

Local Market Update – December 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 28.6%

+ 57.1%

- 2.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

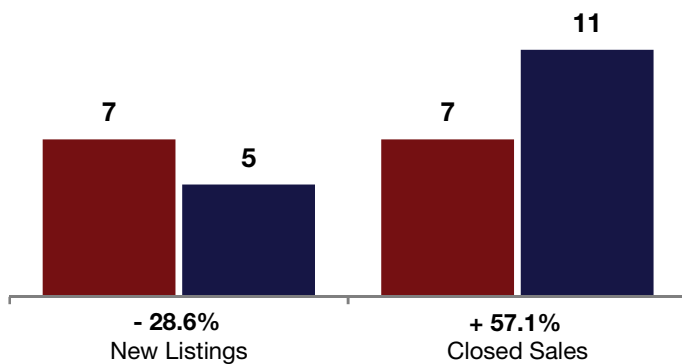
City of Cohoes

	December			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	7	5	- 28.6%	170	148	- 12.9%
Closed Sales	7	11	+ 57.1%	132	110	- 16.7%
Median Sales Price*	\$170,000	\$165,830	- 2.5%	\$148,900	\$165,915	+ 11.4%
Percent of Original List Price Received*	93.3%	96.9%	+ 3.8%	94.1%	94.6%	+ 0.6%
Days on Market Until Sale	57	61	+ 6.5%	66	58	- 11.5%
Inventory of Homes for Sale	39	25	- 35.9%	--	--	--
Months Supply of Inventory	3.8	2.5	- 34.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

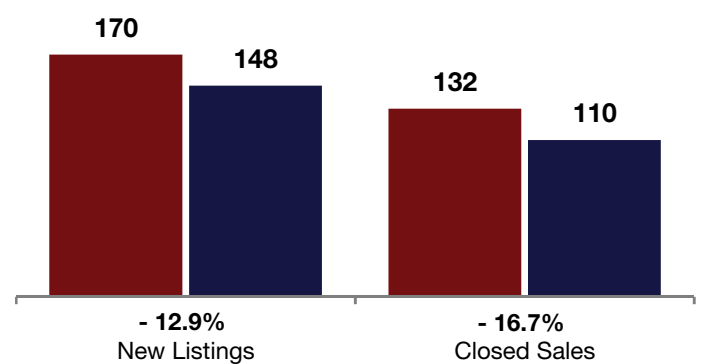
December

■ 2016 ■ 2017

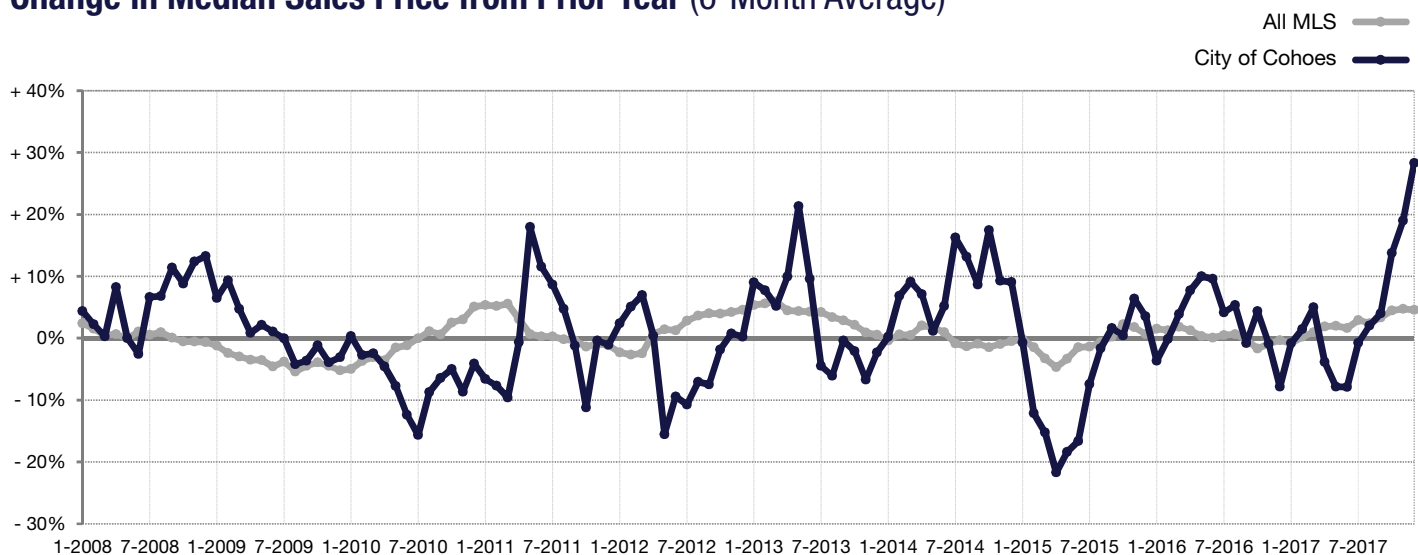


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 10, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.