

Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 119.2%

+ 12.1%

+ 5.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Town of Bethlehem

November

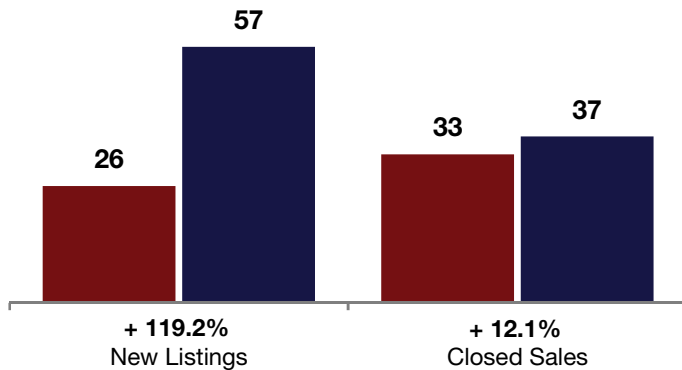
Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	26	57	+ 119.2%	621	636	+ 2.4%
Closed Sales	33	37	+ 12.1%	430	443	+ 3.0%
Median Sales Price*	\$255,000	\$270,000	+ 5.9%	\$259,500	\$278,000	+ 7.1%
Percent of Original List Price Received*	97.4%	95.9%	- 1.6%	95.8%	97.3%	+ 1.6%
Days on Market Until Sale	62	38	- 39.8%	56	41	- 27.7%
Inventory of Homes for Sale	151	173	+ 14.6%	--	--	--
Months Supply of Inventory	3.7	4.5	+ 20.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

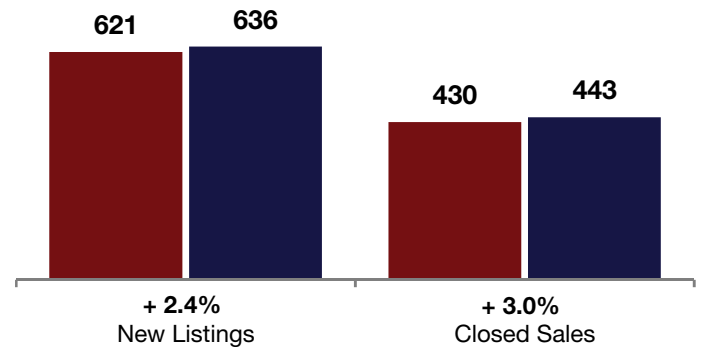
November

■ 2016 ■ 2017

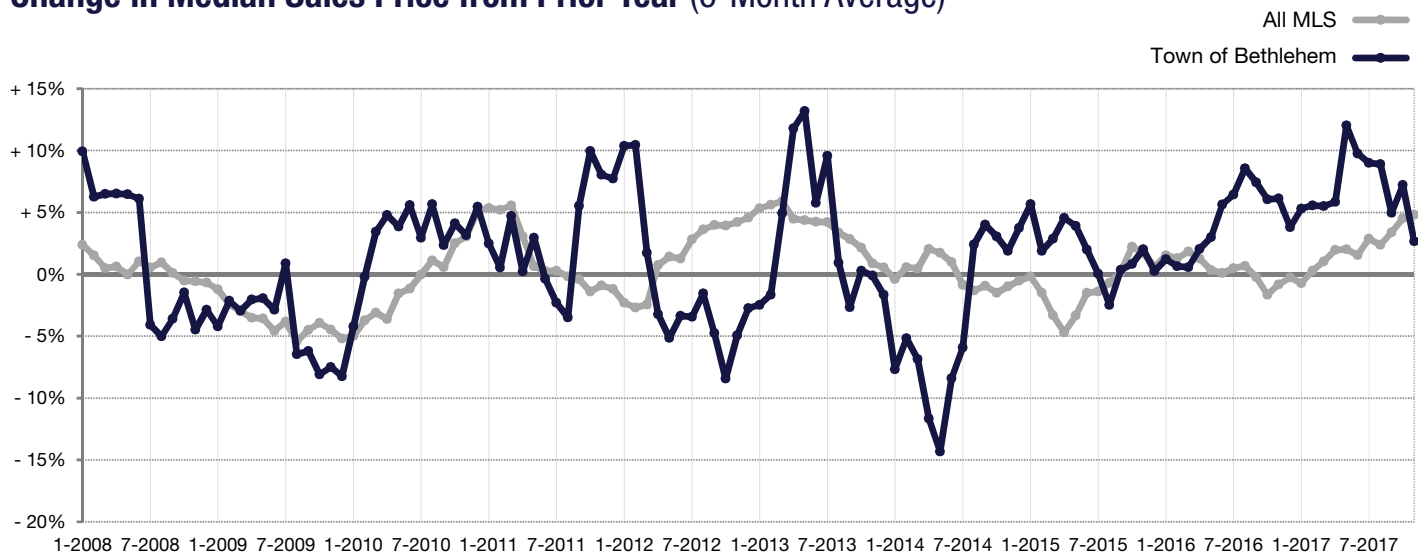


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.