

Local Market Update – December 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 58.5%

Change in
New Listings

- 17.9%

Change in
Closed Sales

+ 5.5%

Change in
Median Sales Price

Town of Bethlehem

December

Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	41	17	- 58.5%	662	655	- 1.1%
Closed Sales	39	32	- 17.9%	470	478	+ 1.7%
Median Sales Price*	\$280,000	\$295,330	+ 5.5%	\$260,000	\$277,505	+ 6.7%
Percent of Original List Price Received*	95.1%	98.2%	+ 3.3%	95.7%	97.3%	+ 1.7%
Days on Market Until Sale	57	50	- 11.9%	56	41	- 26.9%
Inventory of Homes for Sale	161	159	- 1.2%	--	--	--
Months Supply of Inventory	4.0	4.1	+ 2.8%	--	--	--

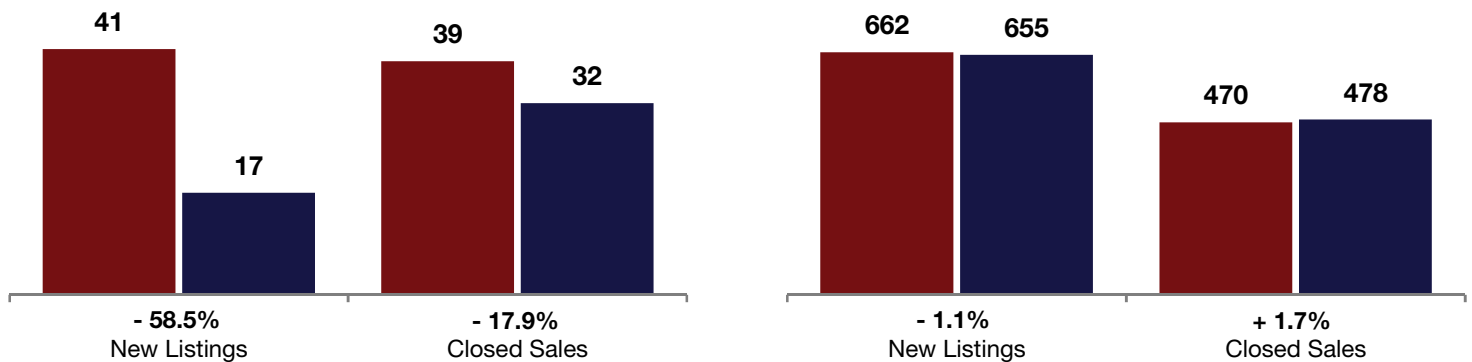
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

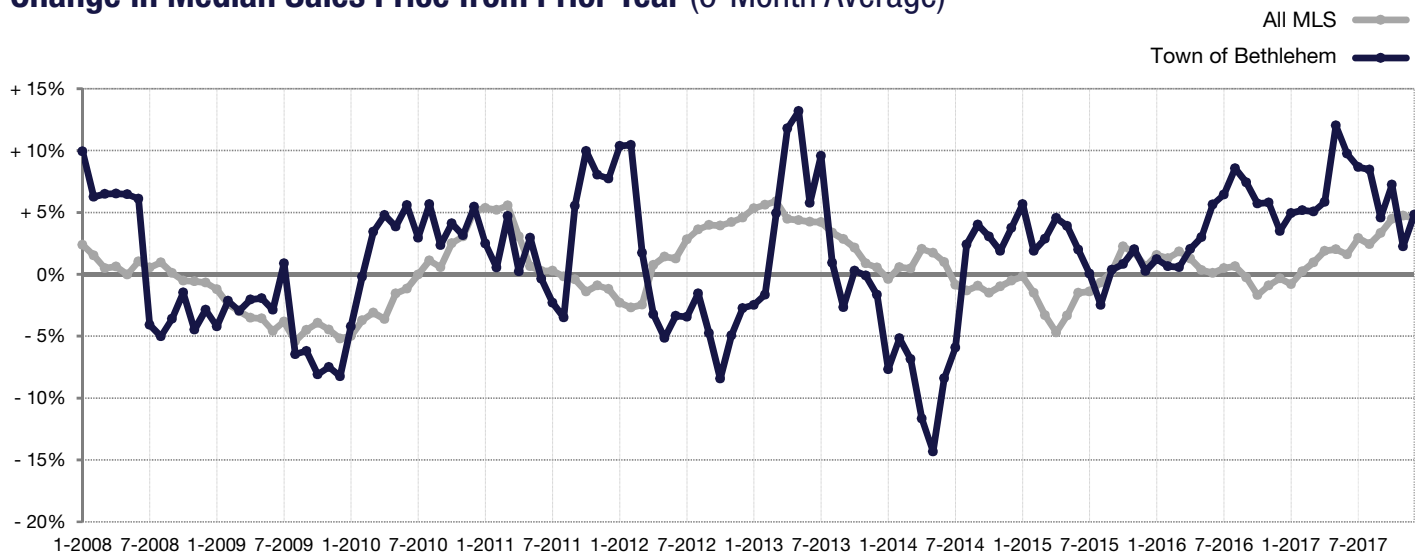
■ 2016 ■ 2017

Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 10, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.