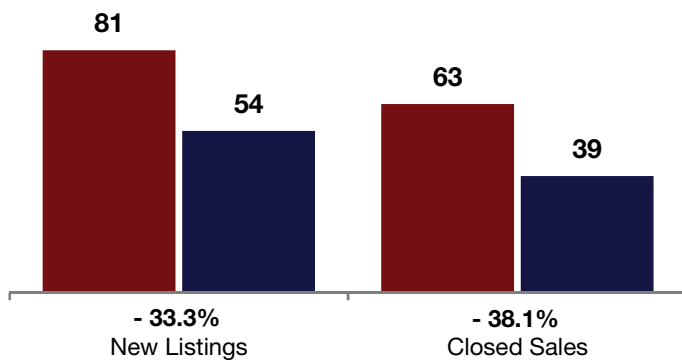
Change in  
Median Sales Price

	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	81	54	- 33.3%	715	681	- 4.8%
Closed Sales	63	39	- 38.1%	488	458	- 6.1%
Median Sales Price*	\$309,900	<b>\$269,900</b>	- 12.9%	\$273,000	<b>\$279,900</b>	+ 2.5%
Percent of Original List Price Received*	98.9%	<b>98.5%</b>	- 0.4%	97.9%	<b>98.5%</b>	+ 0.6%
Days on Market Until Sale	45	<b>47</b>	+ 4.6%	45	<b>40</b>	- 10.7%
Inventory of Homes for Sale	198	<b>192</b>	- 3.0%	--	--	--
Months Supply of Inventory	4.1	<b>4.3</b>	+ 5.2%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

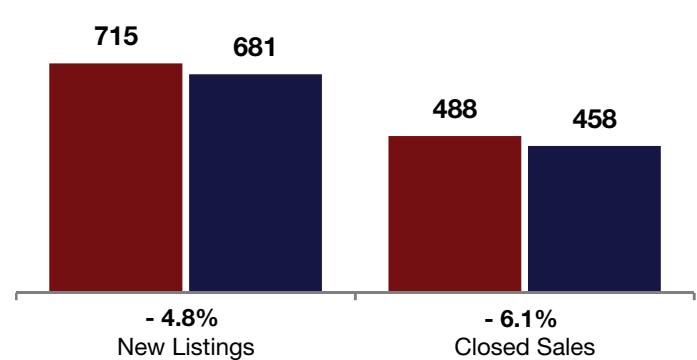
### October

■ 2016 ■ 2017

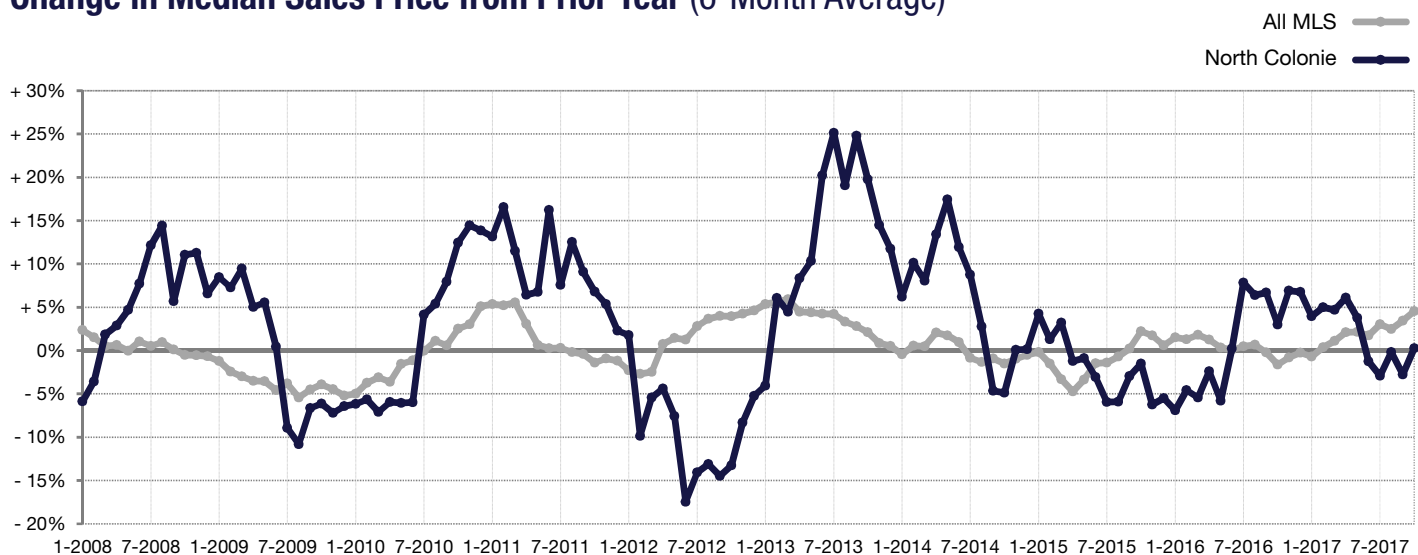


### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.