

Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Saratoga County

- 8.1%

Change in
New Listings

- 10.0%

Change in
Closed Sales

+ 2.6%

Change in
Median Sales Price

September

Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	444	408	- 8.1%	3,785	3,768	- 0.4%
Closed Sales	271	244	- 10.0%	2,267	2,203	- 2.8%
Median Sales Price*	\$270,000	\$277,000	+ 2.6%	\$265,254	\$285,554	+ 7.7%
Percent of Original List Price Received*	96.4%	96.4%	+ 0.0%	96.6%	97.0%	+ 0.4%
Days on Market Until Sale	55	49	- 11.4%	62	54	- 12.3%
Inventory of Homes for Sale	1,658	1,508	- 9.0%	--	--	--
Months Supply of Inventory	6.5	5.9	- 9.9%	--	--	--

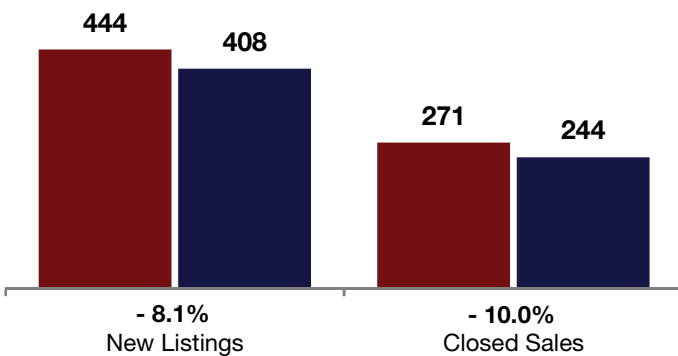
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

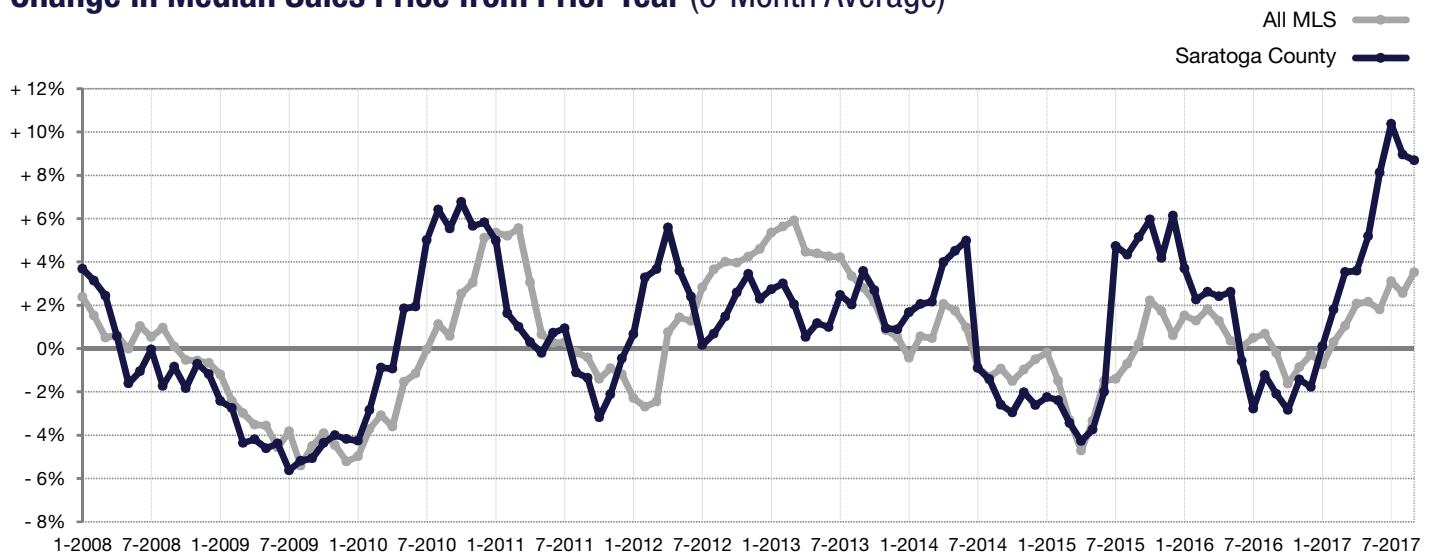
■ 2016 ■ 2017

Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.