

Local Market Update – August 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 15.4%

Change in
New Listings

- 17.4%

Change in
Closed Sales

+ 14.2%

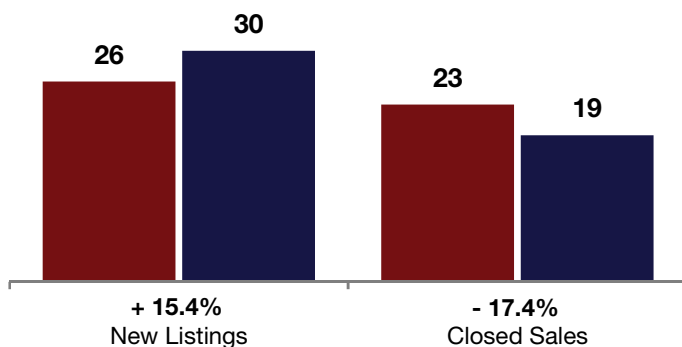
Change in
Median Sales Price

	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	26	30	+ 15.4%	243	247	+ 1.6%
Closed Sales	23	19	- 17.4%	156	168	+ 7.7%
Median Sales Price*	\$317,000	\$362,000	+ 14.2%	\$316,450	\$328,500	+ 3.8%
Percent of Original List Price Received*	95.1%	101.2%	+ 6.4%	97.6%	99.2%	+ 1.7%
Days on Market Until Sale	45	27	- 40.7%	55	53	- 3.2%
Inventory of Homes for Sale	142	122	- 14.1%	--	--	--
Months Supply of Inventory	7.2	6.1	- 14.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

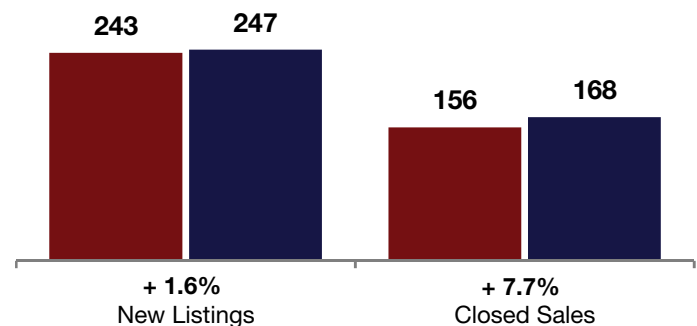
August

■ 2016 ■ 2017

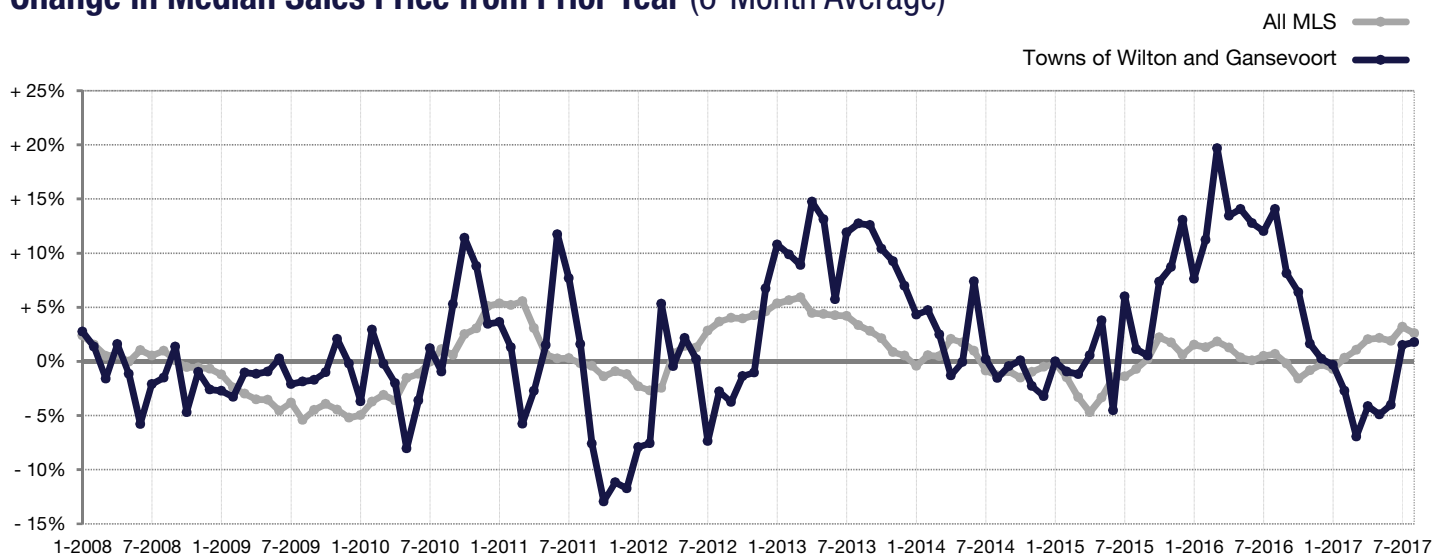


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.