

Local Market Update – December 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



North Colonie

+ 5.6%

Change in
New Listings

- 8.5%

Change in
Closed Sales

+ 25.3%

Change in
Median Sales Price

December

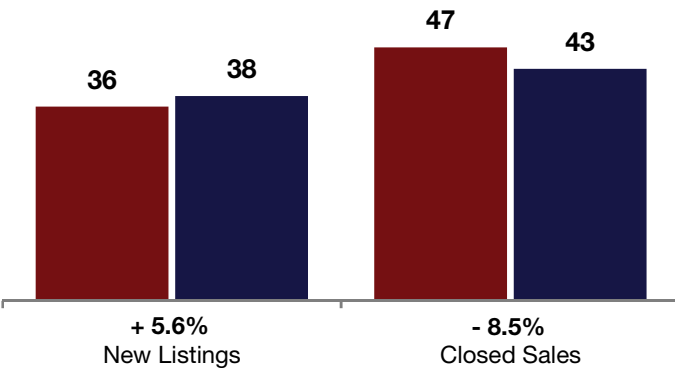
Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	36	38	+ 5.6%	800	773	- 3.4%
Closed Sales	47	43	- 8.5%	582	546	- 6.2%
Median Sales Price*	\$247,500	\$310,000	+ 25.3%	\$271,500	\$280,000	+ 3.1%
Percent of Original List Price Received*	98.4%	95.1%	- 3.4%	98.2%	98.1%	- 0.1%
Days on Market Until Sale	44	55	+ 27.0%	44	43	- 2.0%
Inventory of Homes for Sale	185	175	- 5.4%	--	--	--
Months Supply of Inventory	3.9	3.9	- 0.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

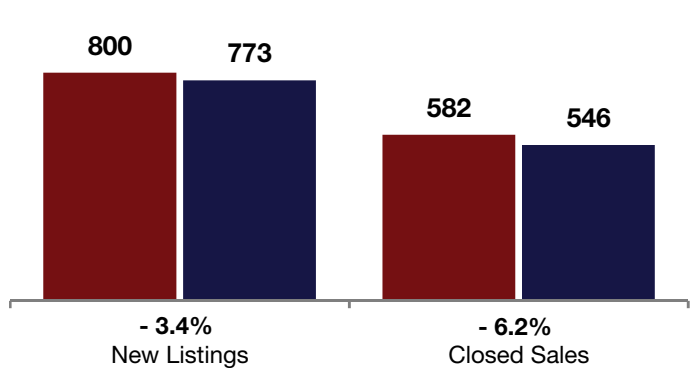
December

■ 2016 ■ 2017

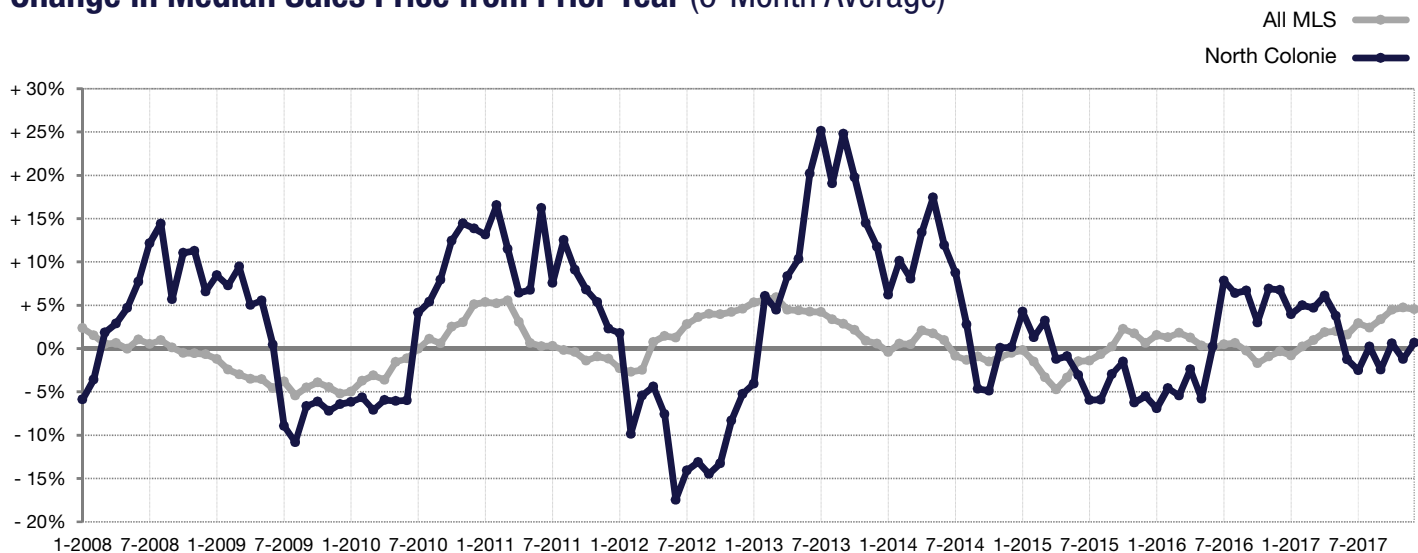


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 10, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.