

Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 6.5%

Change in
New Listings

- 37.5%

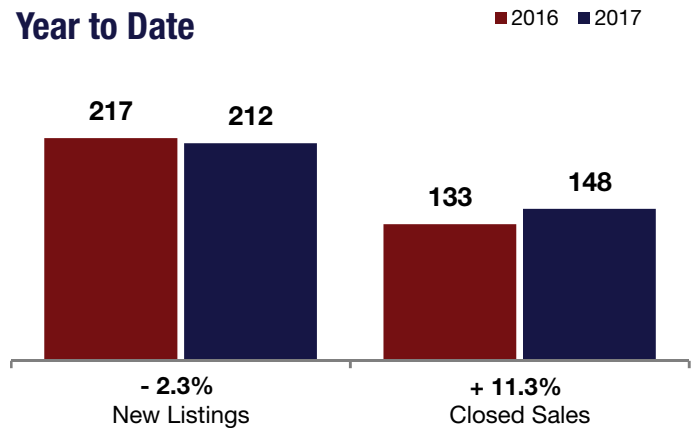
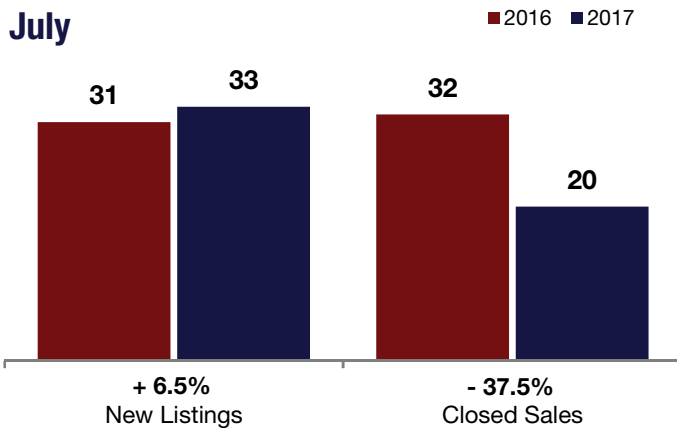
Change in
Closed Sales

+ 7.6%

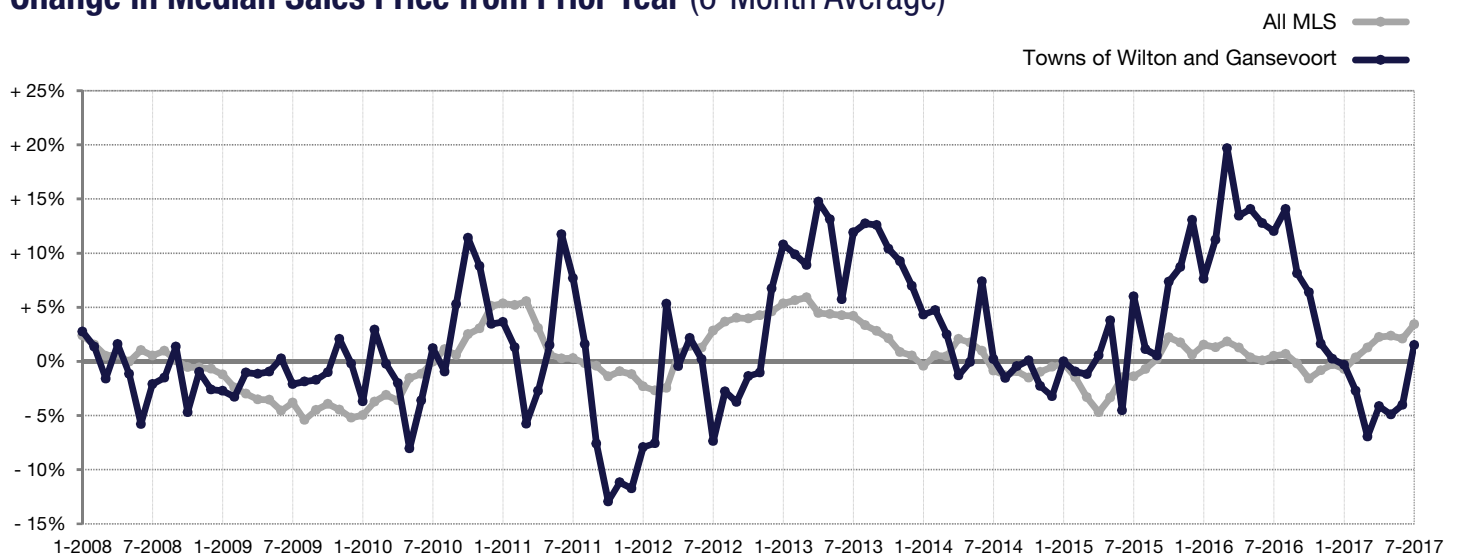
Change in
Median Sales Price

	July			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	31	33	+ 6.5%	217	212	- 2.3%
Closed Sales	32	20	- 37.5%	133	148	+ 11.3%
Median Sales Price*	\$325,450	\$350,100	+ 7.6%	\$315,900	\$326,500	+ 3.4%
Percent of Original List Price Received*	95.8%	100.4%	+ 4.7%	98.0%	98.7%	+ 0.7%
Days on Market Until Sale	59	41	- 30.9%	57	57	- 0.3%
Inventory of Homes for Sale	140	124	- 11.4%	--	--	--
Months Supply of Inventory	7.1	6.4	- 10.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 5, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.