

Local Market Update – October 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 2.6%

Change in
New Listings

- 25.0%

Change in
Closed Sales

- 11.0%

Change in
Median Sales Price

Washington County

October

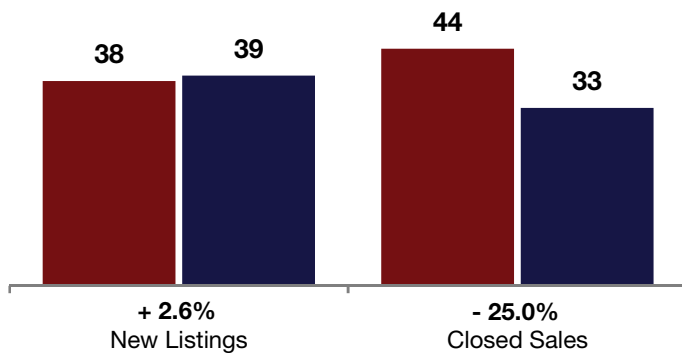
Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	38	39	+ 2.6%	578	506	- 12.5%
Closed Sales	44	33	- 25.0%	327	308	- 5.8%
Median Sales Price*	\$159,500	\$142,000	- 11.0%	\$142,980	\$147,000	+ 2.8%
Percent of Original List Price Received*	91.3%	90.0%	- 1.4%	90.5%	91.2%	+ 0.8%
Days on Market Until Sale	92	80	- 12.9%	122	112	- 8.6%
Inventory of Homes for Sale	328	260	- 20.7%	--	--	--
Months Supply of Inventory	10.1	8.3	- 18.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

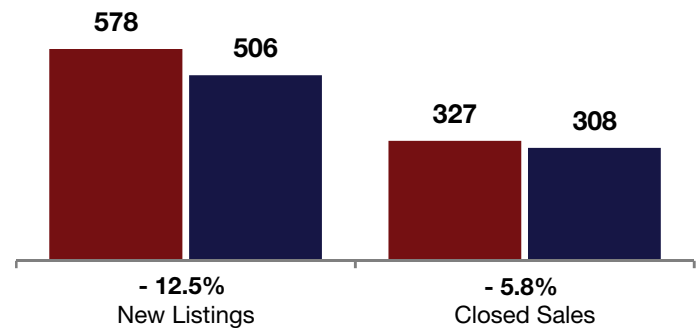
October

■ 2016 ■ 2017

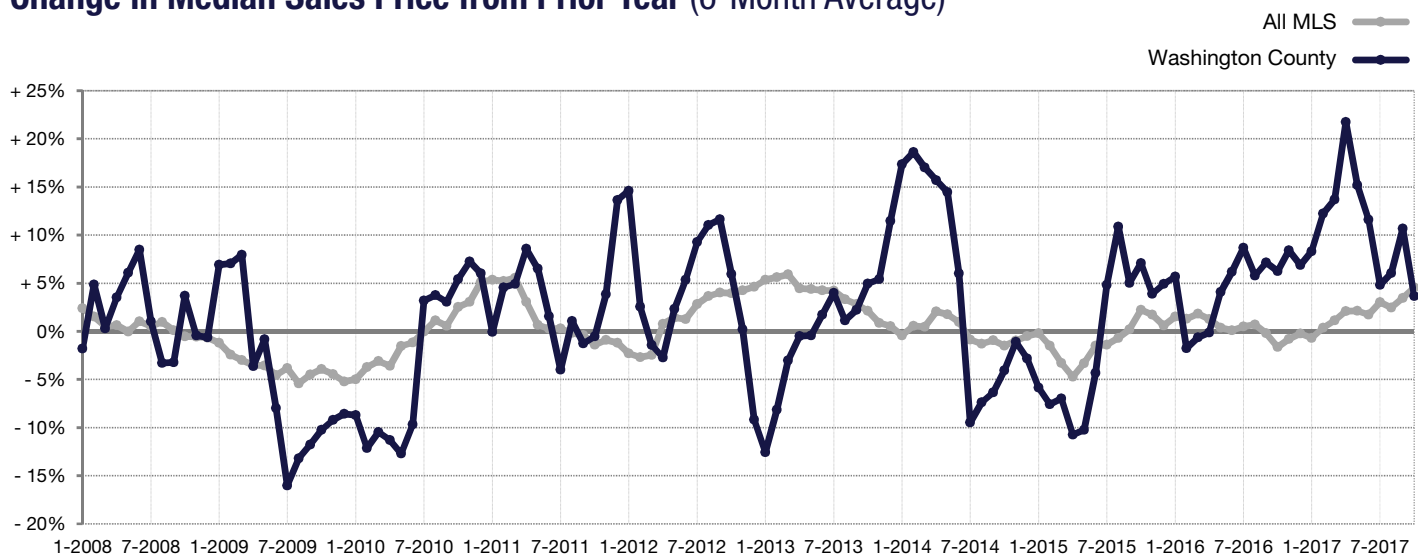


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.