

Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of East Greenbush

- 4.5%

+ 25.0%

- 12.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

November

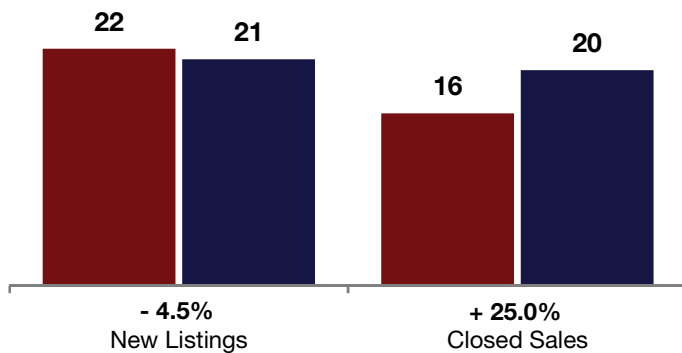
Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	22	21	- 4.5%	303	329	+ 8.6%
Closed Sales	16	20	+ 25.0%	220	214	- 2.7%
Median Sales Price*	\$219,000	\$191,610	- 12.5%	\$193,500	\$215,000	+ 11.1%
Percent of Original List Price Received*	97.8%	92.3%	- 5.7%	96.4%	95.9%	- 0.5%
Days on Market Until Sale	43	82	+ 91.2%	55	44	- 20.4%
Inventory of Homes for Sale	89	65	- 27.0%	--	--	--
Months Supply of Inventory	4.7	3.1	- 34.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

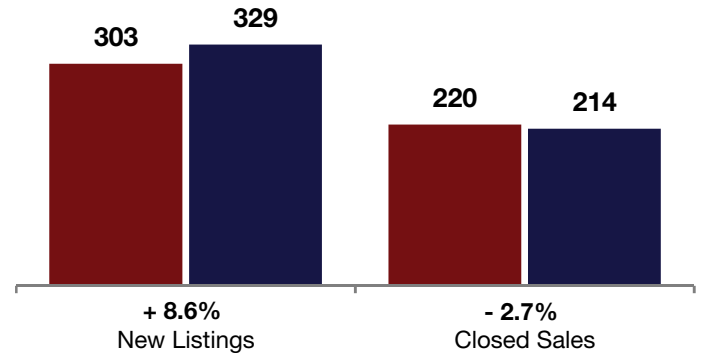
November

■ 2016 ■ 2017

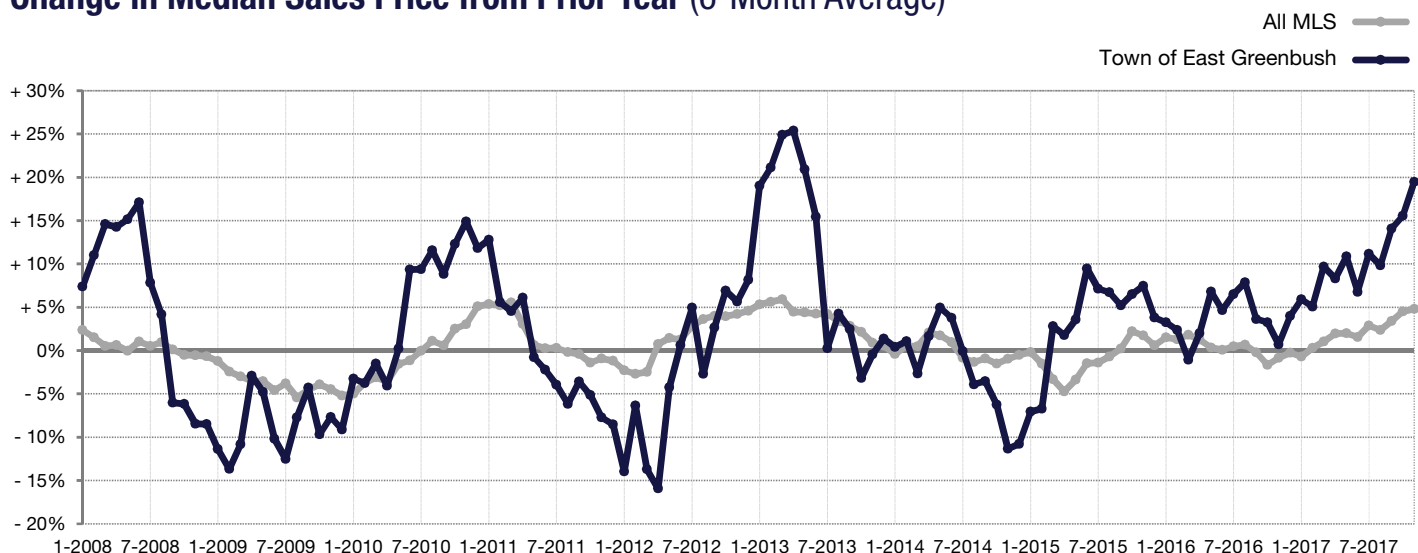


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.