

# Local Market Update – March 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Saratoga County

**- 7.4%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

**+ 6.3%**

Change in  
Median Sales Price

### March

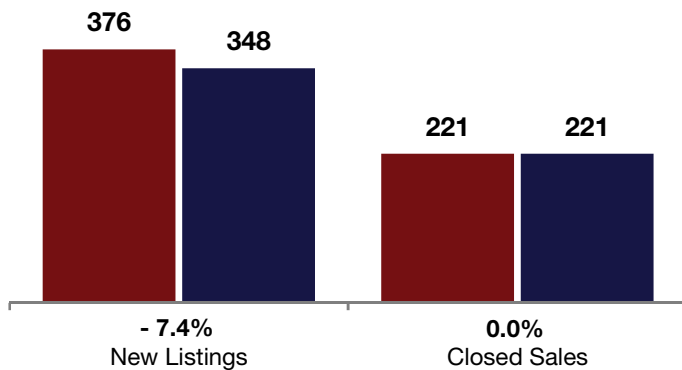
### Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	376	348	- 7.4%	1,033	944	- 8.6%
Closed Sales	221	221	0.0%	563	545	- 3.2%
Median Sales Price*	\$269,000	<b>\$286,000</b>	+ 6.3%	\$273,900	<b>\$289,900</b>	+ 5.8%
Percent of Original List Price Received*	95.9%	<b>96.3%</b>	+ 0.5%	96.2%	<b>96.7%</b>	+ 0.5%
Days on Market Until Sale	66	<b>79</b>	+ 20.5%	61	<b>69</b>	+ 11.8%
Inventory of Homes for Sale	1,375	<b>1,138</b>	- 17.2%	--	--	--
Months Supply of Inventory	5.4	<b>4.5</b>	- 16.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

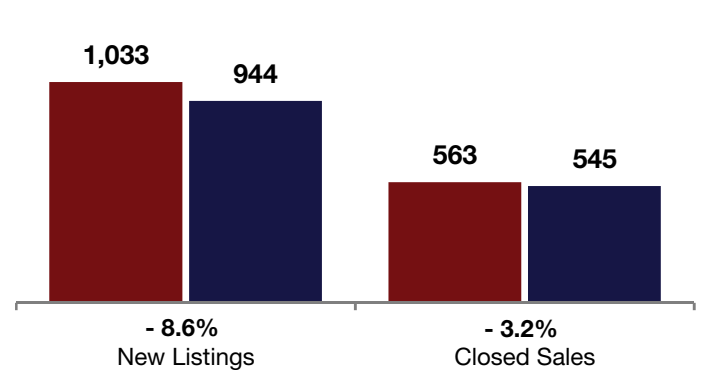
### March

■ 2017 ■ 2018

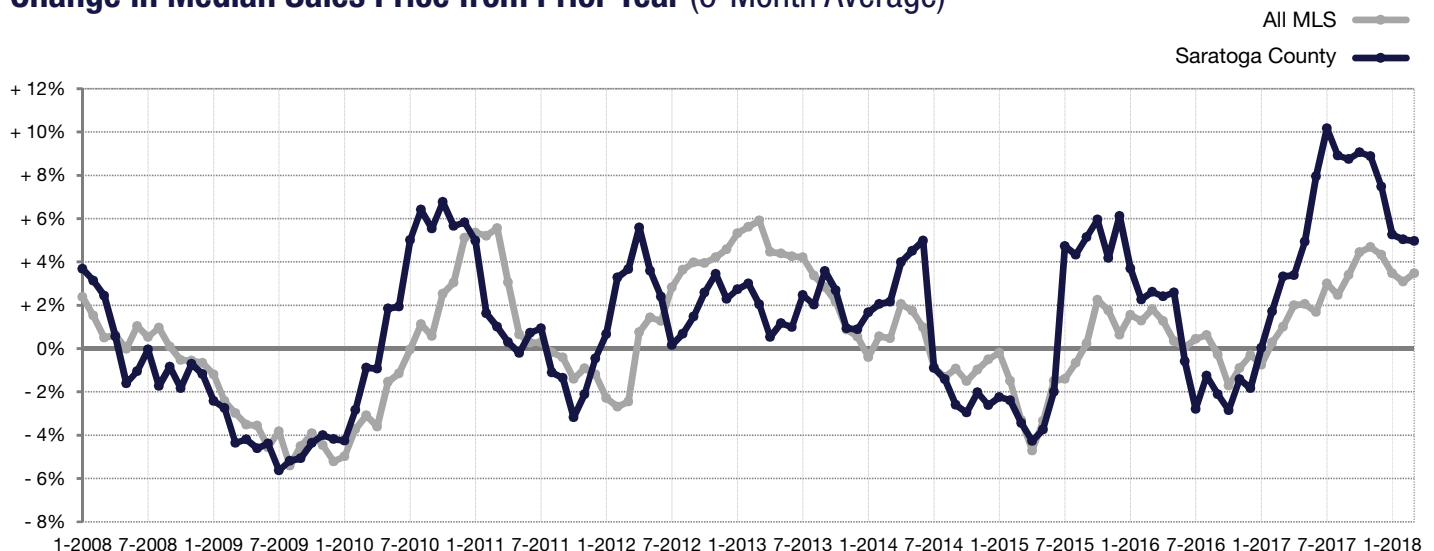


### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.