

# Local Market Update – March 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**- 30.3%**

Change in  
New Listings

**- 17.6%**

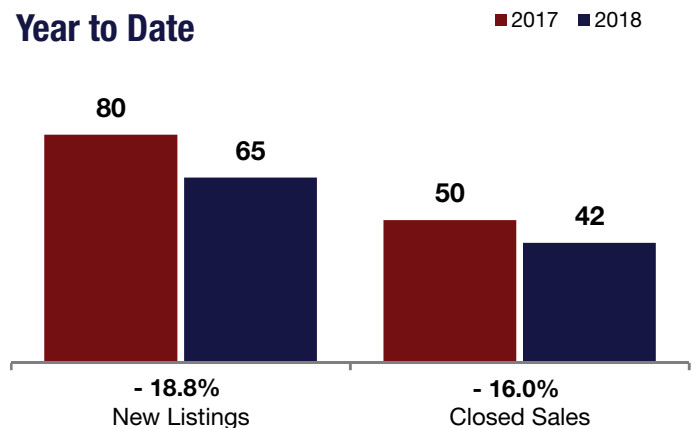
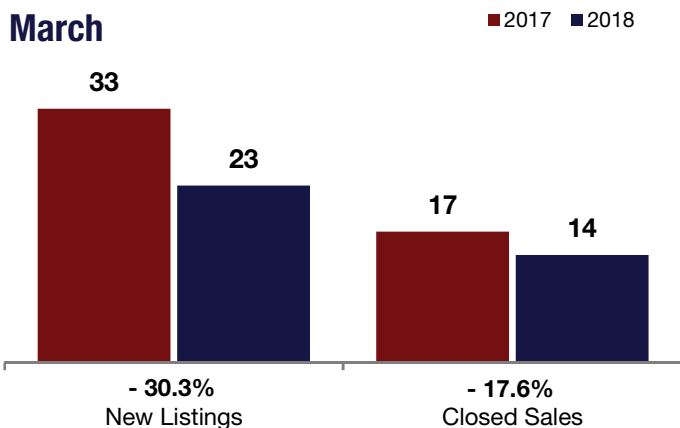
Change in  
Closed Sales

**+ 20.4%**

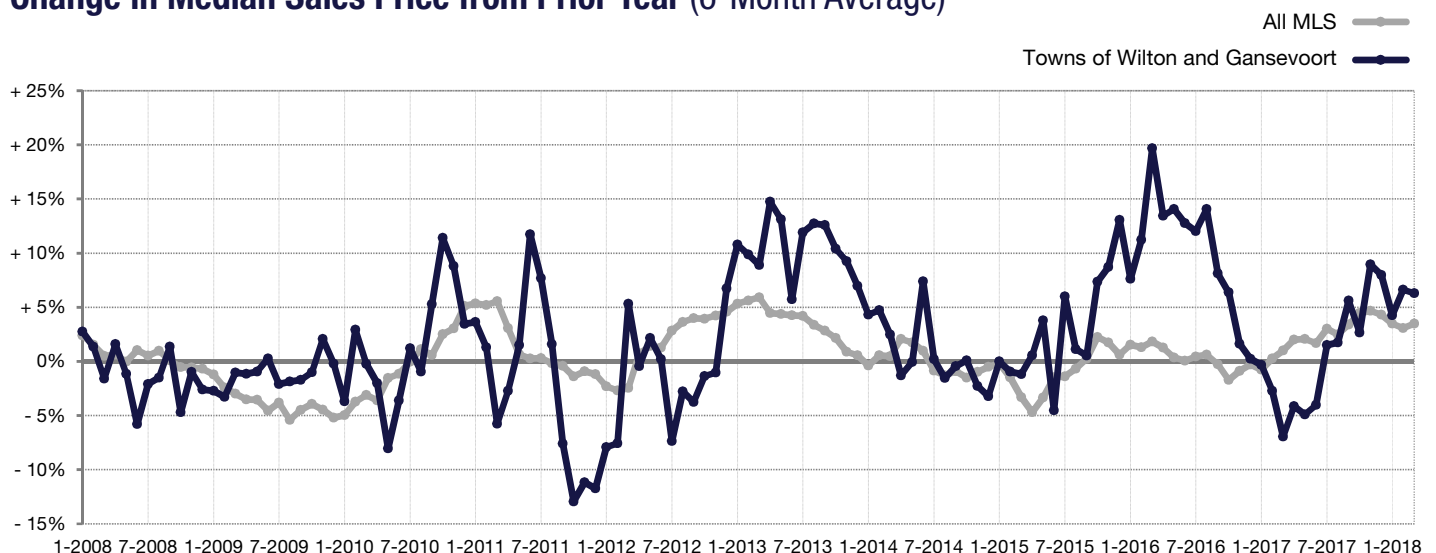
Change in  
Median Sales Price

	March			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	33	23	- 30.3%	80	65	- 18.8%
Closed Sales	17	14	- 17.6%	50	42	- 16.0%
Median Sales Price*	\$340,000	<b>\$409,500</b>	+ 20.4%	\$322,000	<b>\$350,000</b>	+ 8.7%
Percent of Original List Price Received*	98.5%	<b>94.1%</b>	- 4.4%	100.7%	<b>97.8%</b>	- 2.9%
Days on Market Until Sale	30	<b>89</b>	+ 197.0%	46	<b>62</b>	+ 33.9%
Inventory of Homes for Sale	112	<b>84</b>	- 25.0%	--	--	--
Months Supply of Inventory	5.4	<b>4.3</b>	- 20.2%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 7, 2018. All data from GCAR Multiple Listing Service. | Powered by ShowingTime 10K.