

# Local Market Update – October 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**+ 29.4%**

Change in  
New Listings

**+ 93.3%**

Change in  
Closed Sales

**+ 40.3%**

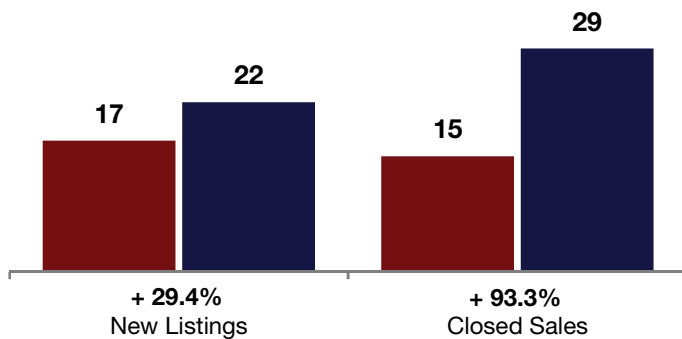
Change in  
Median Sales Price

	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	17	22	+ 29.4%	279	299	+ 7.2%
Closed Sales	15	29	+ 93.3%	186	213	+ 14.5%
Median Sales Price*	\$285,000	\$399,900	+ 40.3%	\$314,950	\$333,345	+ 5.8%
Percent of Original List Price Received*	97.3%	100.3%	+ 3.0%	97.6%	99.3%	+ 1.8%
Days on Market Until Sale	72	68	- 5.1%	58	58	+ 0.4%
Inventory of Homes for Sale	132	109	- 17.4%	--	--	--
Months Supply of Inventory	7.1	5.2	- 26.9%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

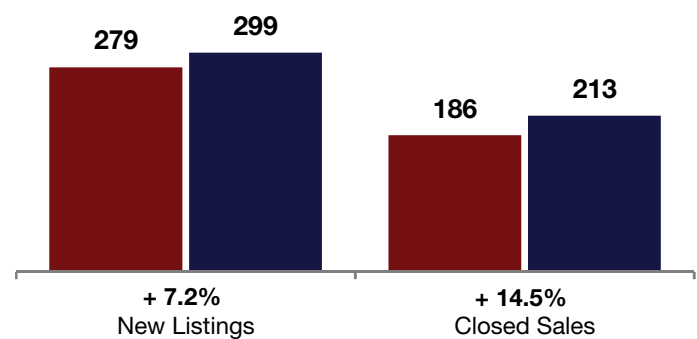
### October

■ 2016 ■ 2017

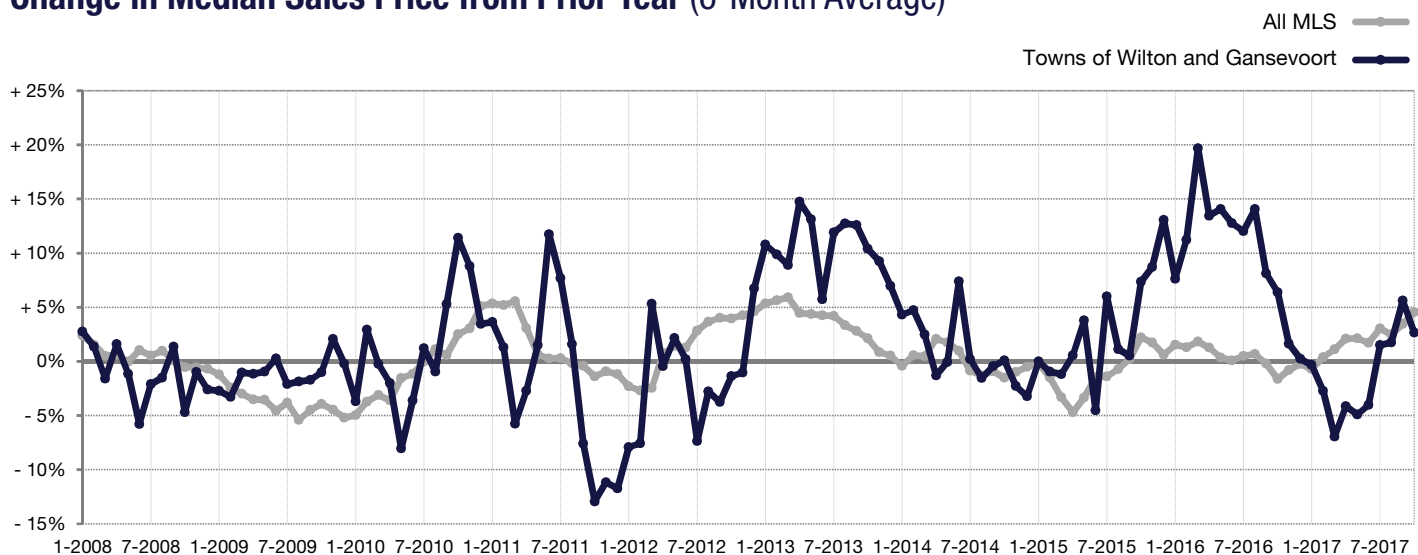


### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.