

Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 4.5%

Change in
New Listings

- 22.7%

Change in
Closed Sales

- 9.0%

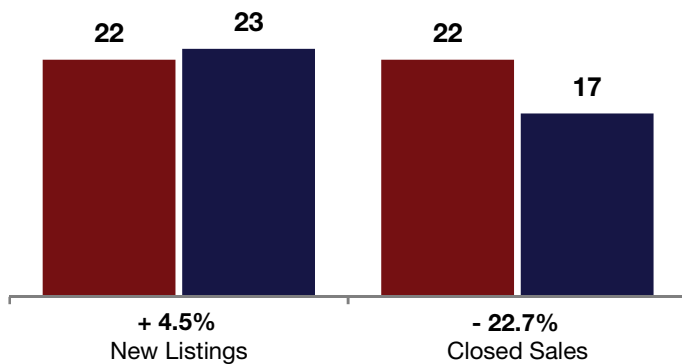
Change in
Median Sales Price

	November			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	22	23	+ 4.5%	301	322	+ 7.0%
Closed Sales	22	17	- 22.7%	208	233	+ 12.0%
Median Sales Price*	\$329,500	\$300,000	- 9.0%	\$315,000	\$325,000	+ 3.2%
Percent of Original List Price Received*	100.9%	92.0%	- 8.9%	97.9%	98.8%	+ 0.9%
Days on Market Until Sale	115	96	- 16.4%	64	61	- 5.8%
Inventory of Homes for Sale	127	109	- 14.2%	--	--	--
Months Supply of Inventory	6.9	5.3	- 23.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

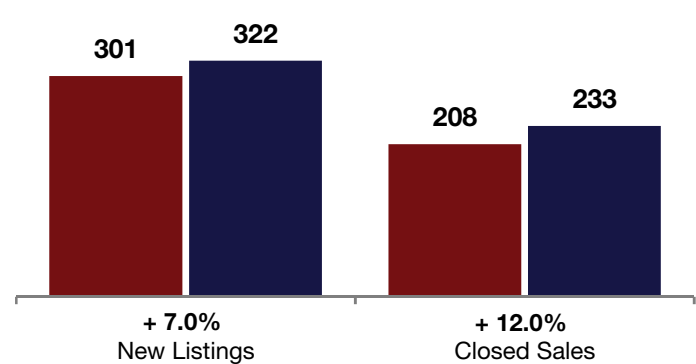
November

■ 2016 ■ 2017

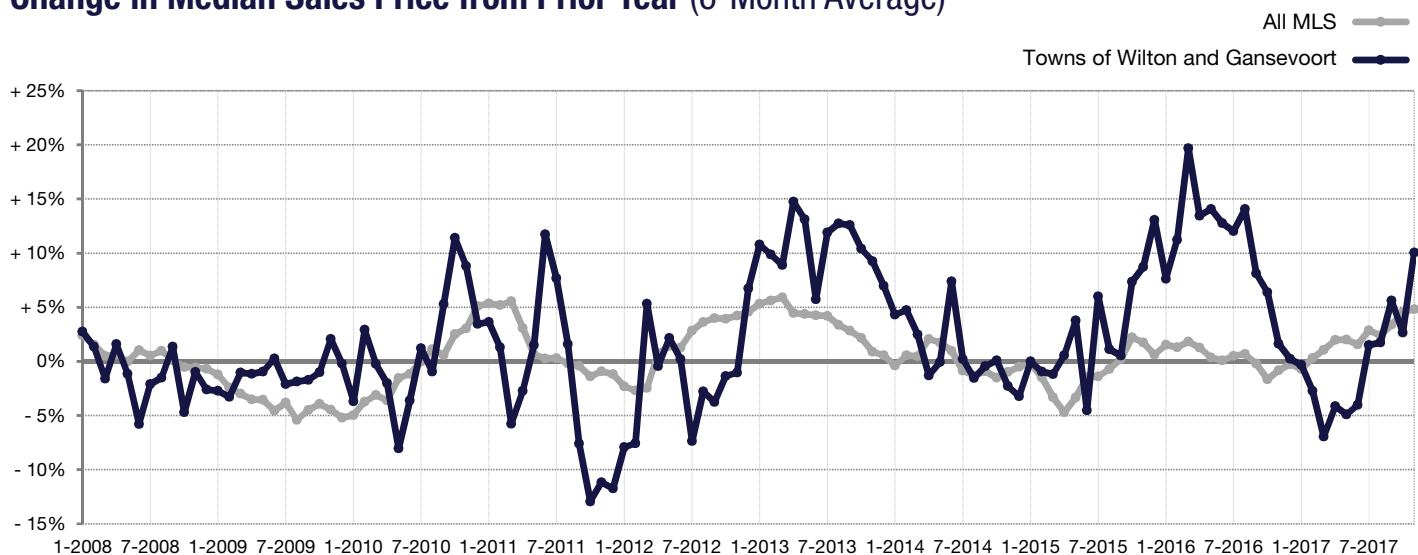


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 7, 2017. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.