

Local Market Update – December 2017

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 44.4%

Change in
New Listings

- 29.7%

Change in
Closed Sales

- 10.0%

Change in
Median Sales Price

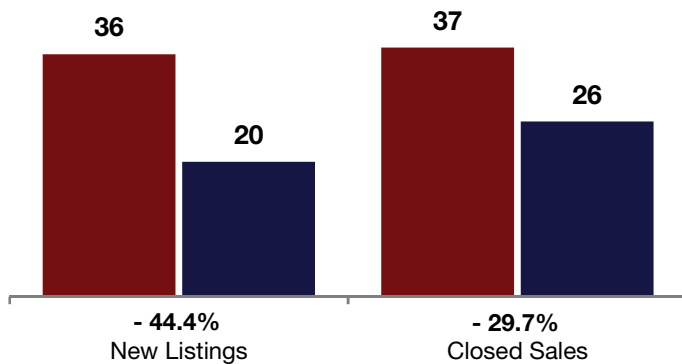
Washington County

	December			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	36	20	- 44.4%	646	569	- 11.9%
Closed Sales	37	26	- 29.7%	387	369	- 4.7%
Median Sales Price*	\$155,000	\$139,430	- 10.0%	\$145,220	\$144,549	- 0.5%
Percent of Original List Price Received*	87.1%	90.0%	+ 3.3%	90.0%	90.8%	+ 1.0%
Days on Market Until Sale	108	111	+ 3.7%	120	108	- 9.3%
Inventory of Homes for Sale	297	225	- 24.2%	--	--	--
Months Supply of Inventory	9.4	7.0	- 25.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

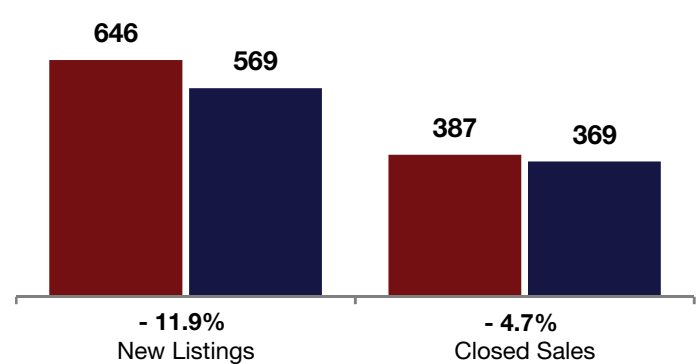
December

■ 2016 ■ 2017

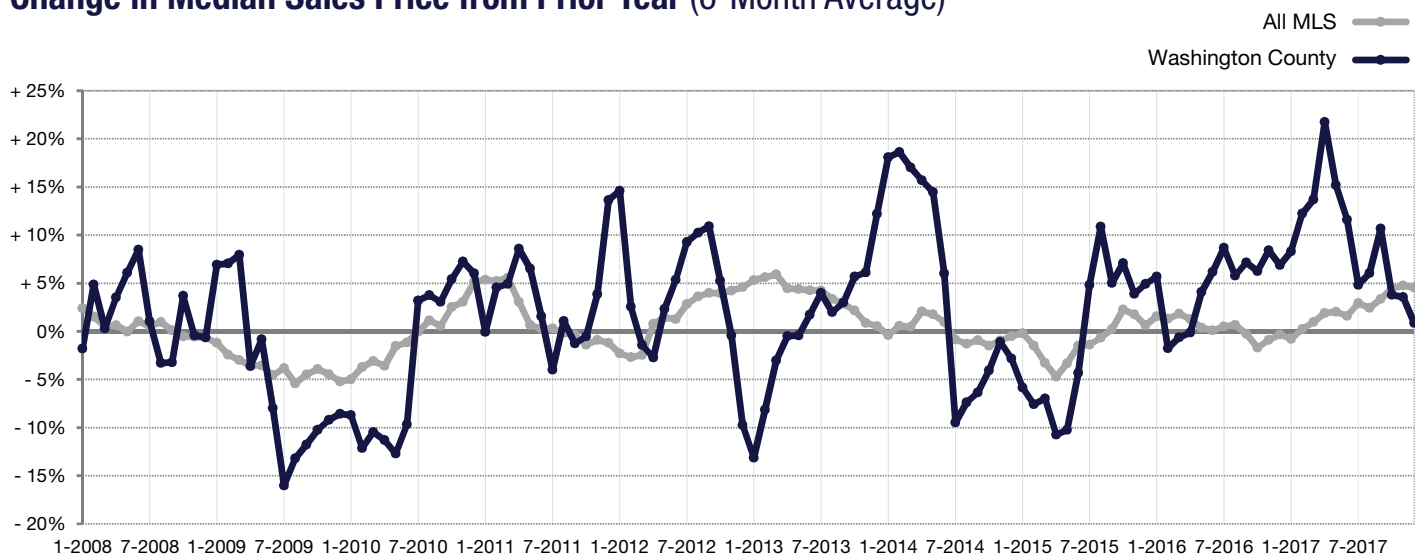


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 10, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.