

Local Market Update – January 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



South Colonie

+ 8.6%

Change in
New Listings

+ 32.3%

Change in
Closed Sales

- 17.7%

Change in
Median Sales Price

January

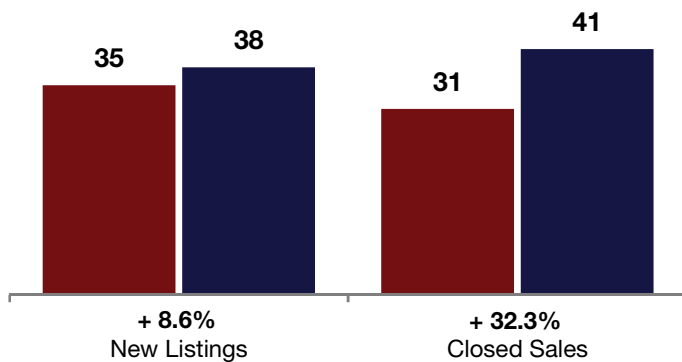
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	35	38	+ 8.6%	35	38	+ 8.6%
Closed Sales	31	41	+ 32.3%	31	41	+ 32.3%
Median Sales Price*	\$215,000	\$177,000	- 17.7%	\$215,000	\$177,000	- 17.7%
Percent of Original List Price Received*	95.4%	95.9%	+ 0.6%	95.4%	95.9%	+ 0.6%
Days on Market Until Sale	45	30	- 33.2%	45	30	- 33.2%
Inventory of Homes for Sale	80	59	- 26.3%	--	--	--
Months Supply of Inventory	2.3	1.5	- 34.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

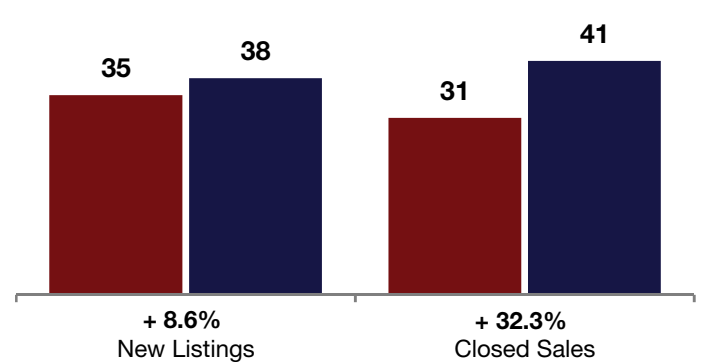
January

■ 2017 ■ 2018

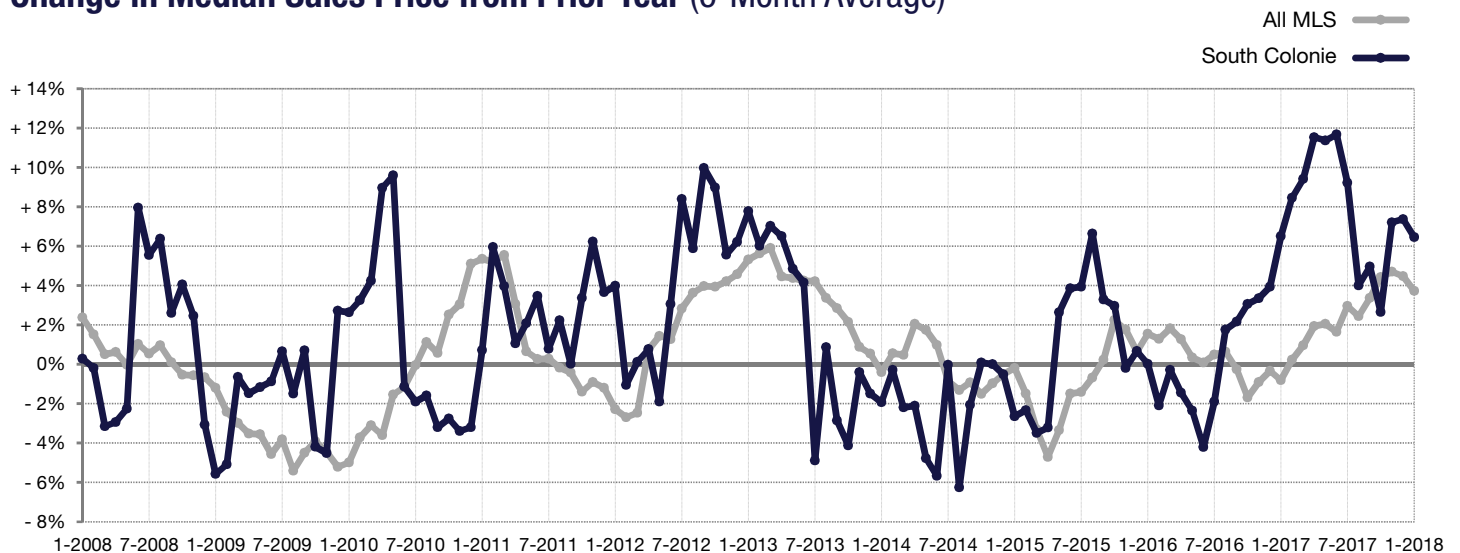


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.