

Local Market Update – December 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of East Greenbush

+ 30.0%

Change in
New Listings

+ 26.3%

Change in
Closed Sales

- 10.1%

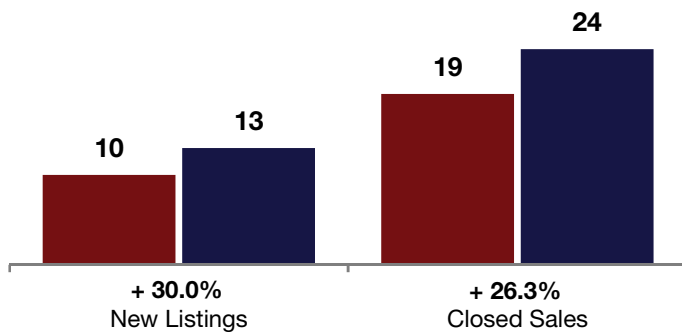
Change in
Median Sales Price

	December			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	10	13	+ 30.0%	313	343	+ 9.6%
Closed Sales	19	24	+ 26.3%	239	241	+ 0.8%
Median Sales Price*	\$230,000	\$206,850	- 10.1%	\$195,000	\$215,000	+ 10.3%
Percent of Original List Price Received*	95.4%	93.4%	- 2.1%	96.3%	95.6%	- 0.7%
Days on Market Until Sale	53	54	+ 2.2%	55	46	- 16.1%
Inventory of Homes for Sale	84	69	- 17.9%	--	--	--
Months Supply of Inventory	4.6	3.2	- 28.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

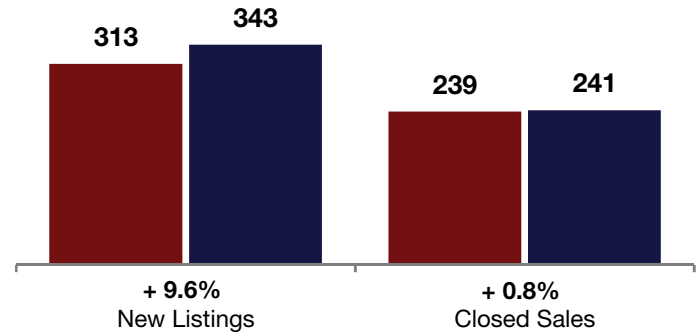
December

■ 2016 ■ 2017

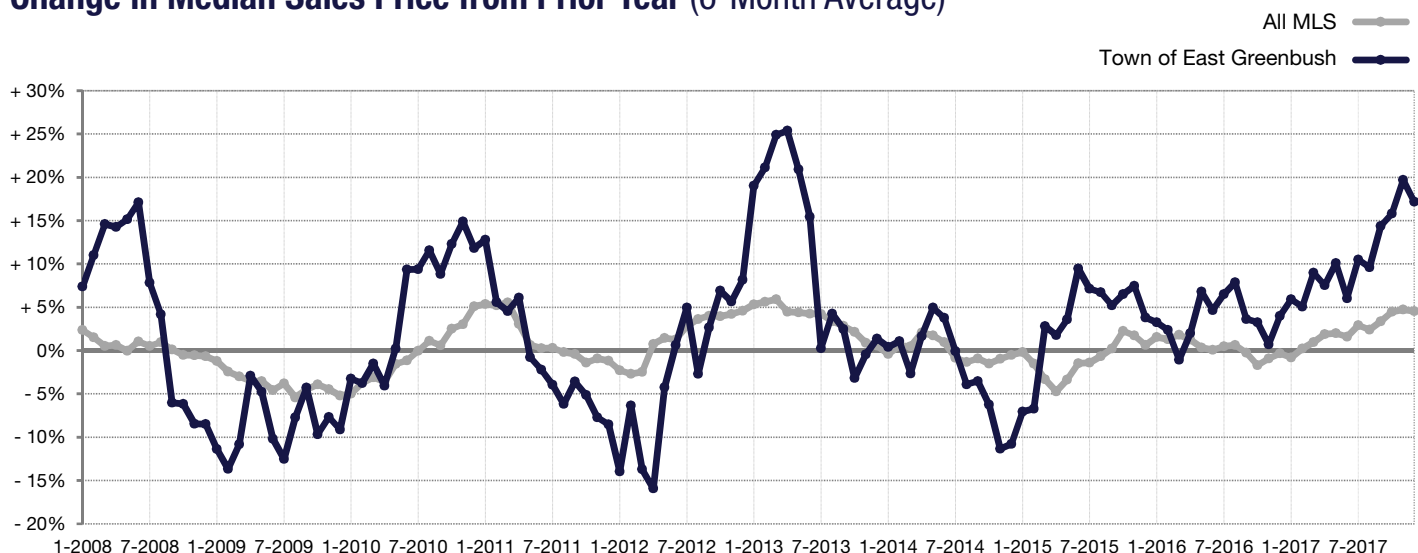


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 10, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.