

# Local Market Update – October 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Town of East Greenbush

**+ 106.7%**      **+ 107.1%**      **+ 31.5%**

Change in  
New Listings

Change in  
Closed Sales

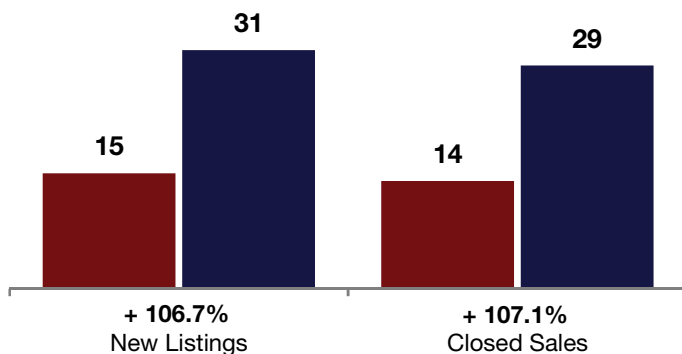
Change in  
Median Sales Price

	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	15	31	+ 106.7%	281	307	+ 9.3%
Closed Sales	14	29	+ 107.1%	204	192	- 5.9%
Median Sales Price*	\$164,200	<b>\$216,000</b>	+ 31.5%	\$191,275	<b>\$216,200</b>	+ 13.0%
Percent of Original List Price Received*	98.2%	<b>94.7%</b>	- 3.5%	96.3%	<b>96.4%</b>	+ 0.2%
Days on Market Until Sale	37	<b>46</b>	+ 23.4%	56	<b>40</b>	- 29.3%
Inventory of Homes for Sale	86	<b>75</b>	- 12.8%	--	--	--
Months Supply of Inventory	4.4	<b>3.8</b>	- 14.2%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

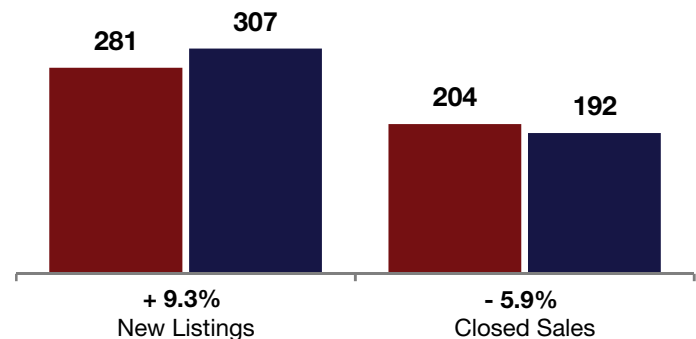
### October

■ 2016 ■ 2017

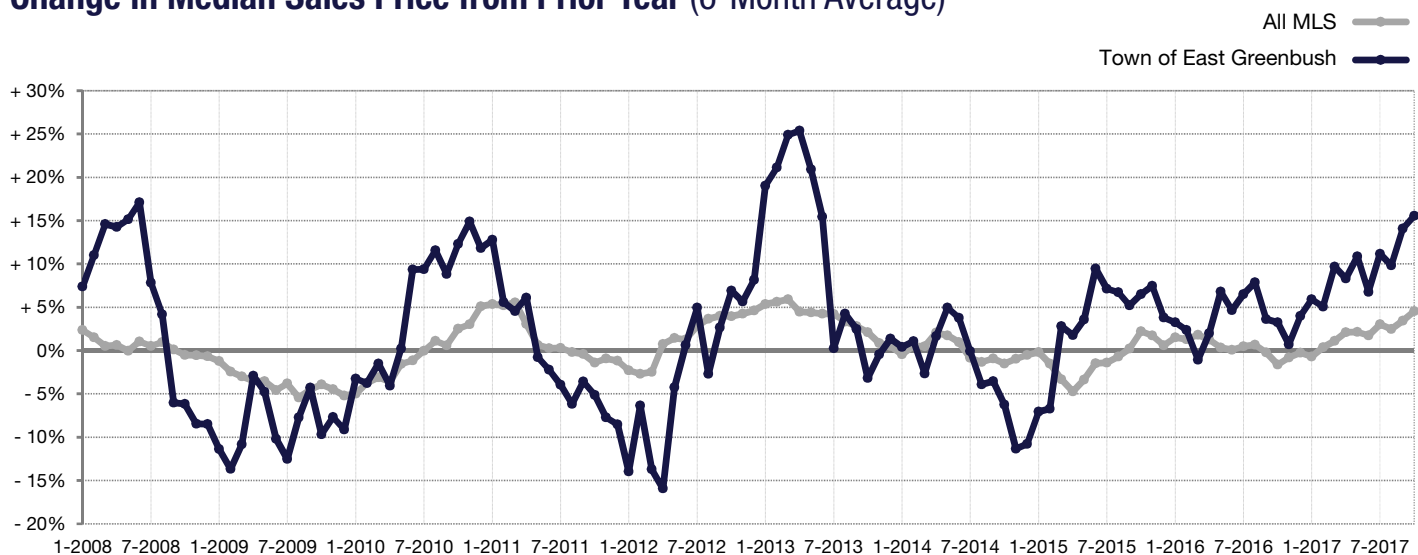


### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.