

Local Market Update – January 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Saratoga County

0.0%

Change in
New Listings

- 15.6%

Change in
Closed Sales

+ 5.4%

Change in
Median Sales Price

January

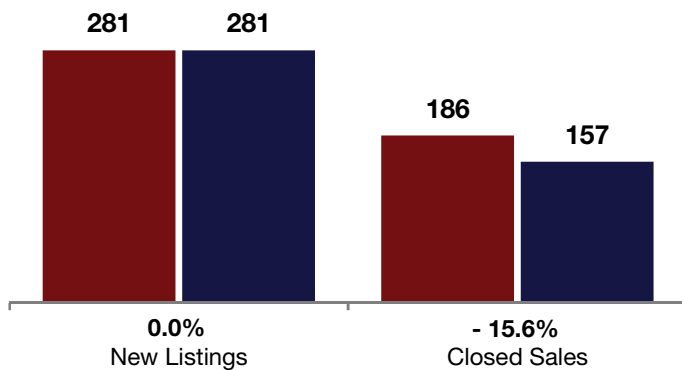
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	281	281	0.0%	281	281	0.0%
Closed Sales	186	157	- 15.6%	186	157	- 15.6%
Median Sales Price*	\$284,527	\$300,000	+ 5.4%	\$284,527	\$300,000	+ 5.4%
Percent of Original List Price Received*	96.5%	97.2%	+ 0.7%	96.5%	97.2%	+ 0.7%
Days on Market Until Sale	55	55	+ 0.6%	55	55	+ 0.6%
Inventory of Homes for Sale	1,457	1,151	- 21.0%	--	--	--
Months Supply of Inventory	5.7	4.4	- 23.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

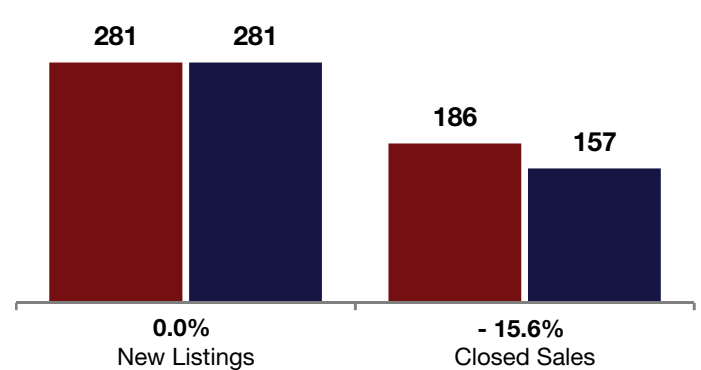
January

■ 2017 ■ 2018

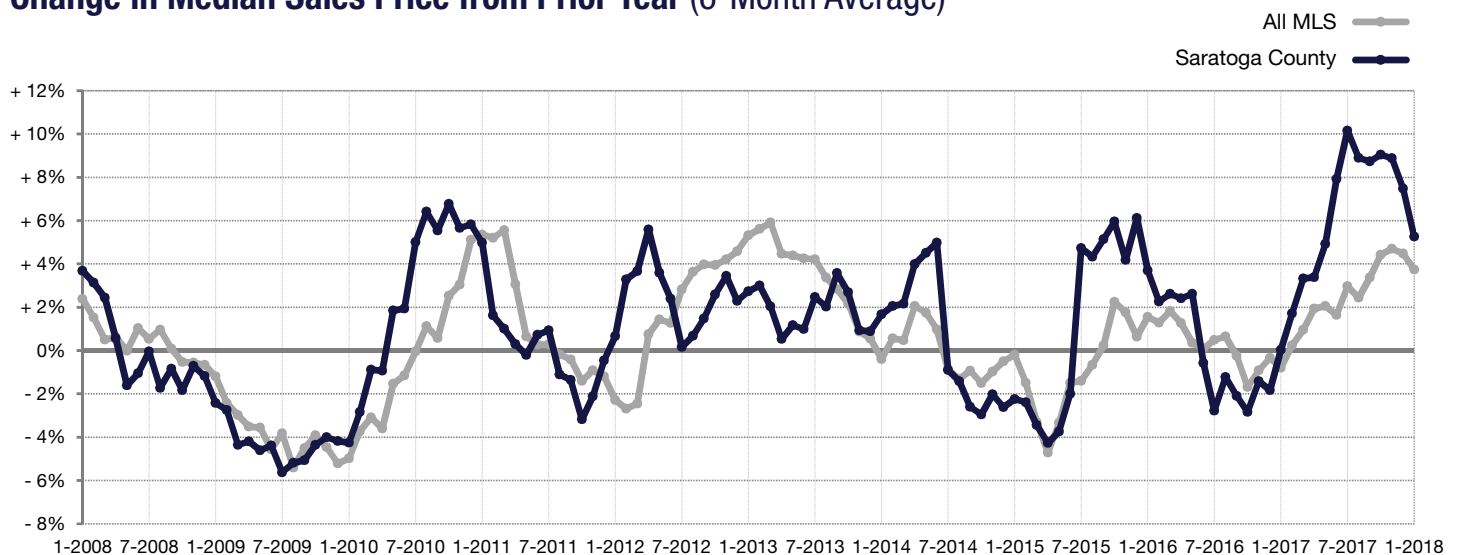


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.