

Local Market Update – December 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 25.0%

Change in
New Listings

- 20.7%

Change in
Closed Sales

- 10.3%

Change in
Median Sales Price

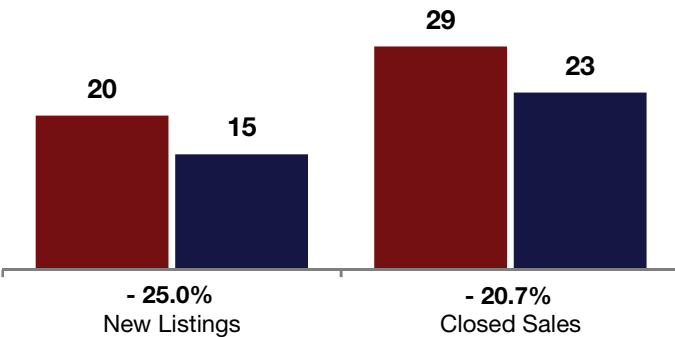
Town of Halfmoon

	December			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	20	15	- 25.0%	443	488	+ 10.2%
Closed Sales	29	23	- 20.7%	320	314	- 1.9%
Median Sales Price*	\$326,000	\$292,340	- 10.3%	\$330,133	\$310,000	- 6.1%
Percent of Original List Price Received*	101.8%	94.8%	- 6.9%	100.5%	99.4%	- 1.1%
Days on Market Until Sale	46	50	+ 9.4%	50	49	- 1.6%
Inventory of Homes for Sale	162	153	- 5.6%	--	--	--
Months Supply of Inventory	6.5	5.1	- 21.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

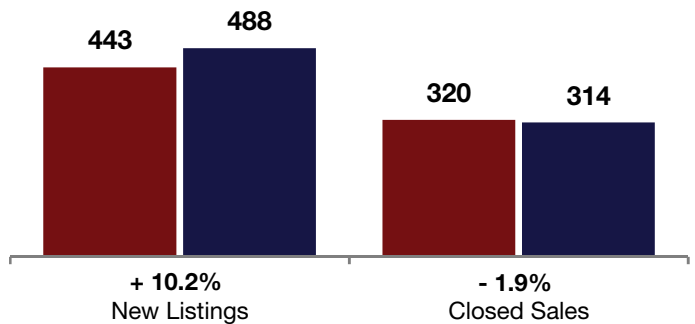
December

■ 2016 ■ 2017

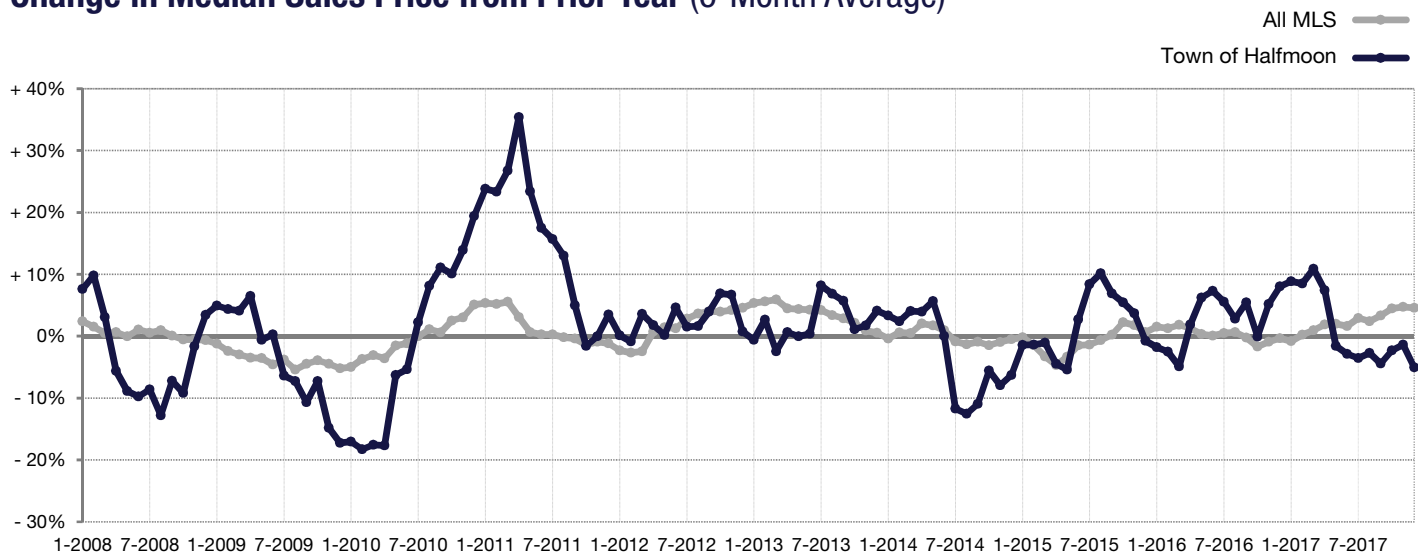


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 10, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.