Local Market Update - November 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



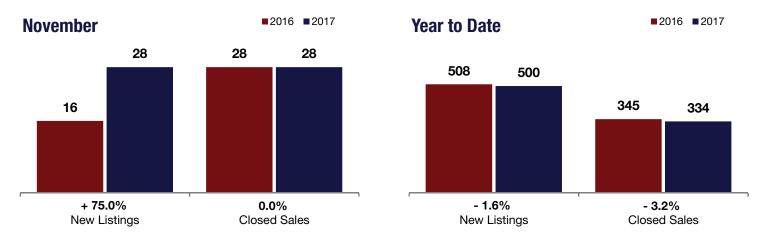
Niskayuna

+ 75.0%	0.0%	+ 8.5%		
Change in	Change in	Change in		
New Listings	Closed Sales	Median Sales Price		

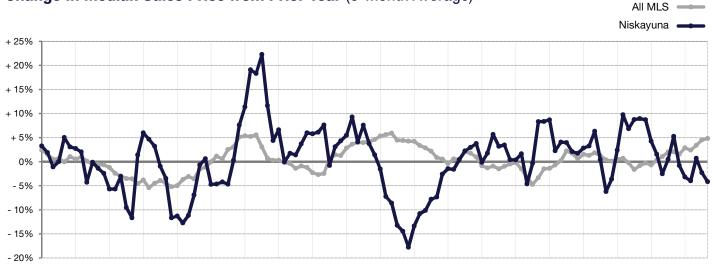
November		Year to				
201=	,	2212				

	2016	2017	+/-	2016	2017	+/-
New Listings	16	28	+ 75.0%	508	500	- 1.6%
Closed Sales	28	28	0.0%	345	334	- 3.2%
Median Sales Price*	\$258,450	\$280,400	+ 8.5%	\$254,900	\$262,500	+ 3.0%
Percent of Original List Price Received*	92.3%	94.9%	+ 2.9%	95.7%	95.2%	- 0.5%
Days on Market Until Sale	61	55	- 8.3%	57	59	+ 3.5%
Inventory of Homes for Sale	142	119	- 16.2%			
Months Supply of Inventory	4.6	3.9	- 15.5%			

 $^{^{\}star}$ Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017