

Local Market Update – December 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 4.5%

Change in
New Listings

- 17.6%

Change in
Closed Sales

+ 12.8%

Change in
Median Sales Price

Town of Guilderland

December

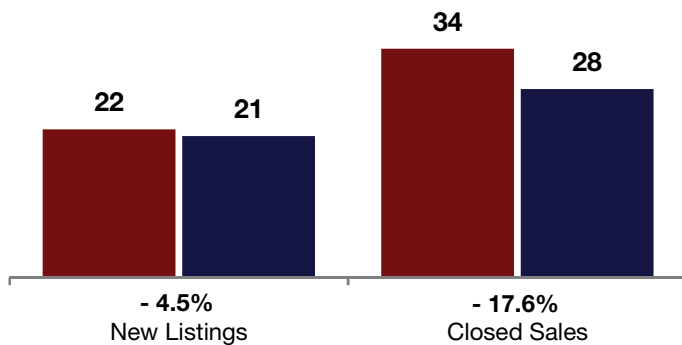
Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	22	21	- 4.5%	629	522	- 17.0%
Closed Sales	34	28	- 17.6%	459	392	- 14.6%
Median Sales Price*	\$247,450	\$279,000	+ 12.8%	\$258,000	\$250,000	- 3.1%
Percent of Original List Price Received*	95.2%	97.6%	+ 2.5%	96.9%	96.7%	- 0.2%
Days on Market Until Sale	53	51	- 3.1%	55	48	- 12.5%
Inventory of Homes for Sale	172	100	- 41.9%	--	--	--
Months Supply of Inventory	4.6	3.1	- 33.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

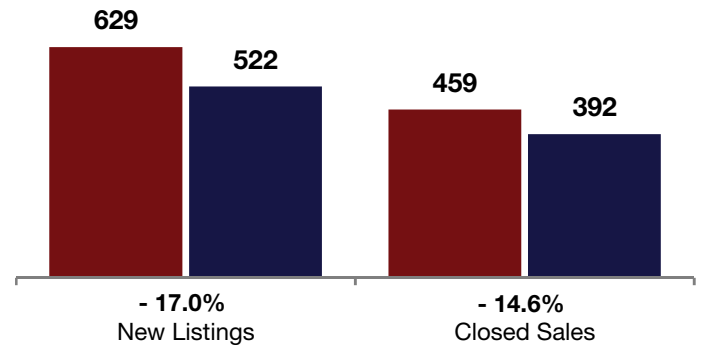
December

■ 2016 ■ 2017

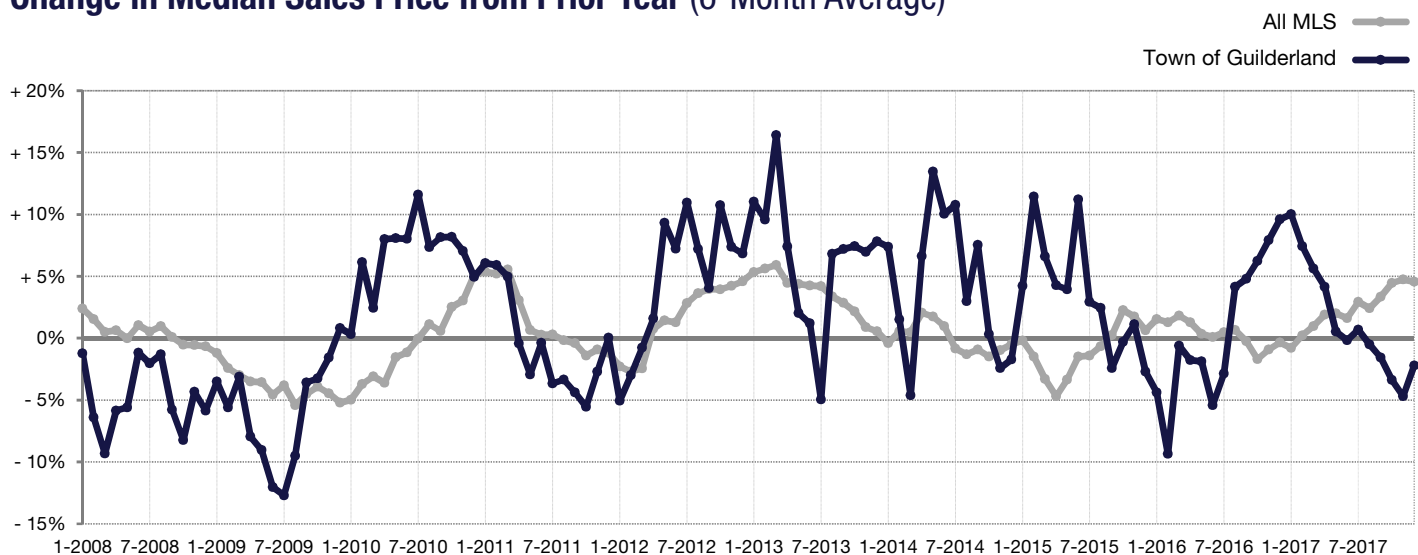


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 10, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.