Local Market Update - April 2018

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



City of Troy

- 27.8% - 18.8% + 20.0%

Change in Change in New Listings Closed Sales

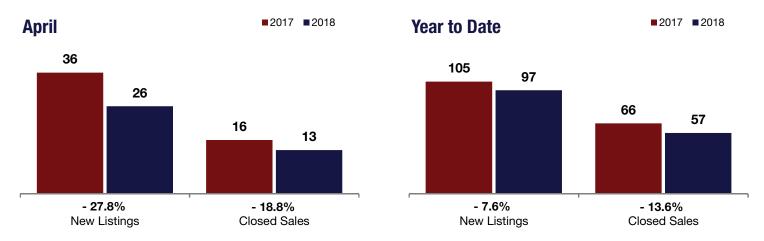
April

Change in Median Sales Price

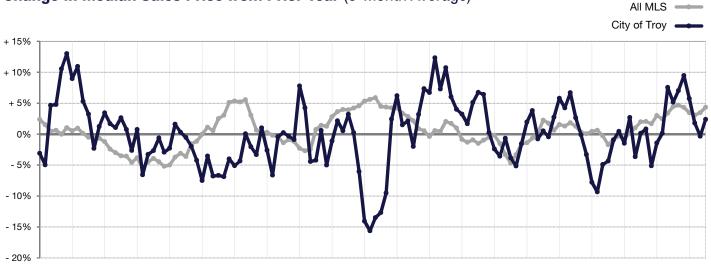
Year to Date

| | , , , , , , | | | . oa. to Bato | | |
|--|-------------|-----------|---------|---------------|-----------|---------|
| | 2017 | 2018 | +/- | 2017 | 2018 | +/- |
| New Listings | 36 | 26 | - 27.8% | 105 | 97 | - 7.6% |
| Closed Sales | 16 | 13 | - 18.8% | 66 | 57 | - 13.6% |
| Median Sales Price* | \$112,500 | \$135,000 | + 20.0% | \$120,000 | \$135,000 | + 12.5% |
| Percent of Original List Price Received* | 91.2% | 92.1% | + 1.0% | 91.4% | 92.6% | + 1.3% |
| Days on Market Until Sale | 106 | 50 | - 53.3% | 87 | 62 | - 28.3% |
| Inventory of Homes for Sale | 101 | 67 | - 33.7% | | | |
| Months Supply of Inventory | 4.9 | 3.3 | - 33.9% | | | |
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^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018