

# Local Market Update – March 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**- 16.4%**

**+ 51.9%**

**+ 19.3%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

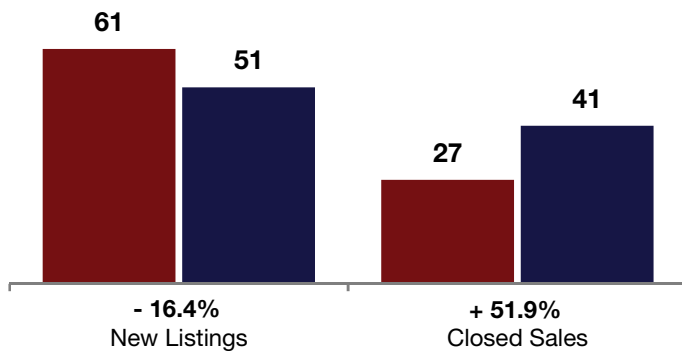
## Town of Bethlehem

	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	61	51	- 16.4%	159	134	- 15.7%
Closed Sales	27	41	+ 51.9%	83	82	- 1.2%
Median Sales Price*	\$238,900	<b>\$285,000</b>	+ 19.3%	\$239,000	<b>\$267,500</b>	+ 11.9%
Percent of Original List Price Received*	97.5%	<b>96.6%</b>	- 1.0%	97.2%	<b>96.1%</b>	- 1.1%
Days on Market Until Sale	39	<b>56</b>	+ 43.4%	55	<b>46</b>	- 17.6%
Inventory of Homes for Sale	156	<b>130</b>	- 16.7%	--	--	--
Months Supply of Inventory	3.9	<b>3.2</b>	- 17.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

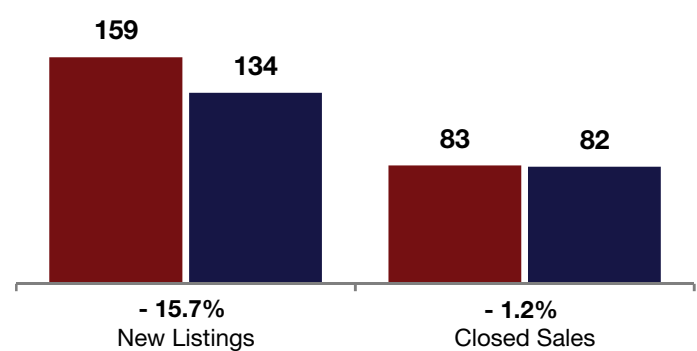
### March

■ 2017 ■ 2018

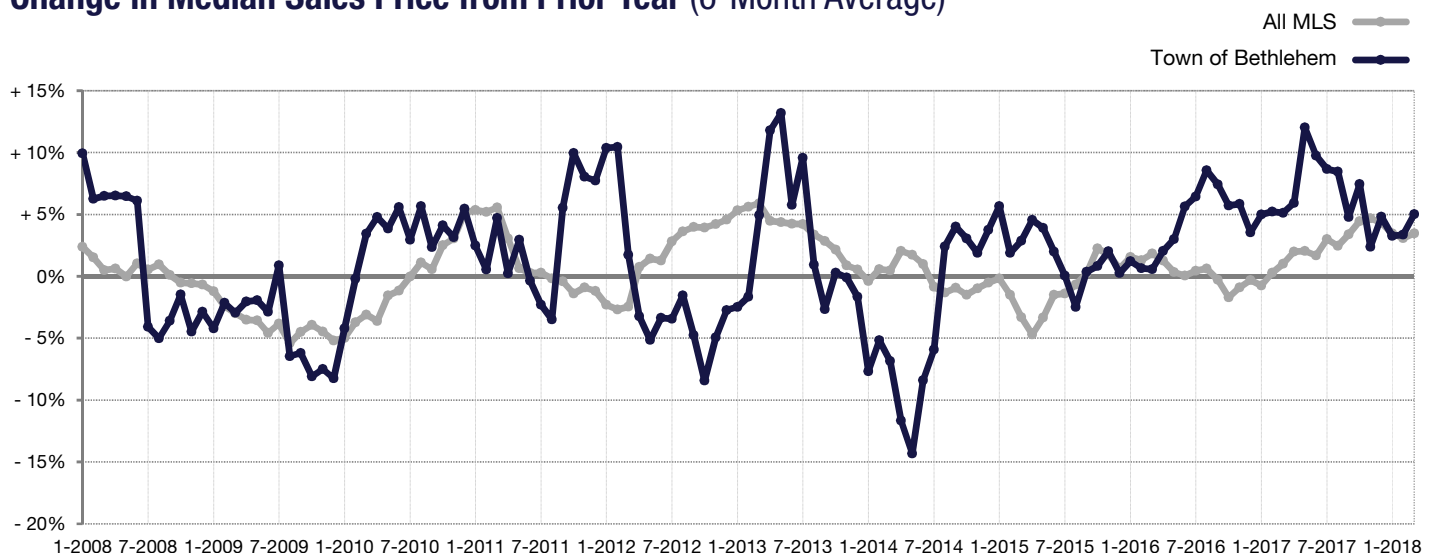


### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.