

Local Market Update – August 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 16.7%

Change in
New Listings

- 16.7%

Change in
Closed Sales

- 11.1%

Change in
Median Sales Price

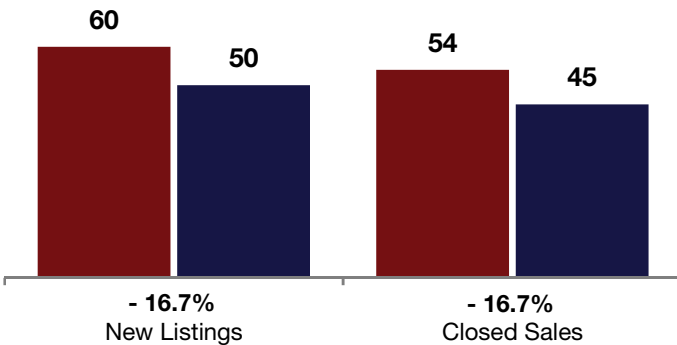
Town of Bethlehem

	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	60	50	- 16.7%	484	474	- 2.1%
Closed Sales	54	45	- 16.7%	324	321	- 0.9%
Median Sales Price*	\$291,250	\$259,000	- 11.1%	\$260,000	\$277,009	+ 6.5%
Percent of Original List Price Received*	95.9%	97.2%	+ 1.3%	95.6%	97.6%	+ 2.1%
Days on Market Until Sale	48	26	- 46.3%	59	40	- 31.6%
Inventory of Homes for Sale	173	156	- 9.8%	--	--	--
Months Supply of Inventory	4.4	3.9	- 11.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

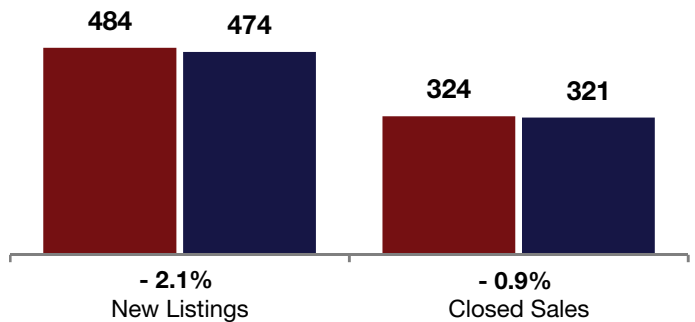
August

■ 2016 ■ 2017

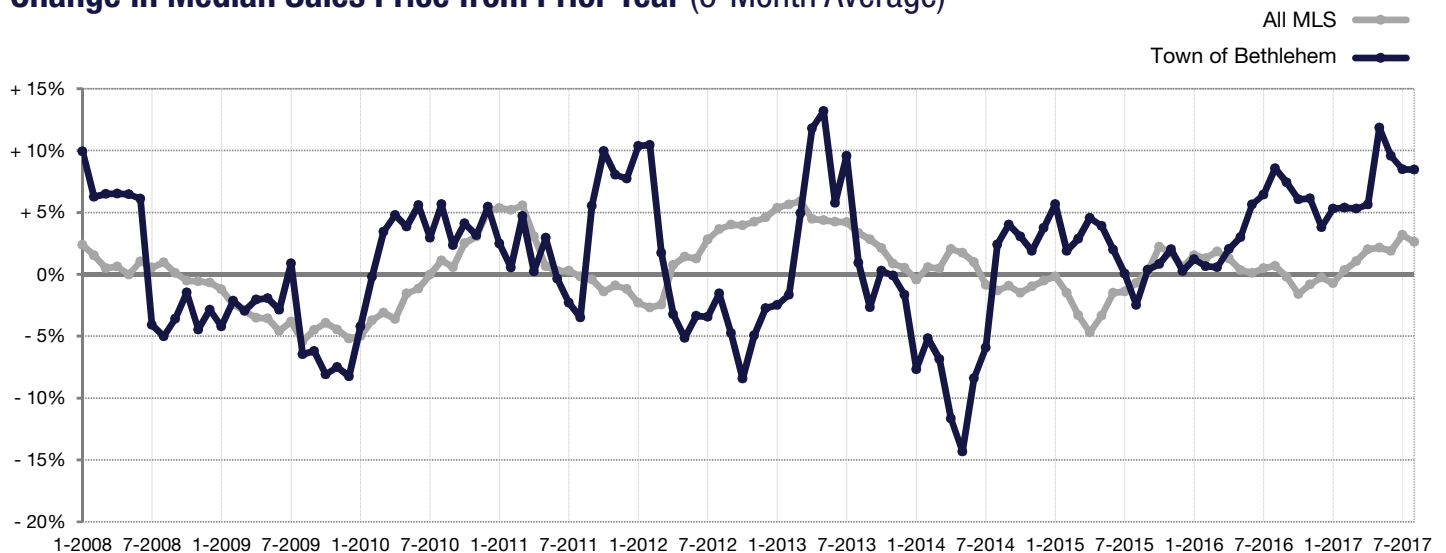


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.