

# Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**+ 31.6%**

Change in  
New Listings

**- 13.3%**

Change in  
Closed Sales

**- 12.2%**

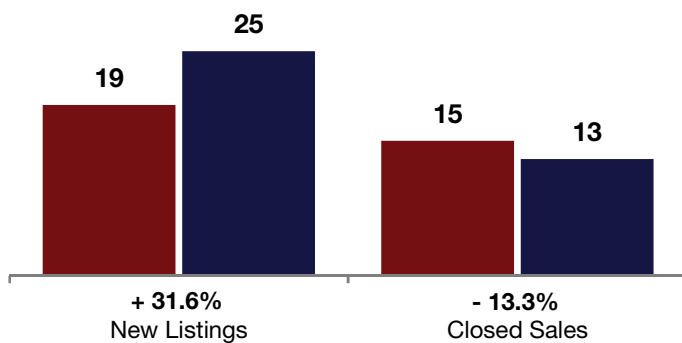
Change in  
Median Sales Price

	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	19	25	+ 31.6%	262	275	+ 5.0%
Closed Sales	15	13	- 13.3%	171	182	+ 6.4%
Median Sales Price*	\$352,000	<b>\$309,000</b>	- 12.2%	\$317,000	<b>\$328,500</b>	+ 3.6%
Percent of Original List Price Received*	97.7%	<b>98.8%</b>	+ 1.2%	97.6%	<b>99.2%</b>	+ 1.7%
Days on Market Until Sale	78	<b>81</b>	+ 3.9%	57	<b>57</b>	+ 0.2%
Inventory of Homes for Sale	134	<b>120</b>	- 10.4%	--	--	--
Months Supply of Inventory	6.9	<b>6.0</b>	- 13.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

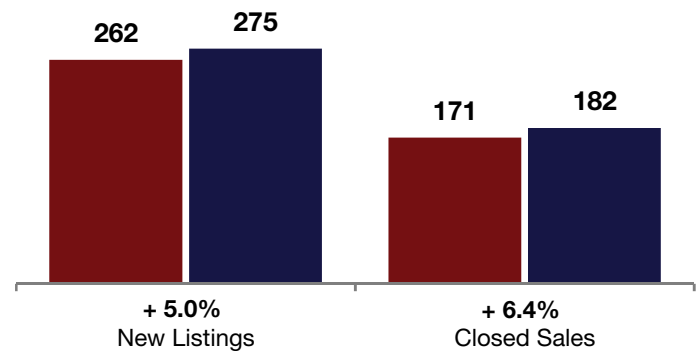
### September

■ 2016 ■ 2017

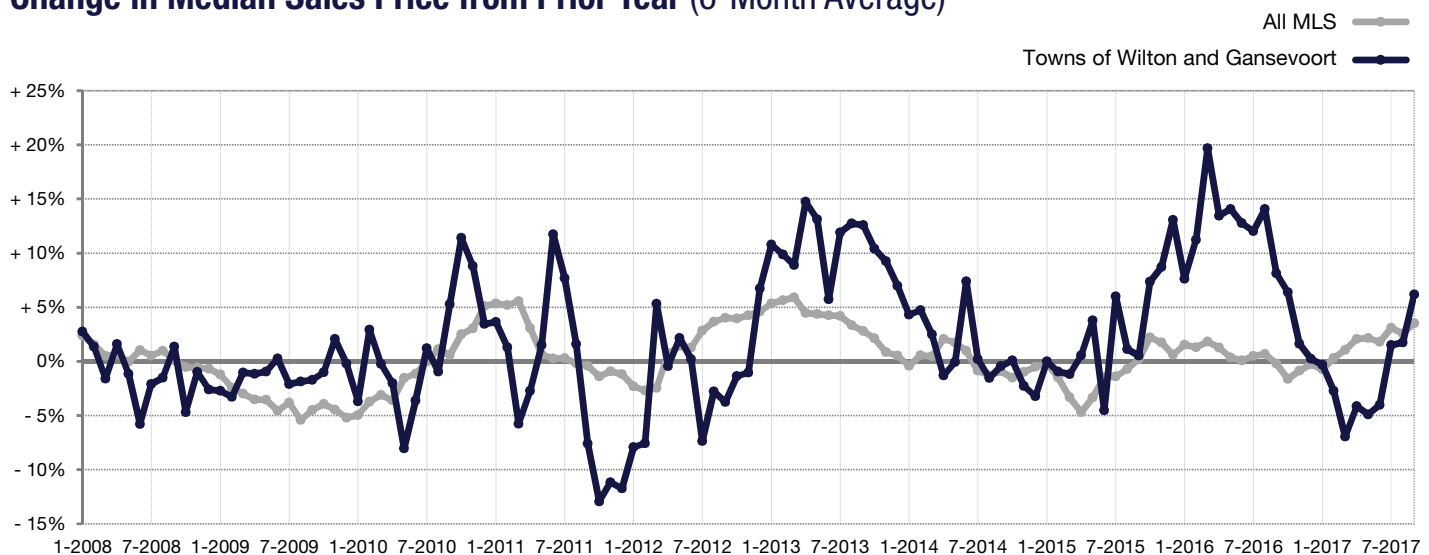


### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.