

Local Market Update – February 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 26.7%

Change in
New Listings

- 40.0%

Change in
Closed Sales

+ 8.7%

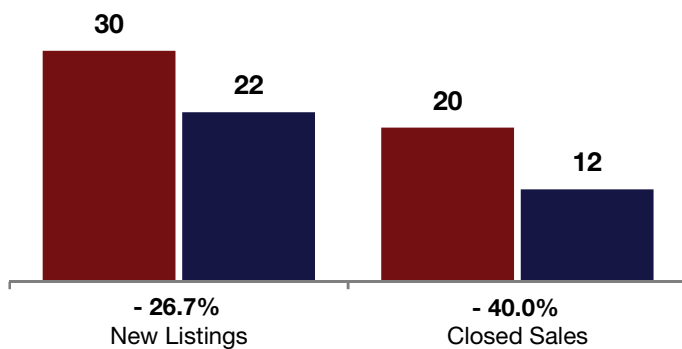
Change in
Median Sales Price

	February			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	30	22	- 26.7%	47	41	- 12.8%
Closed Sales	20	12	- 40.0%	33	27	- 18.2%
Median Sales Price*	\$322,000	\$350,000	+ 8.7%	\$315,000	\$350,000	+ 11.1%
Percent of Original List Price Received*	104.4%	97.2%	- 6.9%	101.9%	99.7%	- 2.2%
Days on Market Until Sale	57	72	+ 25.7%	55	49	- 10.6%
Inventory of Homes for Sale	118	84	- 28.8%	--	--	--
Months Supply of Inventory	6.0	4.1	- 31.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

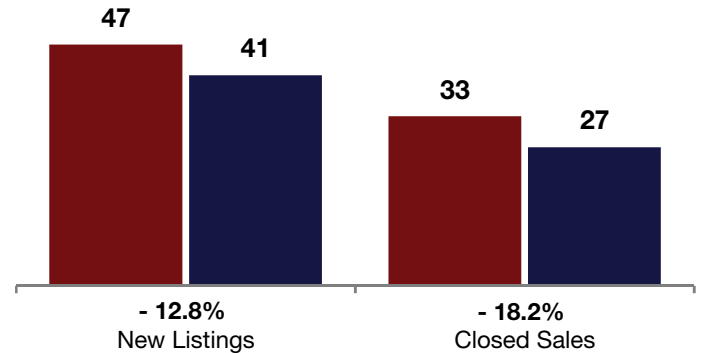
February

■ 2017 ■ 2018

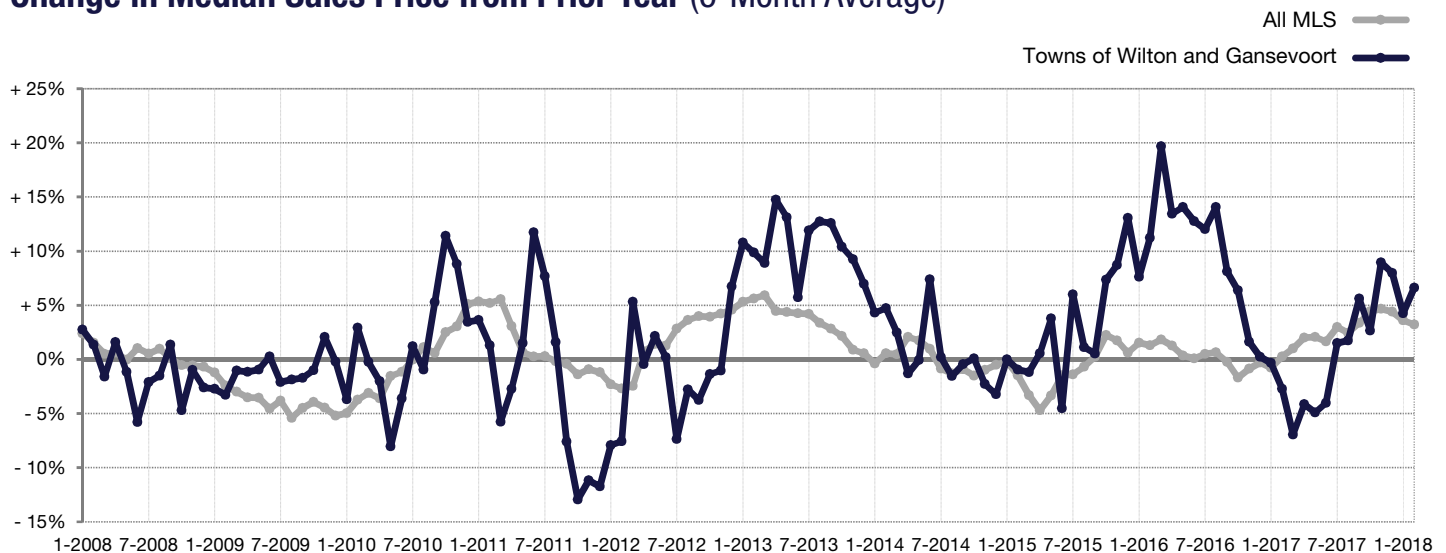


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.