

Local Market Update – January 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 15.8%

- 36.7%

+ 14.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Town of Bethlehem

	January			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	38	44	+ 15.8%	38	44	+ 15.8%
Closed Sales	30	19	- 36.7%	30	19	- 36.7%
Median Sales Price*	\$231,750	\$265,000	+ 14.3%	\$231,750	\$265,000	+ 14.3%
Percent of Original List Price Received*	98.3%	95.5%	- 2.8%	98.3%	95.5%	- 2.8%
Days on Market Until Sale	75	37	- 51.3%	75	37	- 51.3%
Inventory of Homes for Sale	145	140	- 3.4%	--	--	--
Months Supply of Inventory	3.7	3.5	- 3.7%	--	--	--

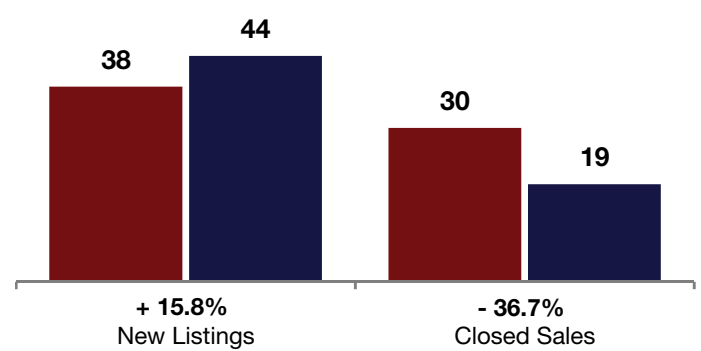
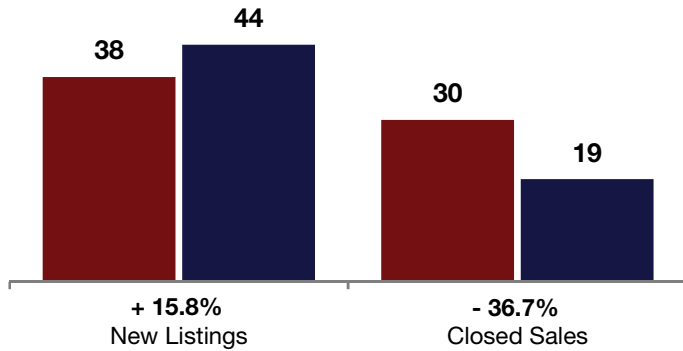
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

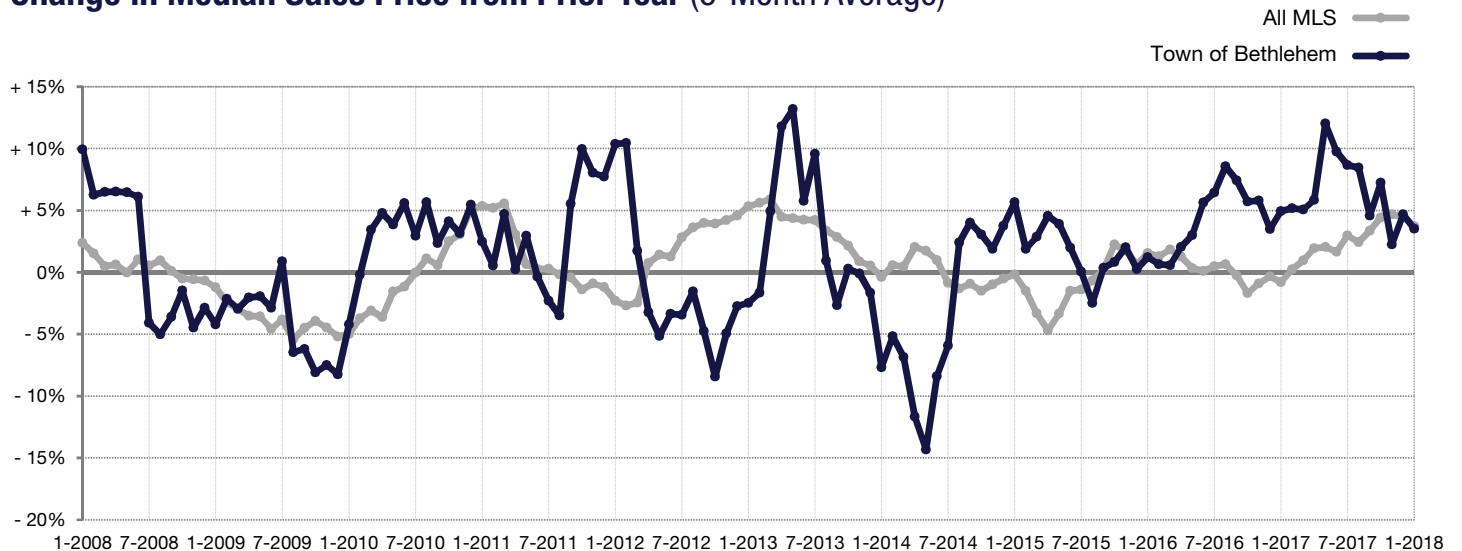
■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.