

Local Market Update – February 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Town of East Greenbush

- 12.5%

+ 140.0%

+ 9.2%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

February

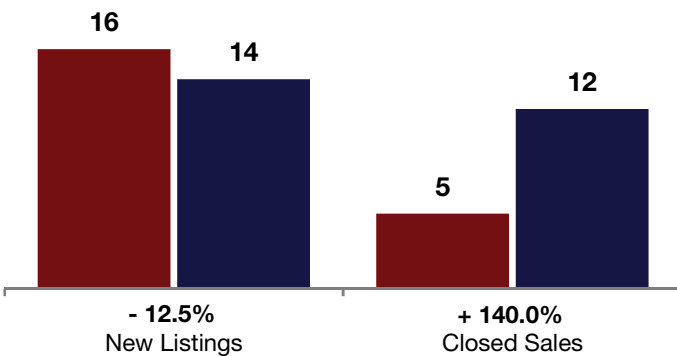
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	16	14	- 12.5%	36	37	+ 2.8%
Closed Sales	5	12	+ 140.0%	15	28	+ 86.7%
Median Sales Price*	\$190,500	\$208,032	+ 9.2%	\$190,500	\$185,000	- 2.9%
Percent of Original List Price Received*	104.5%	94.9%	- 9.2%	95.1%	94.2%	- 1.0%
Days on Market Until Sale	19	66	+ 242.4%	73	56	- 22.8%
Inventory of Homes for Sale	82	45	- 45.1%	--	--	--
Months Supply of Inventory	4.6	2.0	- 57.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

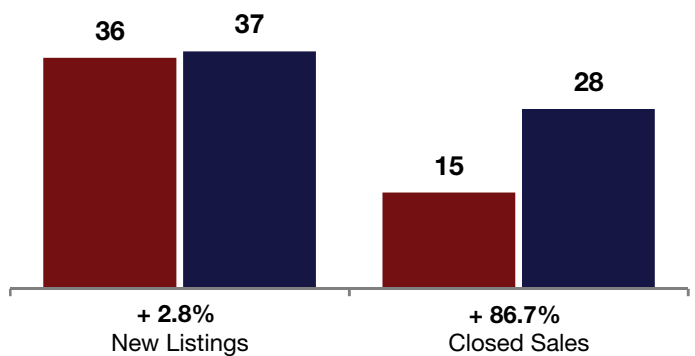
February

■ 2017 ■ 2018



Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.