

# Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## South Colonie

**+ 30.6%**

**- 10.8%**

**+ 5.3%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### November

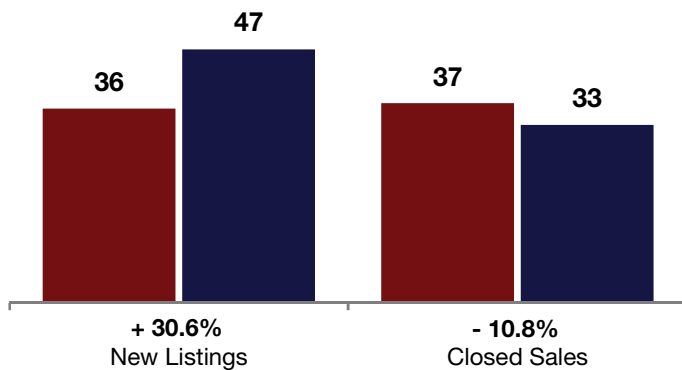
### Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	36	47	+ 30.6%	483	490	+ 1.4%
Closed Sales	37	33	- 10.8%	352	392	+ 11.4%
Median Sales Price*	\$206,000	\$217,000	+ 5.3%	\$197,500	\$215,000	+ 8.9%
Percent of Original List Price Received*	94.7%	94.8%	+ 0.1%	95.9%	97.4%	+ 1.7%
Days on Market Until Sale	37	36	- 2.9%	45	40	- 11.2%
Inventory of Homes for Sale	101	69	- 31.7%	--	--	--
Months Supply of Inventory	3.0	1.9	- 38.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

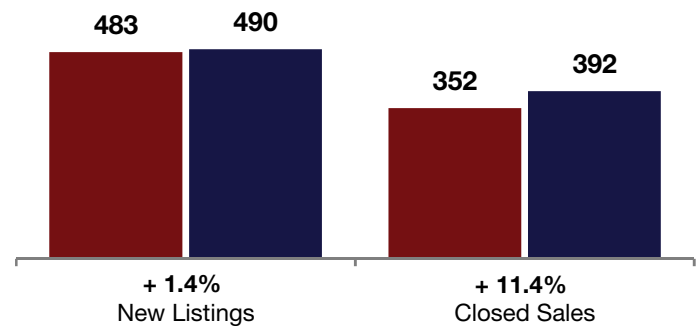
### November

■ 2016 ■ 2017

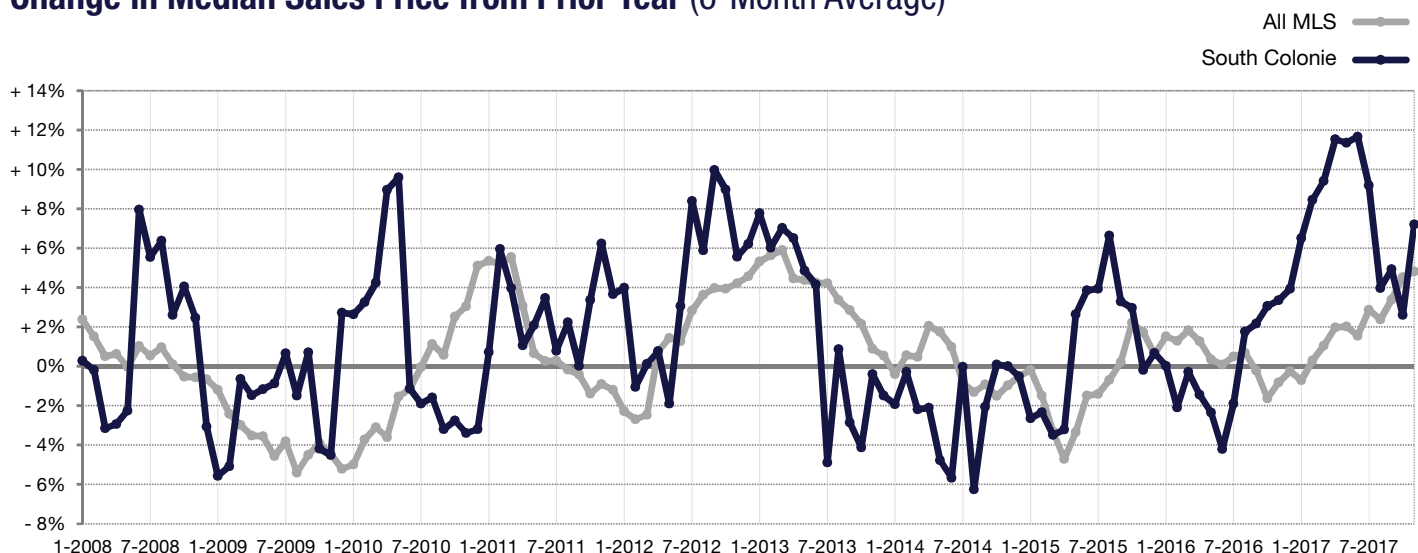


### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.