

Local Market Update – February 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



- 37.7%

Change in
New Listings

- 15.4%

Change in
Closed Sales

- 13.9%

Change in
Median Sales Price

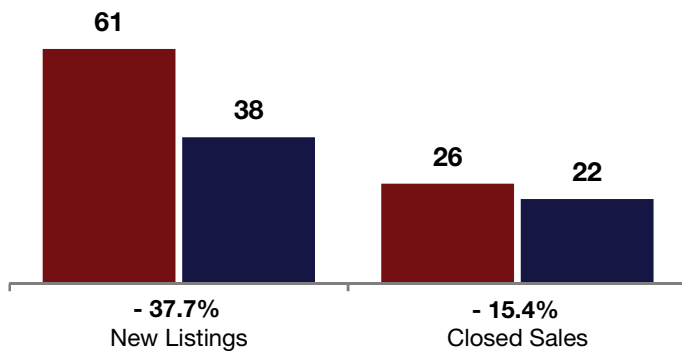
Town of Bethlehem

	February			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	61	38	- 37.7%	99	83	- 16.2%
Closed Sales	26	22	- 15.4%	56	41	- 26.8%
Median Sales Price*	\$290,500	\$250,250	- 13.9%	\$253,000	\$260,000	+ 2.8%
Percent of Original List Price Received*	95.5%	95.7%	+ 0.3%	97.0%	95.6%	- 1.4%
Days on Market Until Sale	49	34	- 31.7%	63	35	- 44.6%
Inventory of Homes for Sale	153	141	- 7.8%	--	--	--
Months Supply of Inventory	3.9	3.6	- 8.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

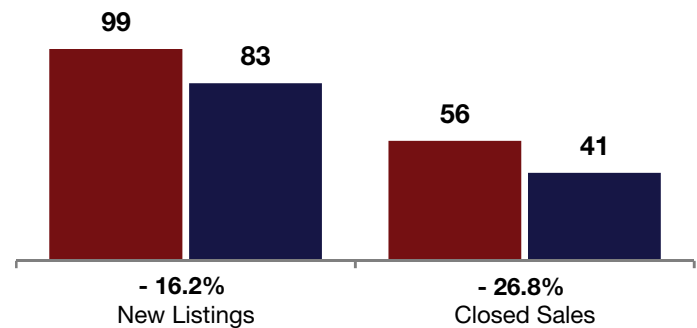
February

■ 2017 ■ 2018

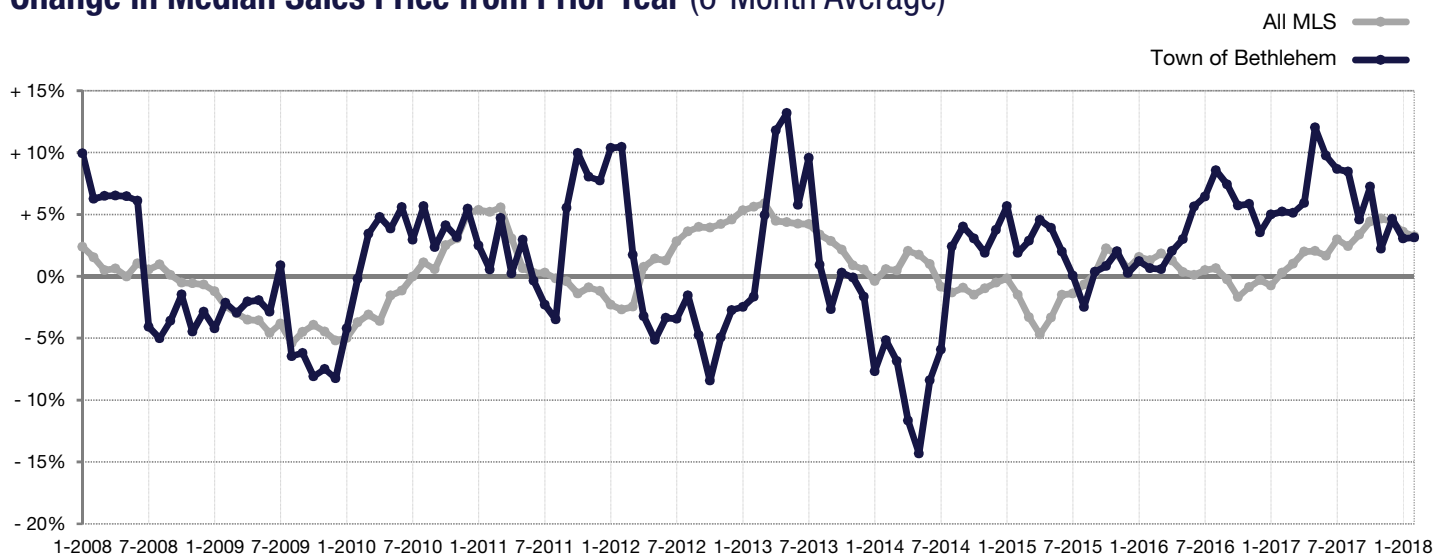


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.