

Local Market Update – October 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 13.3%

Change in
New Listings

- 5.9%

Change in
Closed Sales

+ 0.8%

Change in
Median Sales Price

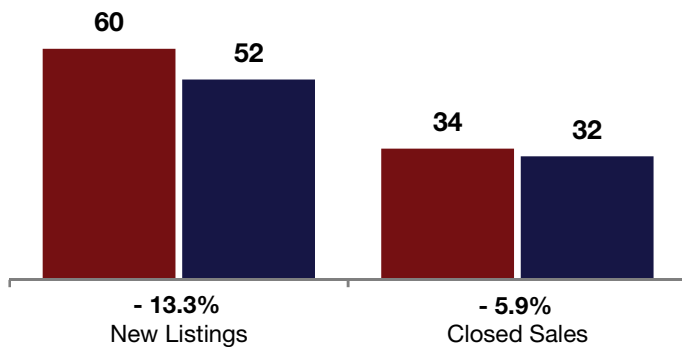
Town of Bethlehem

	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	60	52	- 13.3%	595	579	- 2.7%
Closed Sales	34	32	- 5.9%	397	403	+ 1.5%
Median Sales Price*	\$256,000	\$258,000	+ 0.8%	\$260,000	\$280,000	+ 7.7%
Percent of Original List Price Received*	97.3%	97.5%	+ 0.1%	95.6%	97.4%	+ 1.9%
Days on Market Until Sale	29	23	- 22.3%	56	41	- 26.1%
Inventory of Homes for Sale	172	155	- 9.9%	--	--	--
Months Supply of Inventory	4.3	3.9	- 7.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

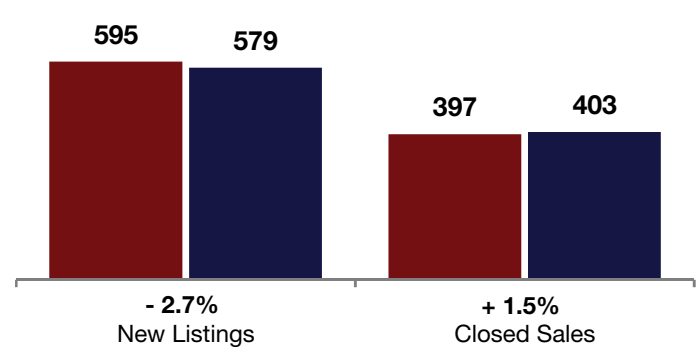
October

■ 2016 ■ 2017

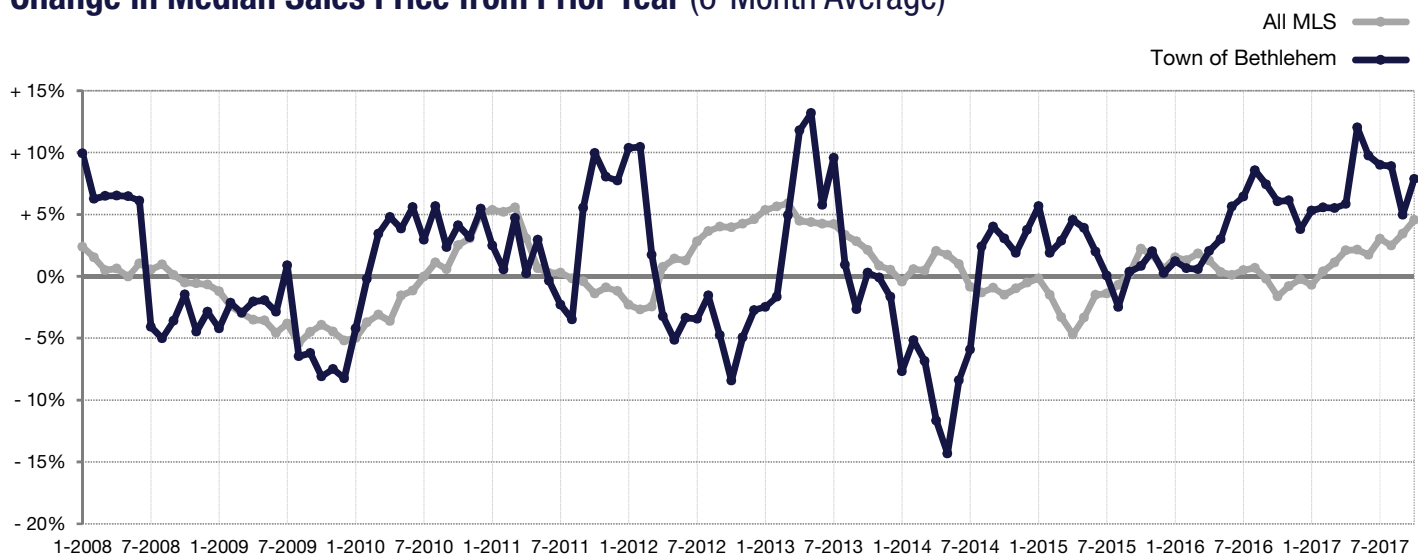


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.