## **Local Market Update - September 2017**

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**Year to Date** 

## **Washington County**

- 26.5%	- 21.6%	- 2.1%

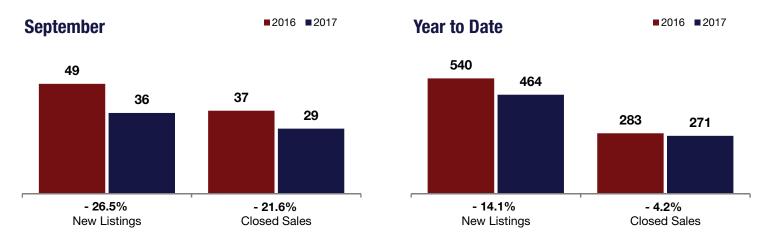
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New Listings Closed Sales Median Sales Price

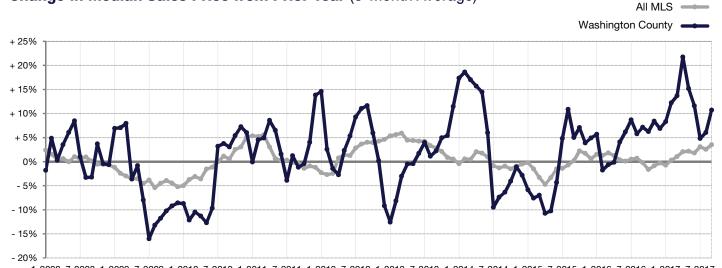
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	2016	2017	+/-	2016	2017	+/-
New Listings	49	36	- 26.5%	540	464	- 14.1%
Closed Sales	37	29	- 21.6%	283	271	- 4.2%
Median Sales Price*	\$146,000	\$143,000	- 2.1%	\$139,750	\$147,170	+ 5.3%
Percent of Original List Price Received*	92.8%	93.4%	+ 0.7%	90.3%	91.4%	+ 1.2%
Days on Market Until Sale	90	77	- 14.6%	127	113	- 10.7%
Inventory of Homes for Sale	350	286	- 18.3%			
Months Supply of Inventory	10.5	9.5	- 9.9%			

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<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017