

Local Market Update – February 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 8.8%

0.0%

- 4.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Town of Guilderland

February

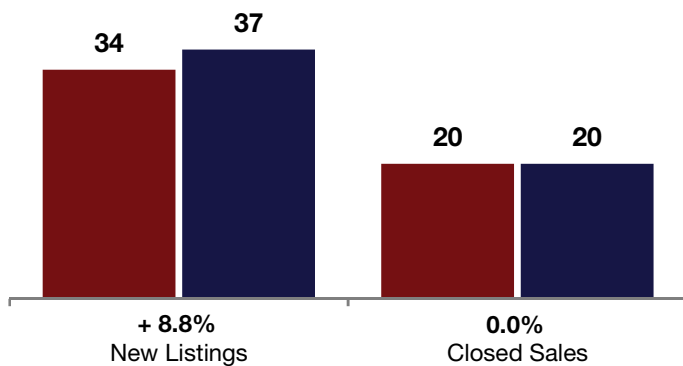
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	34	37	+ 8.8%	64	64	0.0%
Closed Sales	20	20	0.0%	51	48	- 5.9%
Median Sales Price*	\$321,941	\$309,000	- 4.0%	\$271,888	\$299,500	+ 10.2%
Percent of Original List Price Received*	96.9%	95.8%	- 1.2%	97.2%	96.9%	- 0.3%
Days on Market Until Sale	56	53	- 4.9%	46	51	+ 11.5%
Inventory of Homes for Sale	142	99	- 30.3%	--	--	--
Months Supply of Inventory	3.9	3.1	- 22.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

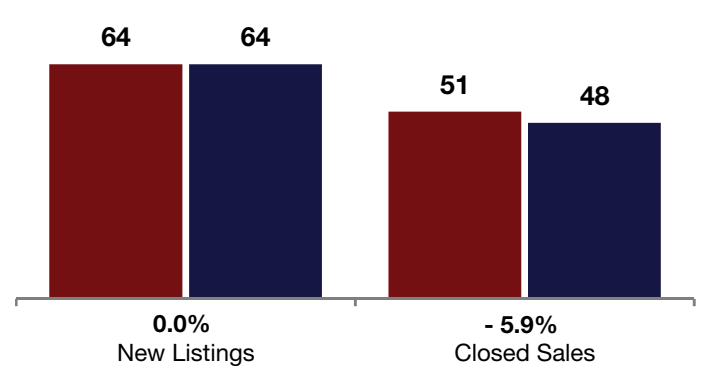
February

■ 2017 ■ 2018

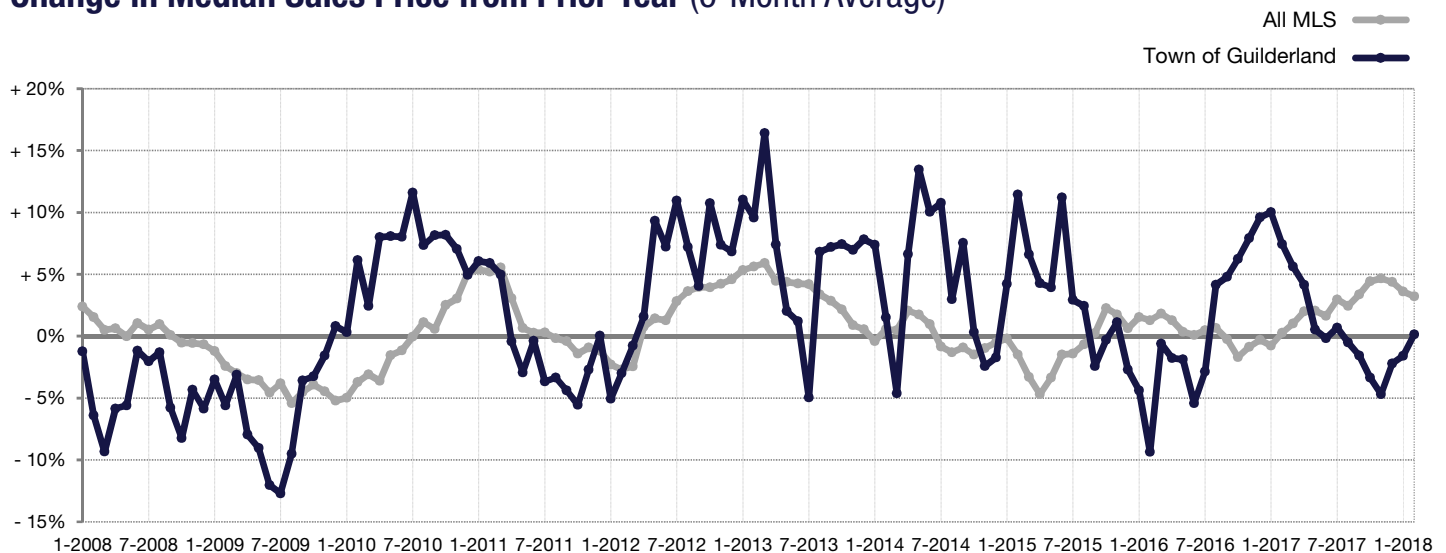


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.