

Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 3.9%

Change in
New Listings

+ 12.8%

Change in
Closed Sales

+ 21.1%

Change in
Median Sales Price

Town of Bethlehem

September

Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	51	53	+ 3.9%	535	527	- 1.5%
Closed Sales	39	44	+ 12.8%	363	369	+ 1.7%
Median Sales Price*	\$250,000	\$302,699	+ 21.1%	\$260,000	\$280,160	+ 7.8%
Percent of Original List Price Received*	94.8%	96.7%	+ 1.9%	95.5%	97.5%	+ 2.1%
Days on Market Until Sale	56	63	+ 12.1%	58	43	- 27.1%
Inventory of Homes for Sale	176	163	- 7.4%	--	--	--
Months Supply of Inventory	4.4	4.1	- 7.0%	--	--	--

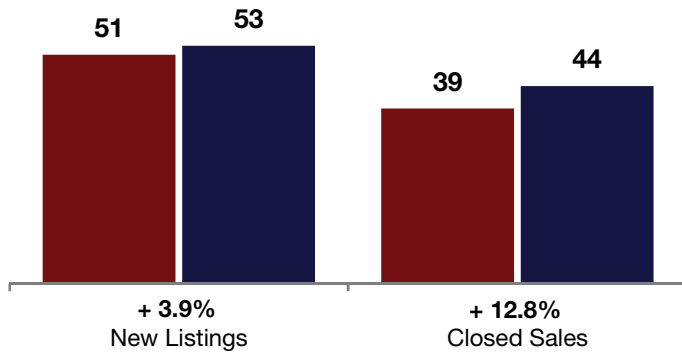
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

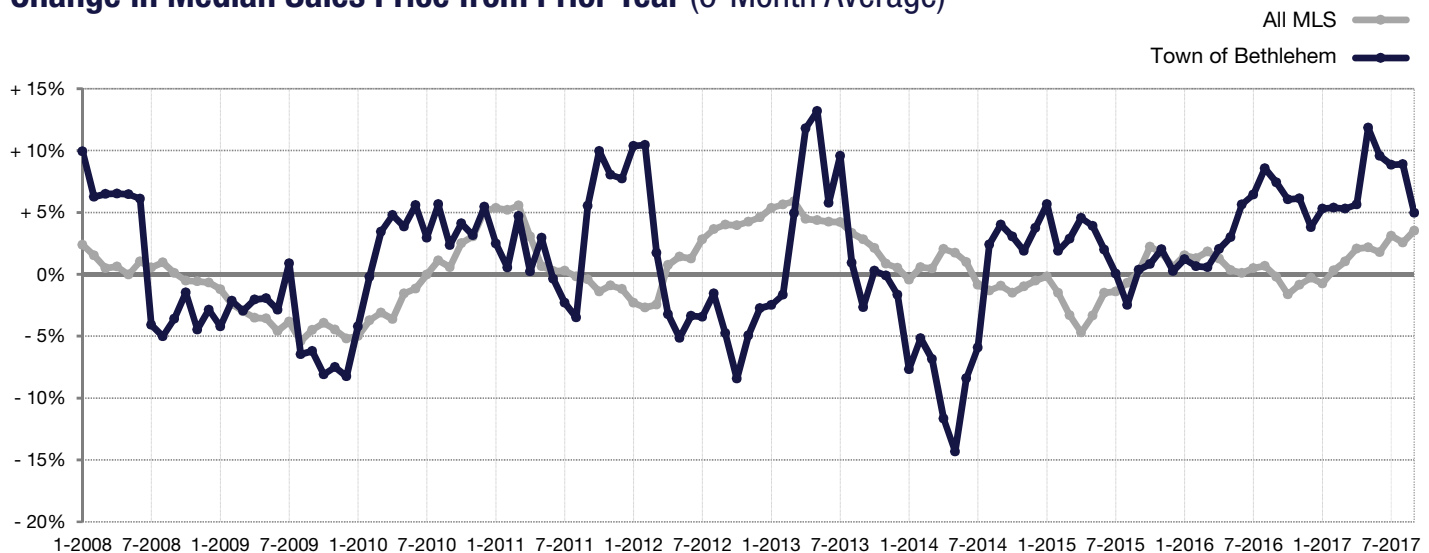
■ 2016 ■ 2017

Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.