

# Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of East Greenbush

**- 22.2%**

Change in  
New Listings

**+ 13.6%**

Change in  
Closed Sales

**+ 15.6%**

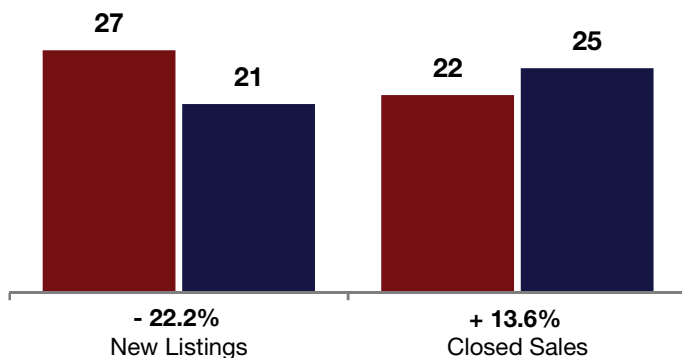
Change in  
Median Sales Price

	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	27	21	- 22.2%	266	276	+ 3.8%
Closed Sales	22	25	+ 13.6%	190	163	- 14.2%
Median Sales Price*	\$191,338	\$221,276	+ 15.6%	\$193,500	\$216,400	+ 11.8%
Percent of Original List Price Received*	97.7%	96.3%	- 1.5%	96.1%	96.7%	+ 0.6%
Days on Market Until Sale	53	28	- 46.1%	58	39	- 32.9%
Inventory of Homes for Sale	96	79	- 17.7%	--	--	--
Months Supply of Inventory	4.8	4.1	- 13.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

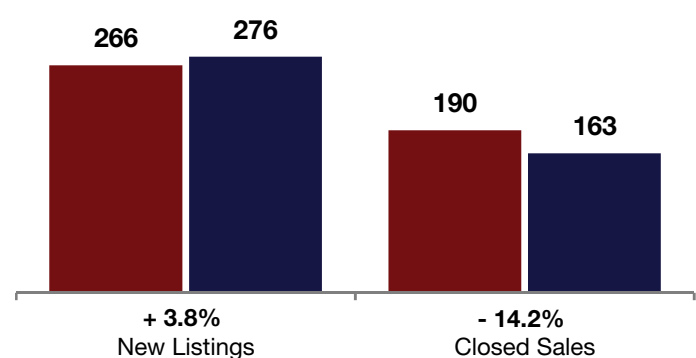
### September

■ 2016 ■ 2017

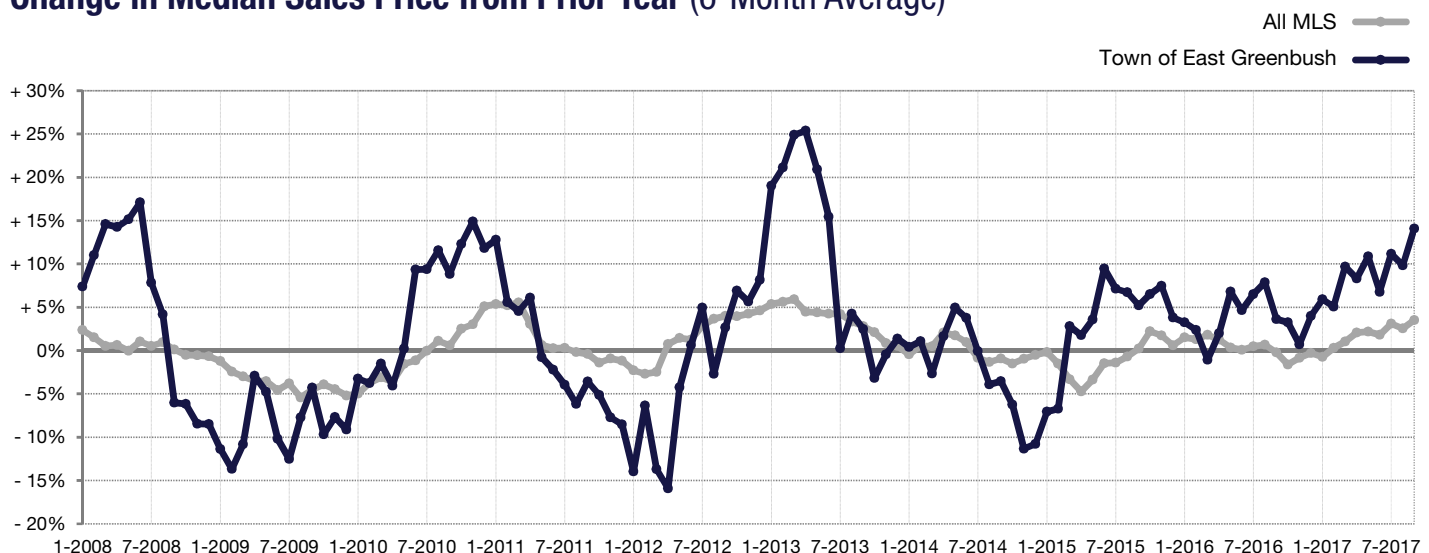


### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.