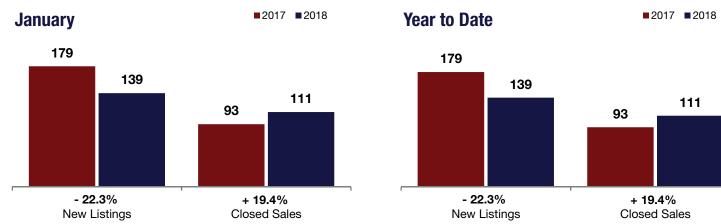


## - 22.3% + 19.4% + 4.3%

Cohonotody County	Change in	Change in	Change in
	<b>New Listings</b>	Closed Sales	<b>Median Sales Price</b>
Schenctady County			

		January			Year to Date		
	2017	2018	+/-	2017	2018	+/-	
New Listings	179	139	- 22.3%	179	139	- 22.3%	
Closed Sales	93	111	+ 19.4%	93	111	+ 19.4%	
Median Sales Price*	\$135,250	\$141,000	+ 4.3%	\$135,250	\$141,000	+ 4.3%	
Percent of Original List Price Received*	91.4%	92.2%	+ 0.8%	91.4%	92.2%	+ 0.8%	
Days on Market Until Sale	75	66	- 13.0%	75	66	- 13.0%	
Inventory of Homes for Sale	684	457	- 33.2%				
Months Supply of Inventory	4.4	2.9	- 33.9%				

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





## Change in Median Sales Price from Prior Year (6-Month Average)\*\*